

HOW TO ORDER

Did you know you can send your demo basket straight to your Rep website? So throw away the pen and paper, fill your basket and follow these simple steps...

1

Once you've finished shopping click on the basket icon at the top right



Then click

Log-in to Save

and log in with your Rep ID

3

Click

SAVE ORDER

then

COMPLETE & SUBMIT NOW



You'll be taken to your Rep site where you can complete your order by clicking on the order number

Saved Orders
Order Number
C11 - 81267327

Don't forget you're limited to 1 full-size demo product, but you can still purchase unlimited sales-boosting samples and handy sales tools!

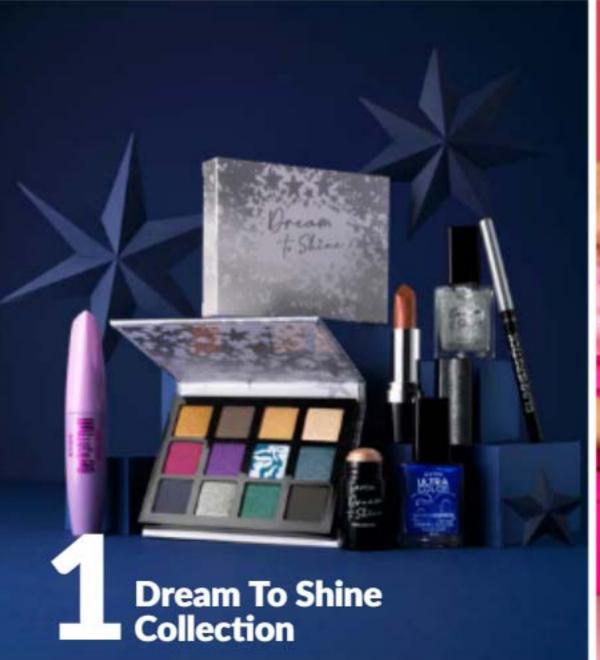


VIP Reps get 40% off selected products. **Look out for this logo!**Your discount is automatically applied.



DECEMBER HOT PICKS

Looking for an easy sales boost? Make the most of the **HOTTEST** products this campaign.









SHINE BRIGHTER DREAM BIGGER

It's time for your sales to shine. Get demoing the limited-edition Dream To Shine collection, it's perfect for make-up lovers looking for something new and festive and gift givers looking to add some sparkle to stockings.



Want a ready-to-wrap gift? Check out our sets at the end of the collection.

EYESHADOW THAT DARES THEM TO DREAM

Give customers the power to build the festive look of their dreams with 12 versatile, pigment-packed matte, satin and sparkling shimmer eyeshadow shades.



VIP REPS 40% OFF BROCHURE PRICE

TREND TIP

RULES, WHAT RULES? MIX AND MATCH
EVEN THE BOLDEST SHADES FOR A
SHOWSTOPPING LOOK THIS PARTY SEASON



Delightfull False Lash Mascara

10ml

normal brochure price: Ω9 special brochure price: Ω7

demo: £4.90



Dream To Shine Eyeshadow Palette 05553

brochure price: £12

demo: £8.40









22376





05777









Glimmerstick Eyeliner will normally be: £6.50

Glimmerstick Diamonds Eyeliner

will normally be: £6.50 special introductory brochure price: £4

demo: £2.80



Mind























Kiss

Dream To Shine Nail Polish Effect

demo: £3.15



brochure price: £4

demo: £2.80



01404 Love

Ultra Colour 60 Second Express Nail Enamel

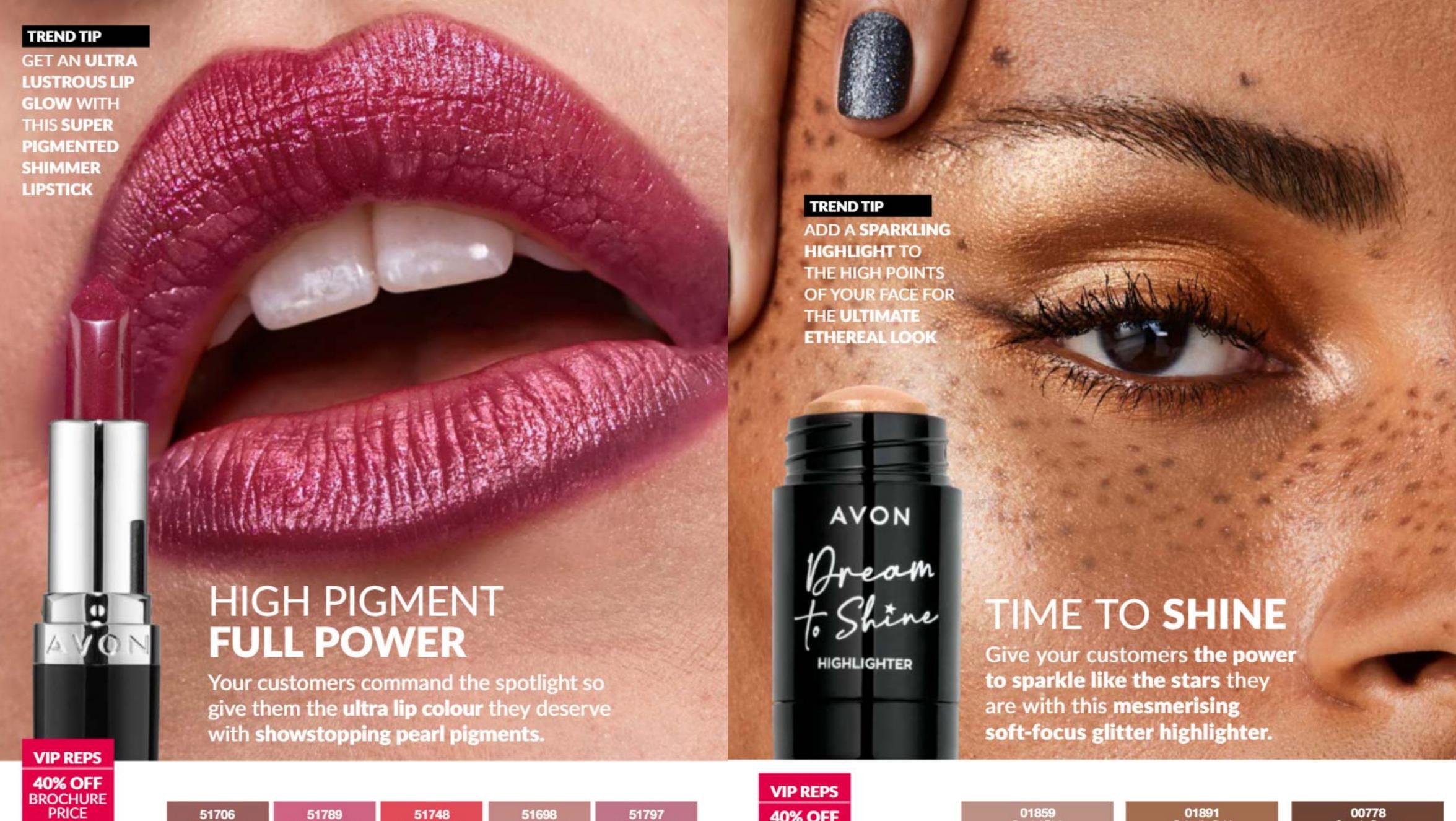
Serenity

22459 07393 Beaming Moon

Silver Solstice

04697 Raven Sparkle

brochure price: £4.50



Ultra Shimmer Lipstick normal brochure

price: £8.50 special brochure price: £6.50

demo: £4.55











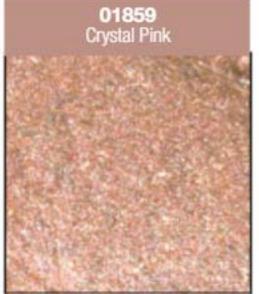




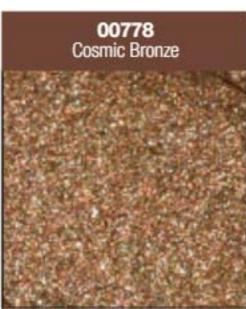


40% OFF **BROCHURE** PRICE

Dream To Shine Highlighter 6g brochure price: 26 demo: £4.20







BRUSHED WITH PERFECTION

No make-up collection is complete without the **perfect make-up brushes**, so whether they're treating themselves to the Dream To Shine Collection or playing Santa, **these brushes are the icing on the Christmas cake**.

WHAT'S THEIR DREAM LOOK?

Now customers can create their favourite festive looks when they choose the collection that matches their vibe.



£17.50 EACH

CUSTOMER OFFER
£25 EACH

DREAM TO

WORTH £33

Each Dream To Shine Kit includes: Dream To Shine Eyeshadow Palette, Highlighter 6g and Nail Polish Effect 10ml, Ultra Shimmer Lipstick and Glimmerstick Eyeliner.



cosmic Pink or Pink ar Magenta













NEW IN NOVEMBER

Your customers can buy them now on page 137 of November's Gift Guide.

THE ULTIMATE CHRISTMASSY COLLECTION

Who doesn't enjoy a bit of sparkle at Christmastime?

Take advantage of party season and up-sell the gorgeous Dream

To Shine Collection. Here are some top tips to get you started!

- Go Live on your social media groups with a getting-ready routine using the Dream To Shine goodies. Don't forget to talk about what you love about the products.
- Flag the page in paper brochures so it's easy for your customer to find.
- Host a face-to-face consultation to entice customers to try the collection themselves.





TIS THE SEASON FOR SALES

Black Friday and Cyber Monday are the biggest shopping days of the year! And making sure your customers know how, when and where they can shop with you is crucial to getting those sales.

Share your digital brochure and any offers you think customers will love! Circulate your online store link, too! It's an easy tool for them to engage digitally with our amazing products.



Our gorgeous gift bags make the perfect finishing touch! Whatever the occasion, make their gift extra special – no wrapping paper necessary.



Medium Gift Bag
Paper. Approx. 220mm x 100mm x 215mm.
26062
£1.50



Incandessence Gift Set

FLORAL 50ml and Roll-On Anti-Perspirant

brochure price: £13

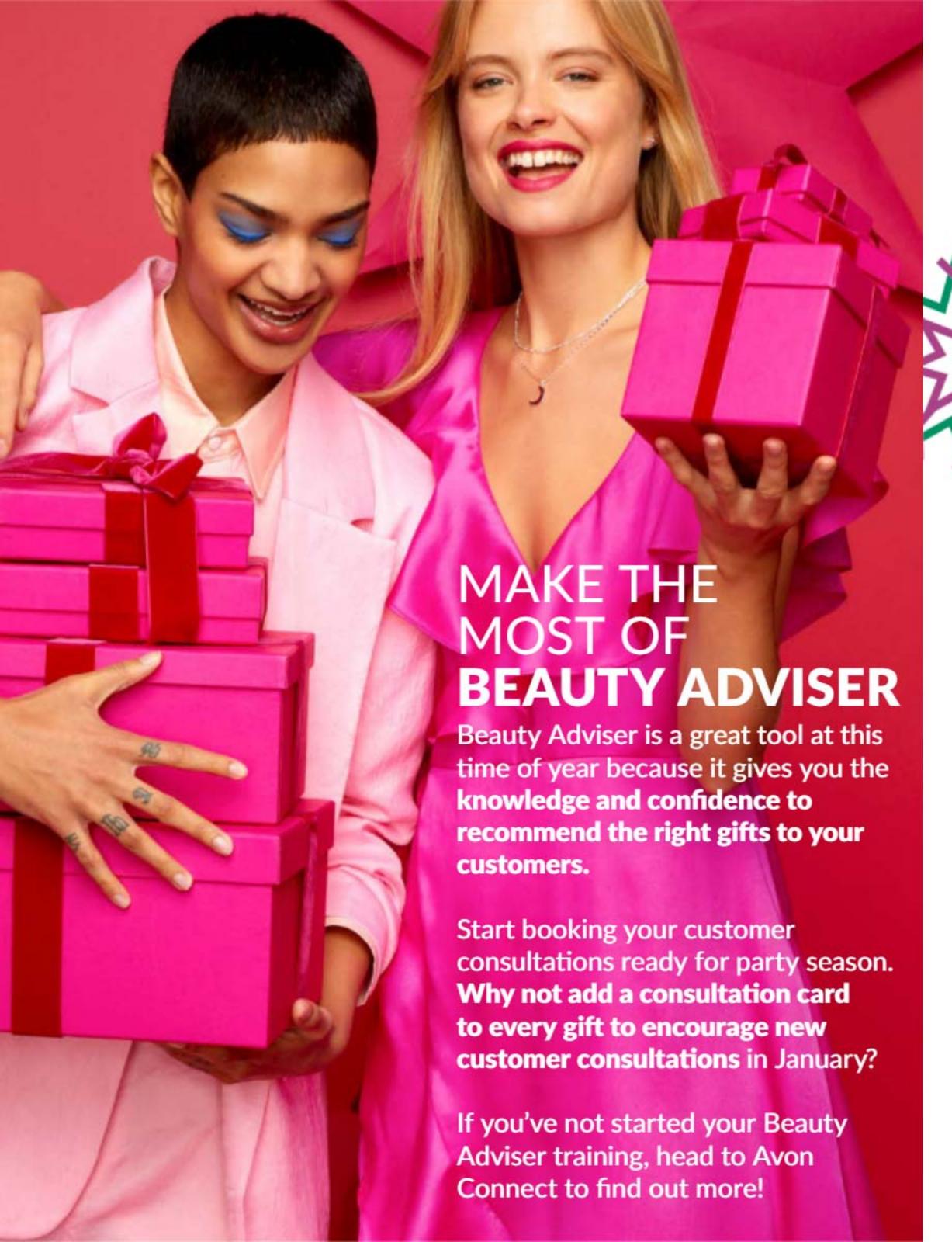
demo: £9.10

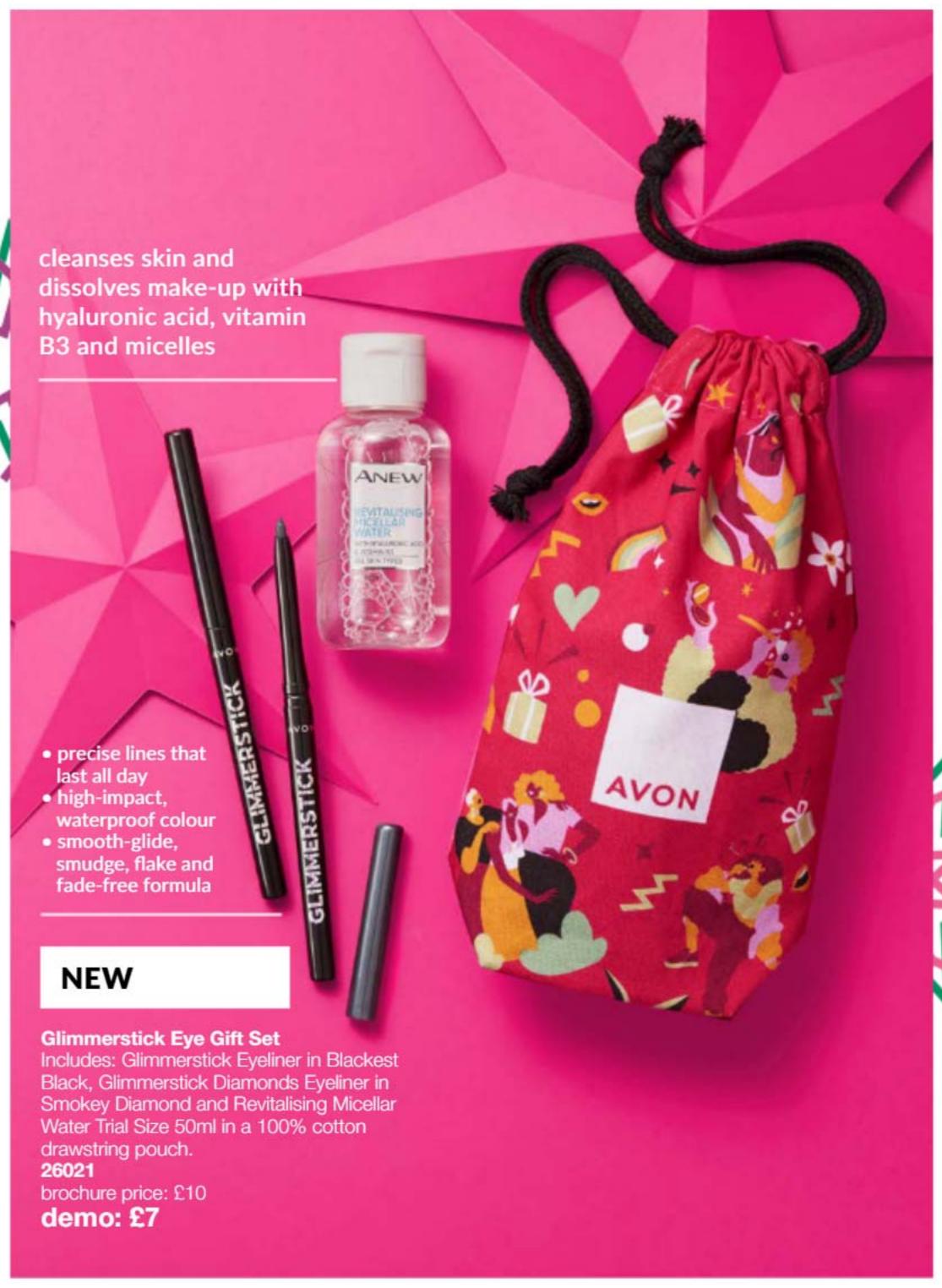
36962

Includes: Incandessence EDT

Deodorant 50ml in a gift box.











Ultra Lip Gift Set

Includes: Ultra Matte Lipstick in Berry Blast, Ultra Satin Lipstick in Twinkle Pink, Ultra Shimmer Lipstick in Bronze Glow and Angled Precision Lip & Eye Brush in a 100% cotton drawstring pouch.

06270

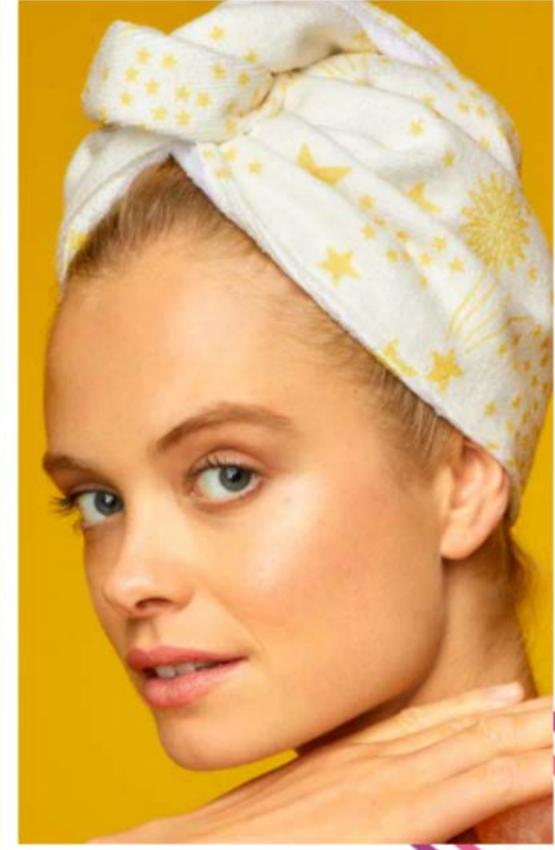
brochure price: £20 demo: £14











Celestial Hair Wrap

Polyester. Approx. 24cm x 60cm. 26153

brochure price: £7 demo: £4.90

Celestial Towel Wrap

Polyester. Approx. 71cm x 140cm.

26088

brochure price: £15

demo: £10.50

order both for £12.60

If you order both items for £12.60, you cannot then also order each item individually.





Wrap up the gift of glow and add a touch of calm to any sacred space.

NEW

Grey Himalayan Salt Lamp

Himalayan salt and wood. Approx.7.5cm x 7.5cm x 12cm. Powered by USB (cable included).

72116 brochure price: £22 **demo: £15.40**

A SALES-BOOSTING DUO

Increasing your sales couldn't be simpler with our **exclusive-to-Avon products.** Even better, this powerful duo is the routine-reviver your customers need.

PRODUCTS worth £17

the world's 1st matte
 with a hyaluronic core

 formulated with skin-protecting ingredients

ANEW

RENEWAL

POWER

SERUM

BYAVON

PROTINOL

 hydrated, plumper and smoother-looking lips instantly



 85% agree it's as good as a luxury serum costing 3x the price*

 helps restore years of collagen loss

 7 powerful age-defying benefits in 7 days

Anew Renewal Power Serum Trial Size

10ml 49221

brochure price: £10

demo: £4.90

Hydramatic Matte Lipstick

brochure price: £10 demo: £5.60

*Based on trialists (18+) who expressed an opinion in a blind product test.

All worth messaging based on regular brochure prices.



66464 Ruby

52431 Coco

66621 Flame

66647 Siren Red

66704 Garnet

66290 Plum

66506 Purple

66845 Rosy

> **52472** Pink

52449 Peony

52456 Blush

66274 Mauve

66449 Viola Grey

74484 Nude

LIPSTICK LOVE

Did you know 73% of customers are more likely to buy a product after they've sampled it?*

Don't pass up on the opportunity to sell lipstick after lipstick with this stunning sampling pack. Let existing and new customers know they can sample our top-rated lipsticks loved as much as luxury brands. And don't forget to follow up with customers to get the full-sized orders rolling in.



PACK **INCLUDES** 80X **SAMPLES**

SAMPLES MEAN SALES

The simplest way to grow sales is through sampling, they help grow repeat orders and build customer spend over time. Reps who buy samples have average earnings of up to 115% more!



Psst! If you're a Beauty Adviser, this pack is a must for consultations.

TAP HERE

FOR ALL **SHADES**



BUY AS MANY PACKS AS YOU LIKE FROM THIS PAGE order using 67470

*Sourced from a sampling effectiveness report, March 2020.

All worth messaging based on regular brochure prices.

2. When hosting consultations or face-to-face events, get customers to sample a

1. Let customers know they

can try before they buy.

product and ask for their thoughts.

3. Follow up with customers who have tried a sample to encourage them to buy a full-size product.



FOR YOUR SAMPLING GUIDE

SHOW LIPS SOME LOVE

Help customers care for their lips over the winter months thanks to our **nourishing lip oils.** Perfect for pairing with a fave lipstick or wearing alone, swipe on a **gorgeous glossy shine without the stickiness. Keep an eye on our Black Friday Deals for even more lip care love!**







- locks in 3x more moisture
- infused with jojoba, avocado & coconut oils + vitamin E
- SPF12



SELF-CARE SAVIOURS

Daily self-care moments don't have to break the bank. With everyone still feeling the squeeze, introduce customers to this trio of nourishing body heroes to grow your sales. Why not encourage customers to buy all 3 to drive up their spend?



order all 3 for **68981**



another top-rated fave,
 4 sold every minute**

VIP REPS

40% OFF BROCHURE

- infused with jojoba oil and vitamin E to help lock in moisture
- provides skin with lasting softness



- a top-rated fave,
 1 sold every minute*
- infused with French lavender and chamomile for pure relaxation



- infused with argan oil
- restores shine to damaged hair
- after just one use, hair looks noticeably healthier

TAP HERE

TO SEE HOW MUCH CUSTOMERS CAN SAVE WITH AVON VS LUXURY BRANDS

^{*}Based on total sales from 01.02.2022 to 31.05.2022.

^{**}Based on total Original Dry Oil Spray units sold for 100ml, 150ml and 250ml from 01.05.2022 to 31.08.2022.

PREMIUM SKINCARE WITHOUT THE PRICE TAG

- the results will have them hooked!



Helping to restore 7 years of collagen in just 1 week*, isn't it time your customers ditched the expensive treatments and tried this skincare saviour? Plus, it's perfect for creating repeat sales

Anew Skin Reset Plumping Shots 50401

brochure price: £18

demo: £12.60



DAY 1

instantly see fresher, smoother, softer skin

DAY 3

your skin is retrained to produce 83% more collagen and looks plumper

DAY 7

your skin has restored up to 7 years of collagen and looks and feels significantly firmer

SMARTER SELLING

Why sell 10 shower gels when you can earn more by selling 1 bottle of Far Away? This Far Away Icons pack (with 3 stunning 50ml scents) makes selling even easier.







Scent-Sational Far Away Icons Pack

68486

demo: £29.40

Includes: x1 Far Away Rebel and Diva EDP 50ml, x1 Far Away Rebel 50ml & x1 Far Away Endless Sun EDP 50ml

REWARD LEVEL	X1 FAR AWAY BOTTLE EARNINGS	X1 SHOWER GEL EARNINGS
BRONZE	£2.10	£0.19
13 STAT	£2.80	£0.25
A GOLD STAR	£3.50	£0.31
PLATINUM S A-	£4.20	£0.38
LJ VIP	£4.48	£0.40

BUY AS MANY PACKS AS YOU LIKE FROM THIS PAGE

All worth messaging based on regular brochure prices.

^{*}Based on in vitro data (testing on skin cells in a controlled laboratory environment).

All worth messaging based on regular brochure prices.



It doesn't have to be like this, together we can help.

Thanks to our community, we've contributed over £1 million over the last 5 years to domestic abuse causes in the UK, which has supported women and girls experiencing abuse.

Domestic abuse doesn't just mean physical violence. If you or someone you know is experiencing abuse in any form, find support at:

The National Domestic Abuse Helpline run by Refuge on 0808 2000 247.

TAP HERE

FOR WOMEN'S AID LIVE CHAT SERVICE





YOU CAN MAKE A DIFFERENCE

With every pair of PJs you sell, you and your customers are helping to end gender-based violence. It's perfect as a gift for a loved one or themselves.

DONATED TO GOOD CAUSES*



PIN IT WITH PRIDE

A small pin can make a big difference and together we can help to end gender-based violence and support our Breast Cancer Promise.

100% **OF PROFITS DONATED TO GOOD CAUSES***

TAP HERE FOR T&CS



Domestic Violence Enamel Pin Gold plated with enamel design. 36459 £4



Domestic Violence Crystal Pin Silver plated with crystal glass stones. 35790 £4



Breast Cancer Enamel Pin Gold plated with enamel design. 29504 £4

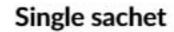


SKINCARE SAMPLES

Help them find their skin heroes with serum, treatment and moisturiser samples.



ANEW SAMPLES

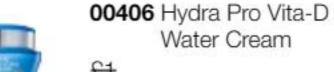


Clinical

48488 Anti-Wrinkle Smoothing Serum

15040 Clarifying Treatment Lotion 11940 Even Texture and Tone Cream SPF35

70p



Water Cream

70p

Platinum



56218 Platinum Day Cream 21881 Platinum Night Cream 05926 Platinum Lift & Tighten Serum

70p

Reversalist



26245 Reversalist Day Cream 15974 Reversalist Night Cream £1

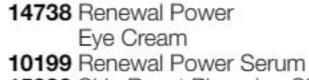
70p

Ultimate



70p

Protinol



15933 Skin Reset Plumping Shot

70p

Essential

08029 Radiance Maximising Dermabrasion Face Polish 17509 Radiance Maximising Serum 20651 Vitamin C SPF50 Moisturiser

09373 Hydrating Overnight Mask 10801 Hydrate & Plump Concentrate

70p



Sensitive+

24257 Dual Collagen Cream 15305 Dual Collagen Eye Cream

70p



Double sachet

Clinical



70p





ANEW SAMPLES

Trial Sizes



Protinol

23531 Renewal Power Serum 10ml 210

£7 save £3

Platinum

27201 Platinum Day Cream 15ml 15636 Platinum Night Cream 15ml 23911 Platinum Lift & Tighten Serum 10ml

£7 save £3

Reversalist



15818 Reversalist Day Cream 15ml 15826 Reversalist Night Cream 15ml 210

£7 save £3

Ultimate



15685 Ultimate Day Cream 15ml 15776 Ultimate Night Cream 15ml

£7 save £3

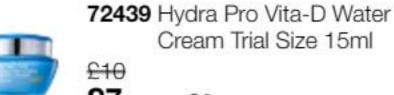
Essential

28555 Vitamin C Radiance Maximising Serum 10ml

£10

£7 save £3

Hydra



£7 save £3



Cleansing

20560 Revitalising Micellar Water 50ml

£2.80

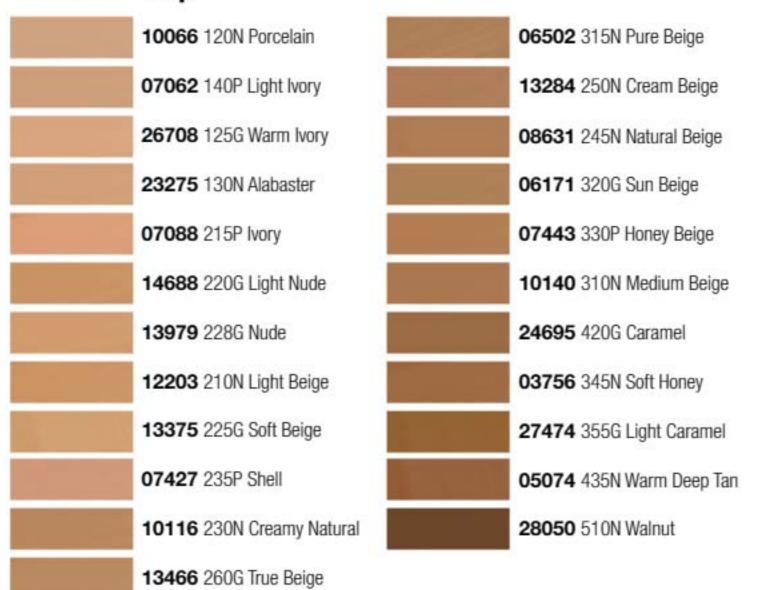


POWER STAY FOUNDATION SAMPLES





Power Stay 24-Hour Foundation £+ 70p



FOUNDATION SAMPLES

Samples are key in the search for the perfect texture and shade.





Serum Foundation £+ 70p





Flawless Match
Natural Finish
Foundation
£4

OF PIE	70p		
Heled	54114 120N Porcelain		18432 320G Sun Beige
	54239 125G Warm Ivory	-	15313 330P Honey Beige
	23622 130N Alabaster		24729 340N Light Tan
	25908 140P Light Ivory		24737 345N Soft Honey
	08169 145P Ivory Pink	1	24752 348P Toasted Praline
7 100	28944 210N Light Beige		24786 355G Light Caramel
	24182 215P Ivory		24885 410P Spice
-	26625 220G Light Nude		23317 420G Caramel
	17764 225G Soft Beige	-	23358 430N Deep Tan
	26039 228G Nude	100	23515 435N Warm Deep Tai
1, 5,3	24133 230N Creamy Natural		23598 438P Chocolate
	26476 235P Shell	100	23655 510N Walnut
	26484 245N Natural Beige		23697 515N Bronze
	03186 250N Cream Beige		23713 520P Rich Sienna
	20214 260G True Beige		12302 525N Dark Cocoa
	24778 310N Medium Beige		12336 530N Maple
	20461 315N Pure Beige		12385 535P Espresso

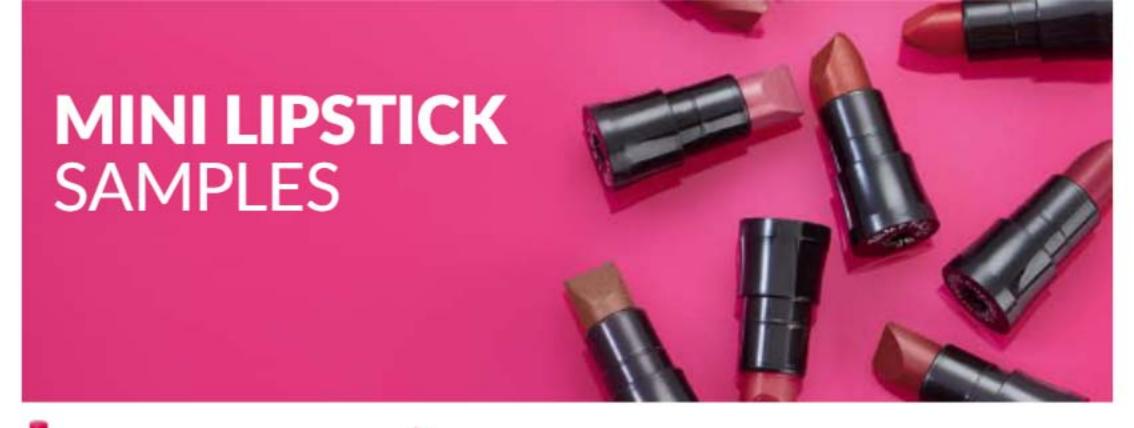
MINI LIPSTICK SAMPLES

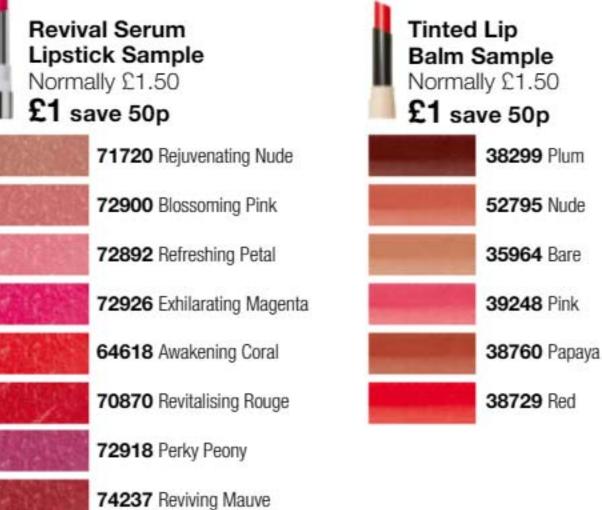
From subtle nudes to bold berries, samples help them perfect their pout.











74260 Uplifting Berry

PERFUME SAMPLES

Help them to discover their new signature scent with perfume samples.



Pack of 5 Dipstick Samples



15172 Today **15180** Tomorrow **23671** This Love £1.50

£1.05 save 45p



26260 Attraction Desire for Her 05330 Attraction Game for Her £1.50

£1.05 save 45p



 Eve Privé Eve Confidence Eve Truth £1.50

£1.05 save 45p



25478 Far Away Beyond 14407 Far Away 25114 Far Away Aurora 28282 Far Away Glamour 15222 Far Away Splendoria £1.50

£1.05 save 45p



28027 Maxima 14324 Maxima Icon £1.50 £1.05 save 45p



10355 The Moment for Her £1.50

£1.05 save 45p



01362 Little Black Dress £1.50

£1.05 save 45p



Single Spray 1.5ml on a card

27755 Little Black Dress 02253 Little Black Dress Lace 20412 The Moment for Her

11015 Eve Become

08417 Far Away Beyond The Moon 06445 Wonder

04

70p



Single Dipsticks without a card

06437 Pur Blanca Hope

63644 Far Away Endless Sun

12096 NEW Attraction Awaken for Her

11023 Attraction Intense for Her 01180 Attraction for Her

26227 Evo Posomo

26237 Eve Become **02907** Lov U

70p

50p

Single Dipsticks on a card

01164 NEW Attraction Intense for Her 11379 Far Away Beyond The Moon 58321 Wonder

21

70p

AFTERSHAVE SAMPLES

Help them to discover their new signature scent with aftershave samples.

Pack of 5 Dipstick Samples



15263 Full Speed Surfer £1.50

£1.05



22202 Segno Impact £1.50

£1.05



10553 The Moment for Him $\mathfrak{L}1.50$

£1.05



15099 Elite Gentleman Absolute Santal 15248 Elite Gentleman Absolute

£1.05



23648 Black Suede Hot 28621 Black Suede Secret £1.50

£1.05



26278 Attraction Desire for Him 28993 Attraction Game for Him £1.50

£1.05



26575 Maxime 14357 Maxime Icon £1.50

GENTLEMAN

£1.05

Single Spray 1.5ml on a card 05876 Maxime Icon

15123 The Moment for Him

70p

Single Dipsticks without a card



05520 Full Speed Electric 10751 Full Speed Quantum 09241 Attraction Intense for Him 12104 NEW Attraction Awaken for Him 70p

50p

Single Dipsticks on a card

14753 Black Suede Real 01149 NEW Full Speed Pulse 21600 Elite Gentleman Quest

70p

YOUR SALES TOOLS OF THE TRADE



Far Away Beyond The Moon Canvassing Cards 10421 Normally £2 £1.50 save 50p



Anew Renewal Power Duo Canvassing Cards 09829 Normally £2 £1.50 save 50p



Shade-Matching Wheel & Foundation Finder Chart 69245 £2

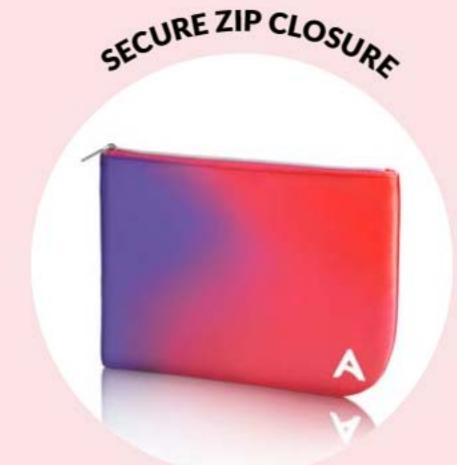


Far Away Beyond The Moon Product Stand 10322 Normally £10 £9 save £1



Anew Renewal Power Duo Product Stand 02824 Normally £10 £9 save £1

YOUR SALES TOOLS OF THE TRADE



Cosmetics Pouch 64824 Normally £9 £7.50 save £1.50



Breast Cancer Travel Mug 33084 Normally £7.50 £6 save £1.50



Table Runner 33175 Normally £12 £10 save £2





Fragrance Tester Strips 19133 Normally £1.50 £1 save 50p

HOW TO ORDER YOUR DEMO PRODUCTS

Please order your gorgeous demo products from this First Look in Campaign 11, November 2023.

You can order just 1 of each demo product (our Business Booster offers are a little different) but the good news is you can order as many samples and clearance items as you like, unless stated otherwise or if part of a free offer. Remember, demo products aren't for resale.

Great news! Products with a charity donation are not limited to 1 per Rep, so you can buy as many as you like to help support their amazing work.

STOCK AVAILABILITY & RETURNS

If stock runs out, we may offer you a substitute product of equal or greater value.



In 2019 Avon became the first global beauty company to stop testing on animals anywhere in the world.

TAP HERE to find out what this means for you and your customers, or to check out the video TAP HERE

GET IN TOUCH!

Got a query? Visit avon.uk.com and click 'contact us'. TAP HERE FOR T&CS