

HOW TO SHOP

in 5 easy steps





Swipe to browse or use the navigation buttons.





Seen something you like? Tap on the bag icon.





Select the product, shade or size then tap 'add to basket'.





Finished shopping?
Tap the bag to view basket.



SAVE ORDER

Tap to save your order and transfer it to your Representative website.

Don't forget you're limited to 1 full-size demo product, but you can still purchase unlimited gorgeous samples and handy sales tools!

HOW TO USE - top tips for browsing



continue shopping





tap to continue shopping

tap to view the contents

finished browsing your First Look? Tap here to close it

START BROWSING

Tap below to browse a category.



The Year of You wellbeing event



Hydramatic Lipstick sneak peek!



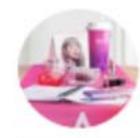
Make-up 3 for £9!



Fragrance



Fashion & Home



Building your business



Samples



Switch It Up



Tap = at the top of the page to search.

WELCOME!

Kick-start your 2023 earnings with products your customers will love at **prices that won't break the bank.** From mood-boosting wellbeing must-haves to a fabulous 3 for £12 make-up offer, now's the perfect time to **help your customer refresh their routines.** Don't forget to add your products to your basket to order them on your Rep website.

IN A HURRY? TAP ON THE IMAGES BELOW



FOR OUR
WELLBEING
COLLECTION



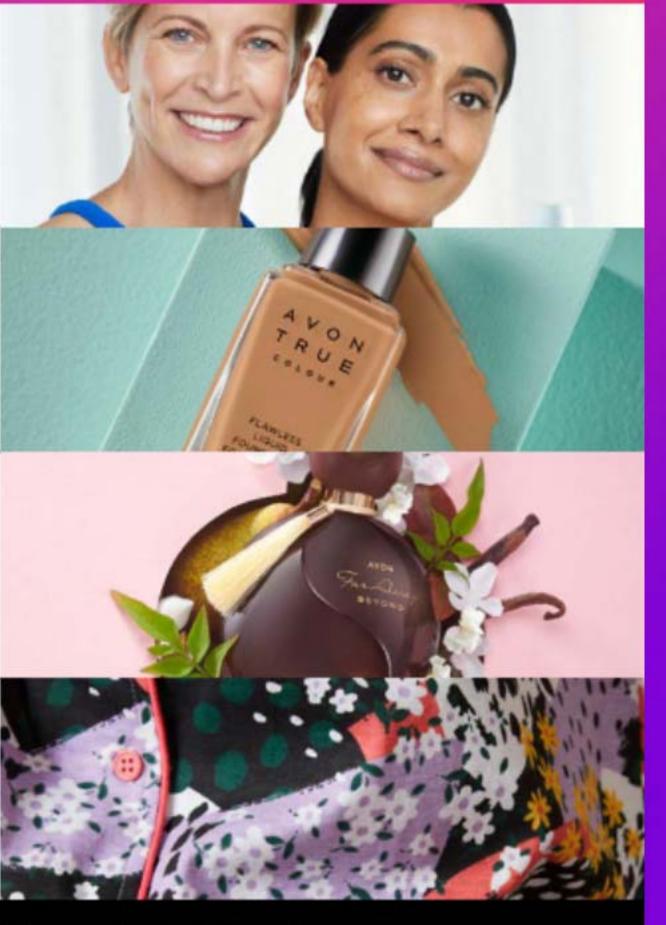
FOR FLAWLESS LIQUID FOUNDATION



FOR FRAGRANCE BLIND TESTS



NEW! PATCHWORK PJS



THE VIP TREATMENT

Calling all VIP Reps! We've launched a NEW perk to give you more. As a VIP level Rep, you'll get 40% off the brochure price for Beauty and selected Fashion & Home products – just look for the VIP logo throughout First Look.



You don't need to do anything extra to get your discount, it'll be applied automatically at checkout.



THE YEAR OF YOU

2023 is all about wellbeing, and now's the time to help your customers celebrate themselves. Showcase our unrivalled products (at brilliant prices, of course) to ensure they look and feel their best.

Why not make this year your year to shine, too? Check out our top tips to make this year your most successful yet! Oh, and don't forget to treat yourself to our mood-boosting, penny-saving favourites - after all, it's so much easier to recommend what you love!

PLUMP UP THE VOLUME

Your skincare-obsessed customers need to see this upgraded version of our bestselling serum! Now delivering twice the plumping power, take before and **after photos** to entice them to try it themselves.

ANEW

HYDRATE & PLUMP CONCENTRATE

HYALURONIC ACID COMPLEX

HA+

BYAVON

our first 3.5% hyaluronic acid complex for plumping hydration that lasts twice as long**



instantly plumped looking skin*



reduce the look of fine lines*



smooth & bouncy skin*



retains hydration 2x longer than hyaluronic acid



Anew Hydrate & Plump Concentrate

30ml 10678

will normally be: Ω20 special introductory brochure price: Ω14

demo: £9.80



TAP HERE FOR MORE INFO

THE ULTIMATE ANEW ROUTINE

Help your customers **build a routine like never before**. Pair the **plumping serum** with day and night creams to show the true power of our **highest concentration of hyaluronic acid.**



STRENGTHEN & SCULPT

£21

PLATINUM Perfect for ages 50+

order using 69385





RENEW & REGENERATE

£18.20

REVERSALIST

Perfect for ages **30+**

order using 89763





REPLENISH & REPAIR

£19.60

ULTIMATE

Perfect for ages 40+

order using 68015



Apply the serum to **cleansed face and neck**, and follow with a day cream or night cream.



SAMPLES = SALES

Did you know 73% of customers said they were likely to buy a product after sampling it first?

Drop a sample of this game-changing serum into customer orders. Once they've tried it, they're sure to buy a full-size.

20 SAMPLES FOR £5 worth £10

order using 69187

Anew Hydrate & Plump Concentrate Sample Single sachet.

10801 **50**p

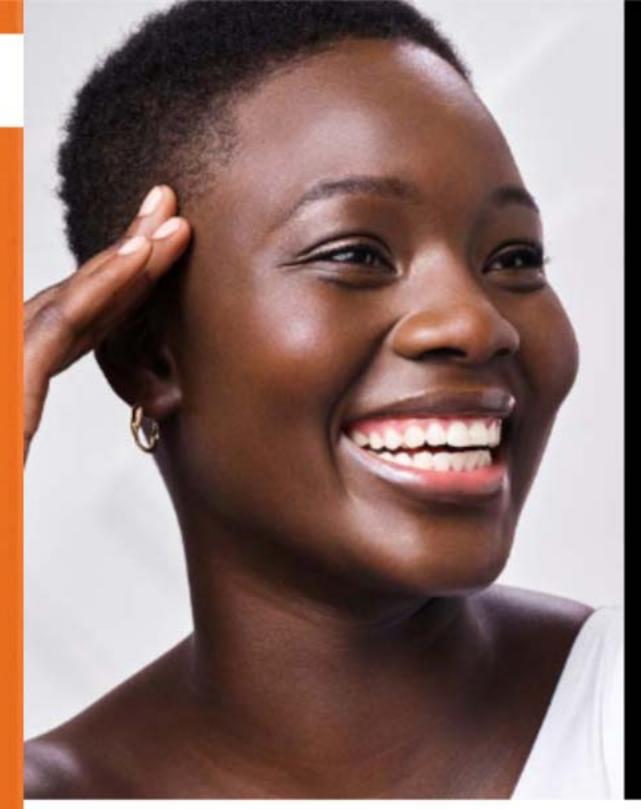
TAP HERE

FOR YOUR SAMPLING QUICK GUIDE

SAMPLE, SELL, EARN

THE YEAR OF YOU





CUSTOMER EXCLUSIVE FREE GIFT

A new year means new skincare, and if your customers treat themselves to an Anew product in January, they'll receive 4 free samples.*

TAP HERE TO EXPLORE

*Limited edition offer. While stocks last. Excludes Anew cleansing products.

THE FREE GIFT



customer exclusive for January



Shout about this **lipstick's staying power** (and its incredible price) with an **Insta Reel**.



SALON-WORTHY TALONS

Long-lasting tip-to-toe colour without the price tag?
Check. Get these mood-boosting shades all over your
Facebook – don't forget the top coat!



Gel Shine Nail Enamel 10ml brochure price: £4.50 demo: £3.40

TAPHERE FOR SHADES

VIP REPS

40% OFF
BROCHURE
PRICE

Ultimate Gel Shine Natural Curing Top Coat 10ml 44032

brochure price: £4.50 demo: £3.40

SPRITZ & SPRAY

We know samples equal sales, so why not pop one in with your orders? Customers will love trying before



FABULOUS FRAGRANCE

If customers are looking for a stunning scent without the designer price tag, spritz this on your rounds and watch the sales come flooding in!



TAPHERE FOR MORE INFO

THE YEAR OF YOU

THE DRIFT-OFF KIT

Pamper parties are a great (and inexpensive!) way to show off must-see products. Host one on a Friday night and shout about these slumber saviours.



BE THE FIRST TO TRY THE

WORLD'S 1ST MATTE LIPSTICK WITH A

HYALURONIC CORE



COMING IN FEB

Set to be your biggest lip launch ever...



BOLD ON THE OUTSIDE CARING TO THE CORE

You won't find this offer, or a matte lipstick with a hydrating hyaluronic core anywhere else!





MAKE-OVER THEIR MAKE-UP BAG MIX & MATCH

3 FOR E9
across selected make-up

Get customers shopping this amazing **3** for £12 offer on their make-up favourites in brochure to boost your orders and your earnings!



MAKE-OVER THEIR MAKE-UP BAG MIX & MATCH

3 FOR E 9
across selected make-up

TAP HERE

TO SHOP DEMO SHADES



Flat Foundation Brush 65060

brochure price: £5 demo: £3.75

NATURALLY FLAWLESS



Flawless Liquid Foundation

30ml

brochure price: £10 demo: £7.50

MAKE-OVER THEIR MAKE-UP BAG
MIX & MATCH

3 FOR E 9
across selected make-up

MAKE-OVER THEIR MAKE-UP BAG
MIX & MATCH

TAP HERE

TO SHOP

3 FOR E 9
across selected make-up

TAP HERE

TO SHOP DEMO SHADES



Angled Blush Brush 65086 brochure price: Ω5 demo: £3.75

13.5g

brochure price: £8

Order 3 different shades to receive 3 for £9.

demo: £6

FAUX BRONZED GLOW



Kohl Pencil Eyeliner brochure price: £6 demo: £4.50 INSTANT BOLD VOLUME



Ultra Volume Mascara 10ml brochure price: £8.50 demo: £6.35

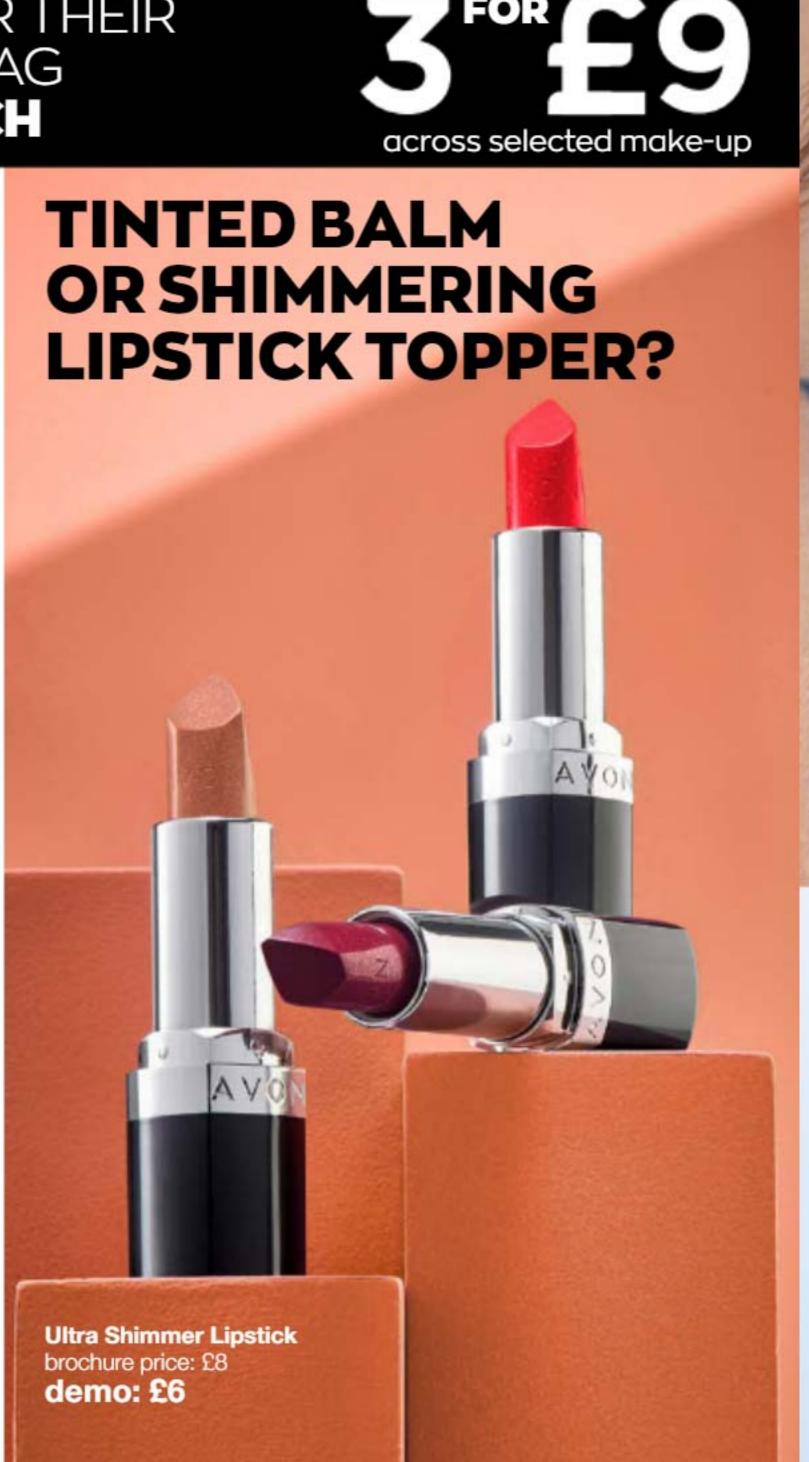
MAKE-OVER THEIR MAKE-UP BAG MIX & MATCH

TAP HERE

TO SHOP DEMO SHADES



Tinted Lip Balm brochure price: Ω8 demo: £6









We asked 200
fragrance lovers
to blind test Avon
fragrances against
luxury brands. Find out
what they thought of
each fragrance and
hand samples out to
all your customers!

FREE TESTER STRIPS*
We're giving you FREE
fragrance strips with
every fragrance to help
you share the scents
with your customers!

*Allow 6 weeks for delivery.





*Based on a consumer survey conducted May 2022 Price sourced on 22.08.2022 at boots.com.

**Allow 6 weeks for delivery.



*Based on a consumer survey conducted May 2022.
Price sourced on 22.08.2022 at boots.com.

**Allow 6 weeks for delivery.



"This is my third bottle of this perfume and it smells really expensive. I get loads of compliments and people are shocked when I say it's Avon. Such a fresh fragrance!" Lisa, Avon online customer JUST £9 WOODY FRUITY Attraction for Her EDP Blackberry, orchid and vanilla FREE FRAGRANCE

TESTER STRIPS*

amber. 50ml

39198

normal brochure price: £15 special brochure price: £12

demo: £9

*Allow 6 weeks for delivery.



**Allow 6 weeks for delivery.

LOV U COMING SOON



REAL ROMANCE HAPPENS EVERY DAY

Get an exclusive first look at our romantic new fragrance, Lov U. We're giving you a FREE DIPSTICK SAMPLE of the joyful new perfume with any full-size fragrance purchase in this First Look.



EVERYDAY ESSENTIALS

Combatting the cold has never been easier thanks to this handy set!

Go Live on Facebook and talk about how its innovative technology can keep customers warm indoors and outdoors.

TAP HERE

TO DISCOVER MORE ABOUT COOLMAX®

COOLMAX® Top

Polyester, nylon, and spandex.

08672 Small 8-10 07047 Medium 12-14 07518 Large 16-18 07526 Extra Large 20-22 brochure price: Ω25

demo: £17.50

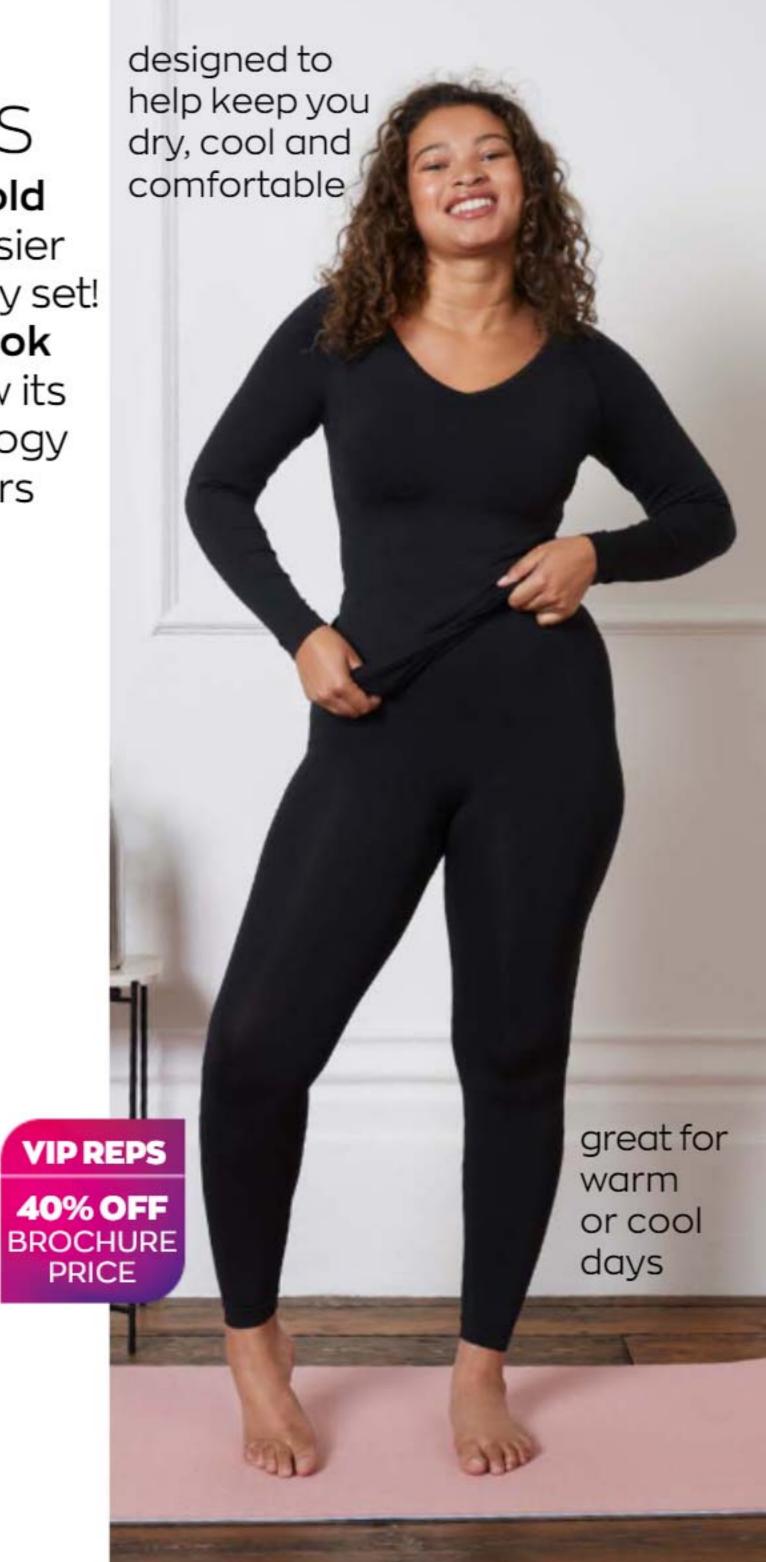
COOLMAX® Leggings

Polyester, nylon, and spandex.

08813 Small 8-10 07534 Medium 12-14 07575 Large 16-18 07583 Extra Large 20-22 brochure price: Ω20

demo: £14

1 size of each per Rep.



PIN IT

WITH PRIDE

A small pin can make a big difference and make the perfect basket-booster too! Customers will feel good knowing they're raising vital funds for our amazing charities.

100% OF PROFITS DONATED

Domestic Violence

Domestic Violence

Silver plated with crystal

Crystal Pin

glass stones.

Enamel Pin

Gold plated with

enamel design.

29199

29165

£4

£4

Breast Cancer Crystal Pin

Silver plated with crystal glass stones. **65482**

£4

£4

Breast Cancer Enamel Pin

Gold plated with enamel design. **34348**

T&Cs can be found on the

following 2 pages.











PURPOSE AT HEART

Raise much-needed funds and awareness for our **Breast Cancer Promise**.



Breast Cancer Enamel Pin Gold plated with enamel design. 34348

£4



Breast Cancer Sparkle Keyring
Silver plated with glass stones.
65987
£5



Breast Cancer Crystal Pin
Silver plated with crystal glass stones.
65482
£4



TAP HERE
FOR T&Cs

PURPOSE AT HEART

Help our promise to End Gender Violence by raising vital funds and awareness.



Domestic Violence Enamel Pin Gold plated with enamel design. 29165 £4



Domestic Violence Sparkle Keyring Silver plated with glass stones. 42218 £5





Domestic Violence Crystal Pin Silver plated with crystal glass stones. 29199 £4



BUILD YOUR BUSINESS BETTER

We know how important it is to make sure your business goes from strength to strength. That's why we've put together a bank of resources all in one place – full of tips and tricks of the trade – to help build your business better for you and your customers.

What are you waiting for? Click below to find out more.





















BECOME A

BEAUTY BUFF

Have you heard about Avon Beauty Adviser? A brand-new tailored learning journey, providing you with the skills and knowledge you need to become a confident, certified Avon Beauty Adviser. You'll build meaningful relationships with your customers, giving them a reason to shop frequently and recommend you to their friends and family. Find out all you need to know on Avon Connect.



Did you know that an Avon Beauty Adviser's average order is set to be **up to 48% higher** than a non-Beauty Adviser?

TAP HERE FOR AVON CONNECT

SHARE MORE, EARN MORE

Share your **new December Gift Guide** with customers to **secure those extra festive sales**. It's packed with **new products and prices**, **plus never before seen offers** your customers won't want to miss! With everyone on the hunt for the perfect gift, **don't forget to share the December Gift Guide with new and existing customers**.





UNMISSABLE DECEMBER OFFERS!

Nothing beats the feeling of extra sales, and we've made it easier to **sell more and earn more with our top offers**. See what's hot below and **share it with your customers**.



find make-up offers on **page 46**



find skincare offers on **page 95**



find fragrance offers on page 118



find body and toiletries offers on page 176

AVON REWARDS

Remember, your sales across October, November and December will determine your Avon Rewards level in Q1! There's something for every Rep in Avon Rewards, with five amazing levels to aim for – the higher your level, the bigger your rewards! Each Avon Rewards level has its own discount and benefits.

TAP HERE

TO FIND OUT WHAT YOU CAN GET YOUR HANDS ON

FALL OF FAME

It's your LAST CHANCE to really push your sales to be on **our Hall of Fame red carpet next year!** Achieve over £35,000 in sales in 2022 to be one of our top sellers.

TAP HERE

TO FIND OUT WHAT YOU CAN GET YOUR HANDS ON

YOUR SALES TOOLS OF THE TRADE

Boost your earnings with a range of professional business tools that'll make you look the part.

From organising your **samples** to hosting an **event** to dropping off **orders** in the rain, we've got you covered!



YOUR **SALES TOOLS**OF THE TRADE



Drawstring Make-Up Pouch 59071 £7.50



Cosmetics Pouch 07187 £7.50



Fragrance Tester Strips 19133 £1



Table Runner 17616 £10

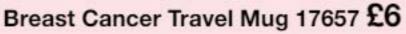


Lipstick Sample Holder 21121 £4



YOUR SALES TOOLS OF THE TRADE







End Gender Violence Travel Mug 17665 £6



Water Bottle 19166 £6



A5 Notebook 19141 £4.50



Umbrella 21592 £10



IT'S SIMPLE.

SAMPLES BOOST SALES!

If your customers are looking for a new lippy, liner or scent, make sure you're on hand with gorgeous samples. Did you know that Reps who buy samples boost their **sales** by up to 212% more?*

WHY SAMPLE?

- 1. **73% of customers** said they'd be more likely to buy a product after trying a sample first.**
- 2. It's the simplest way to drive repeat orders and increase your customer's spend.

SAMPLE, SELL, EARN

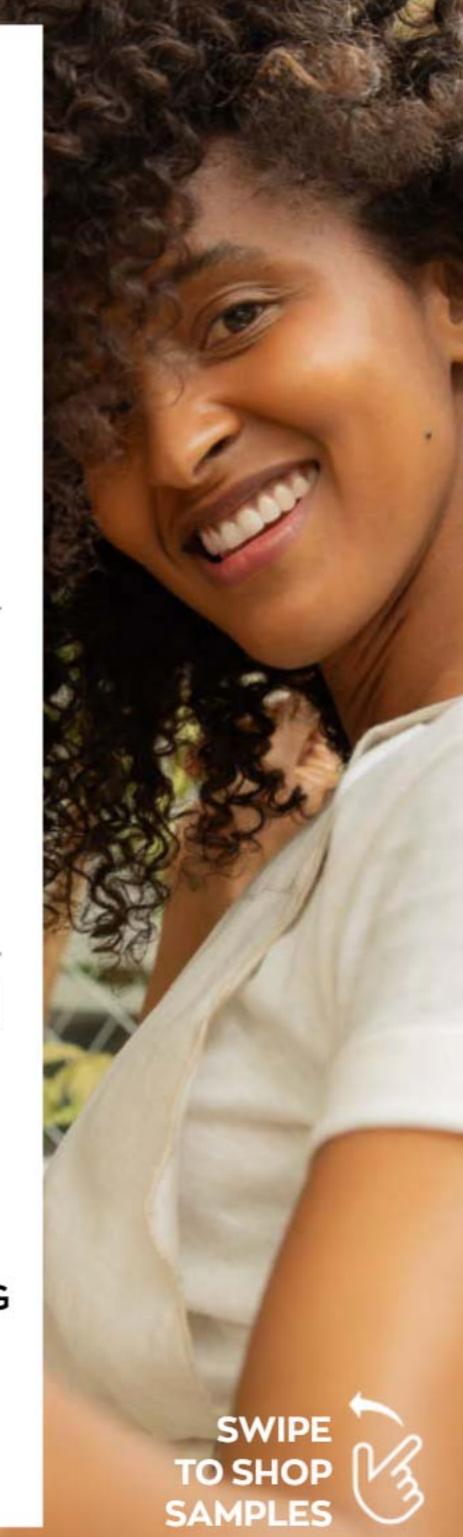


TAP HERE

TO OPEN THE SAMPLING TRAINING GUIDE

- *Based on average Rep campaign sales January-December 2021.
- **Sourced from a sampling effectiveness advisors report, March 2020.





MINI LIPSTICK SAMPLES

From subtle nudes to bold berries, samples help them perfect their pout.

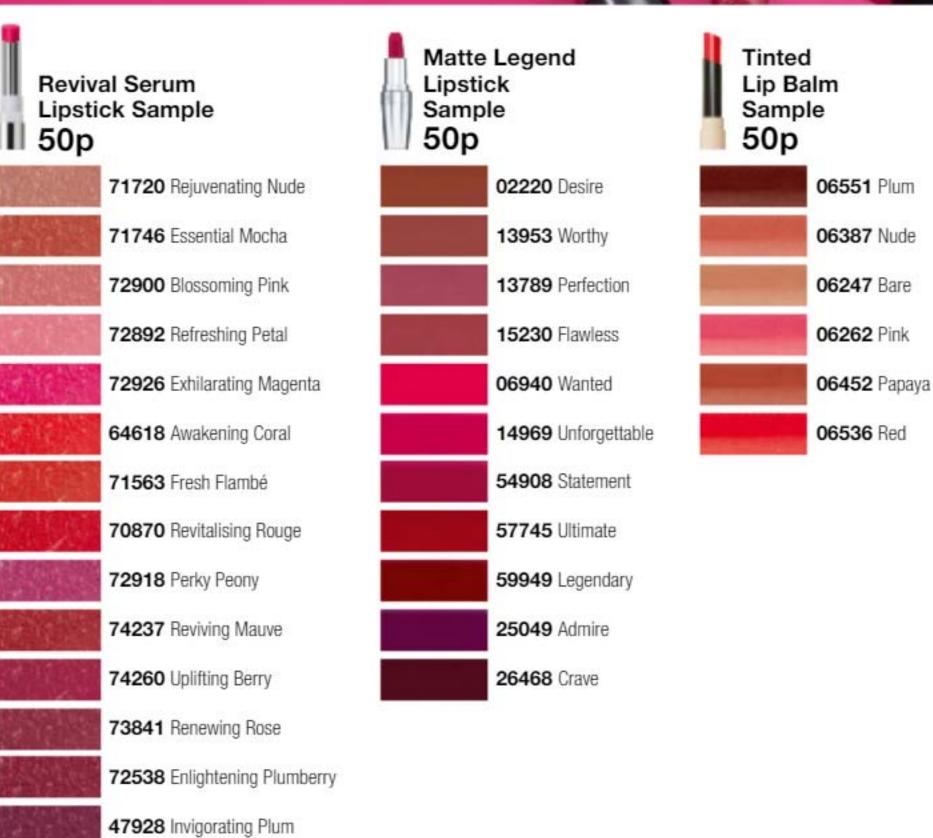












71803 Inspiring Café

FOUNDATION SAMPLES

Samples are key in the search for the perfect texture and shade.





Serum Foundation Sample **50p**

26450 Porcelain

17145 Light Ivory

24513 Warm Ivory

50120 Light Ochre

56259 Nude

22236 Ivory

16121 Natural Beige

06122 Shell

24869 Creamy Natural

48611 Sun Beige

56275 Medium Beige

56267 Honey Beige

The State of Land Control of the State of th

16139 Soft Honey

21261 Light Caramel

19547 Deep Tan

19554 Caramel



Flawless Liquid Foundation Sample **50p**

58859 Light Ivory

17152 Porcelain

16196 Warm Ivory

28225 Ivory

28365 Shell

17160 Creamy Natural

. .

17178 Natural Beige

16212 Light Nude

16220 Nude

28423 Honey Beige

17186 Medium Beige

26054 Sun Beige

28431 Spice

17202 Walnut

16238 Caramel

28456 Rich Sienna

17533 Dark Cocoa

POWER STAY FOUNDATION SAMPLES





Power Stay 24-Hour Foundation Sample **50p**

22350 Creamy Natural

13466 True Beige
06502 Pure Beige
13284 Cream Beige
05082 Sun Beige
21394 Honey Beige
59030 Medium Beige
20354 Caramel
09639 Soft Honey
27474 Light Caramel
59592 Walnut

PERFUME SAMPLES

Help them to discover their new signature scent with perfume samples.



Tester Vials - Pack of 5



15172 Today 15180 Tomorrow 23671 This Love 60p



01909 Artistique Iris Fétiche 08599 Artistique Magnolia En Fleurs 03368 Artistique Patchouli Indulgence 03608 Artistique Wisteria Sublime 04028 Artistique Nymphéa Lumière 60p



26260 Attraction Desire for Her 05330 Attraction Game for Her 60p



26419 Eve Privé 11502 Eve Confidence 12807 Eve Embrace 16790 Eve Truth



14407 Far Away 25114 Far Away Aurora 25478 Far Away Beyond 28282 Far Away Glamour 15222 Far Away Splendoria 60p



01362 Little Black Dress 23630 Little Black Dress The Dress 08474 Little Black Dress Lace 60p



02584 Lucky Me for Her 60p



28027 Maxima 14324 Maxima Icon 60p



01669 Pur Blanca Essence 60p



09746 Rare Onyx 60p



10355 The Moment for Her 60p

Single Spray 1.5ml

14910 Artistique Nymphéa Lumière 02998 Artistique Wisteria Sublime

56085 Eve Embrace 20412 The Moment for Her 27755 Little Black Dress 02253 Little Black Dress Lace

60p

Blister Tester Card

57166 Lipsy Rose Gold 60p

AFTERSHAVE SAMPLES EL I T E GENTLEMAN Help them to discover their new signature scent with

Tester Vials - Pack of 5



26278 Attraction Desire for Him 28993 Attraction Game for Him 60p

aftershave samples.



15248 Elite Gentleman Absolute 15099 Elite Gentleman Absolute Santal





14357 Maxime Icon 60p



20065 Full Speed Gamer 15263 Full Speed Surfer 60p



10553 The Moment for Him 60p



22202 Segno Impact 60p



23648 Black Suede Hot

28621 Black Suede Secret



60p

SKINCARE SAMPLES

Help them find their skin heroes with serum, treatment and moisturiser samples.



ANEW SAMPLES

Single sachet

Clinical

12401 Anti-Wrinkle Smoothing Serum

33563 NEW Hydrate & Plump Concentrate

11940 Even Texture and Tone Cream SPF35

16725 Deeply Hydrating Overnight Mask

15370 Lifting Face, Neck & Chest Serum & Cream

50p



60p



Essential

25197 Radiance Maximising Serum 20651 Vitamin C SPF50 Moisturiser

50p

Platinum

56218 Platinum Day Cream 21881 Platinum Night Cream

50p

Reversalist

15842 Reversalist Day Cream 15974 Reversalist Night Cream 50p



Ultimate

16063 Ultimate Day Cream 14928 Ultimate Night Cream 50p



Protinol

10199 Renewal Power Serum 15933 Skin Reset Plumping Shot 50p



Dual Defence

10660 NEW Clarifying Treatment Lotion 50p



Sensitive+

24257 Dual Collagen Cream 15305 Dual Collagen Eye Cream 50p



Double sachet

Clinical

55244 Brightening Dual Eye System 14282 Lifting Dual Eye System 50p





ANEW SAMPLES

Trial Sizes



Protinol

Renewal Power Serum 23531 10ml



Essential

Vitamin C Radiance 28555 Maximising Serum 10ml

£7





Platinum Day Cream 15ml 27201 15636 Platinum Night Cream 15ml



20560

Revitalising Micellar Water 50ml

£3

Reversalist



15818 15826 Reversalist Day Cream 15ml Reversalist Night Cream 15ml

Ultimate



15685 15776 Ultimate Day Cream 15ml Ultimate Night Cream 15ml

Hydra

72439

Hydra Pro Vita-D Water Cream Trial Size 15ml

£7

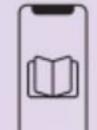


IT'S TIME TO

We always bring you and your customers the latest (and greatest!) products, but to make way for gorgeous newbies, we have to say goodbye to some old favourites. Don't worry, we've got great alternatives for you to fall in love with!



Download our Switch It Up Guide to see our top alternatives and products discontinued in future campaigns.



You can also view the guide on your Product Availability Page and in the Avon On Rep Essentials Section.

Oh, and did we mention you'll have the chance to stock up on your favourites before they're gone for good?



TO DOWNLOAD OUR **SWITCH IT UP GUIDE**

HOW TO ORDER YOUR DEMO PRODUCTS

Please order your gorgeous demo products from this First Look in Campaign 12, December 2022.

You can order just 1 of each demo product but the good news is you can order as many samples and clearance items as you like, unless stated otherwise or if part of a free offer. Remember, demo products aren't for resale.

Great news! Products with a charity donation are not limited to 1 per Rep, so you can buy as many as you like to help support their amazing work.

STOCK AVAILABILITY & RETURNS

If stock runs out, we may offer you a substitute product of equal or greater value.



In 2019 Avon became the first global beauty company to stop testing on animals anywhere in the world.

TAP HERE to find out what this means for you and your

customers, or to check out the video TAP HERE

GET IN TOUCH!

Got a query? Visit avon.uk.com and click 'contact us'.

