

WELCOME!

From the ultimate hydrating lipstick to Valentine's gifts wrapped in love, our February faves have landed! It's time to boost your sales and give customers a sneak peek of what's new. Did you know ordering your demo products is easier than ever? Just add your products to your basket to order from your Rep website!

IN A HURRY? TAP ON THE IMAGES BELOW

TAP HERE

FOR NEW!
HYDRAMATIC
MATTE
LIPSTICK





FOR NEW! LOV U FRAGRANCE



TAP HERE

FOR THE
NEW! TIME
FOR HOME
FRAGRANCE
COLLECTION





FOR NEW! SPEND & SAVE



THE VIP TREATMENT

Calling all VIP Reps! We've launched a NEW perk to give you more. As a VIP level Rep, you'll get 40% off the brochure price for Beauty and selected Fashion & Home products – just look for the VIP logo throughout First Look.



You don't need to do anything extra to get your discount, it'll be applied automatically at checkout.







HYDRATED, PLUMPER, SMOOTHER-LOOKING MATTE LIPS

This lipstick has a new and different core so why not share a post of you applying the vibrant formula to show how it glides on for full, hydrating coverage with no streaks?



HYDRATING MATTE LIP KITS

Boost orders by tempting customers to try the world's 1st matte lipstick with a hydrating hyaluronic core and a matching lip liner.

ALL 15 LIP KITS £98 VIP STAR: £94

8 LIP KITS **£58**

4 LIP KITS £32

2 LIP KITS **£16.50**

1 LIP KIT £8.75 brochure price: £12.50

TAP HERE

FOR UNMISSABLE LIP KIT BUNDLES

TAP HERE

TO SEE SMOOTH GLIDE APPLICATION



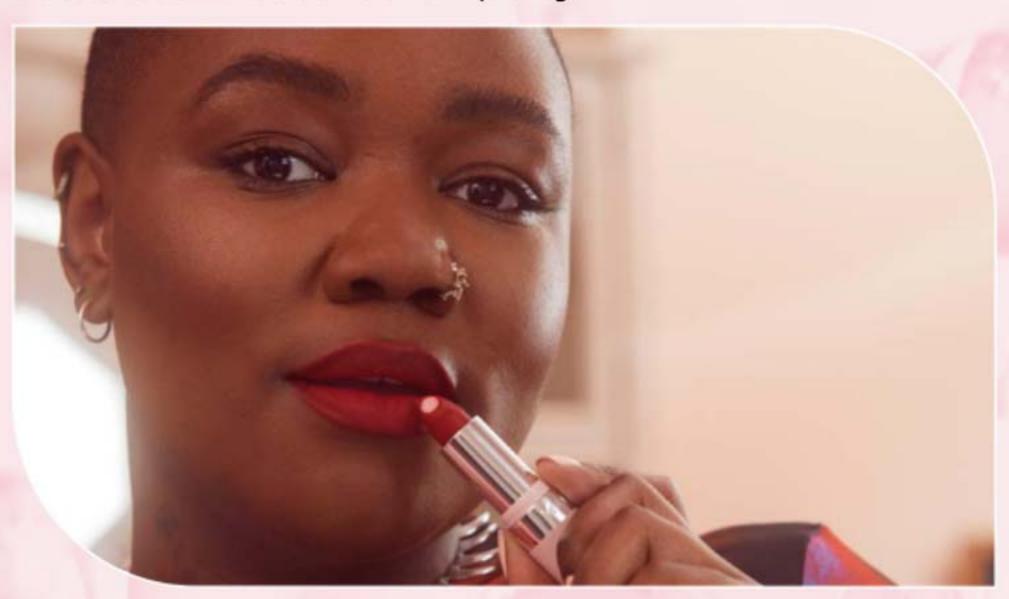
FAR AWAY ENDLESS
SUN SAMPLE
WITH EVERY LIP KIT
order using 63644
Full-size fragrance
available in March.



AS SEEN ON SCREEN

HYDRAMATIC MATTE LIPSTICK

Watch out for the **TV advert, launching on 1st Feb!**This is **our biggest media investment ever** so **use it to create a buzz with your customers**... get sharing, you could even host a launch party!



HEAR WHY EVERYONE LOVES IT



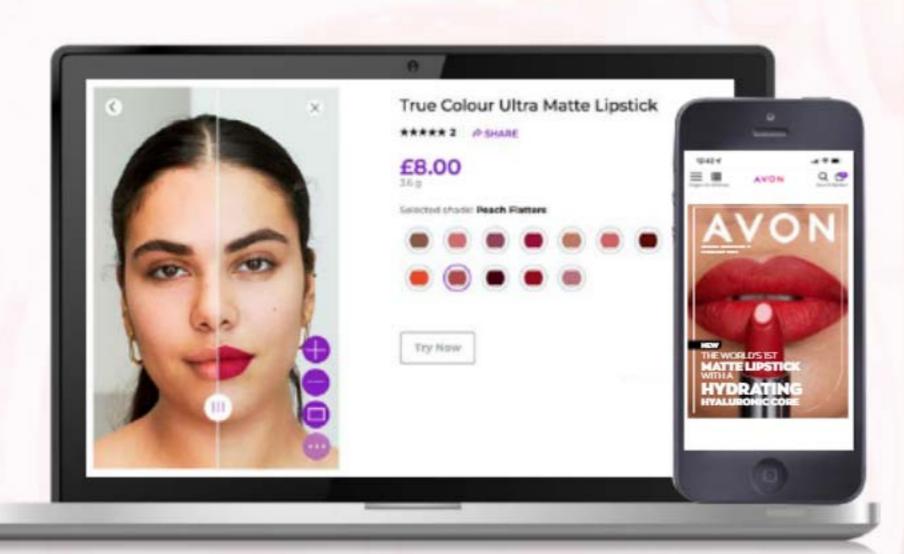
"I'd describe this as high impact and super hydrating. It's the look of a matte but the feeling of a balm!" Emma Murphy, Avon UK Rep

TRY ON ALL THE HYDRAMATIC SHADES TODAY

The new try-on feature in this First Look and your digital brochure lets you try on all the Hydramatic Matte Lipstick shades, making it easy for you and your customers to **find your perfect match**.



Have you used the magic mirror Try-On Tool to try on all the shades? Find it on the lipstick's selling page.





TAP HERE

FOR HOW TO USE THE TRY-ON TOOL & DOWNLOAD YOUR DIGITAL BROCHURE

CREATE A HYDRAMATIC MATTE LIPSTICK BUZZ

Get your hands on these specially created sales tools to help build your customer base and maximise your sales.









Hydramatic Lipstick Product Stand 81182 Hydramatic Lipstick Product Stand With All 15 Lipstick Shades

89235

£75



Hydramatic Lipstick Canvassing Cards Pack of 20. 81174 £1.50



TAP HERE FOR HOW TO USE ALL THIS TO CREATE A BUZZ

EARN EVEN MORE WITH HYDRAMATIC

Earn an extra £1 on top of your Avon Rewards discount every time you sell a Hydramatic Matte Lipstick! Your additional discount will be unlocked when you've sold 5 lipsticks and will be applied for the first 15 lipsticks sold from 24th January until the end of Campaign 3† – Lip Kit sales qualify too!



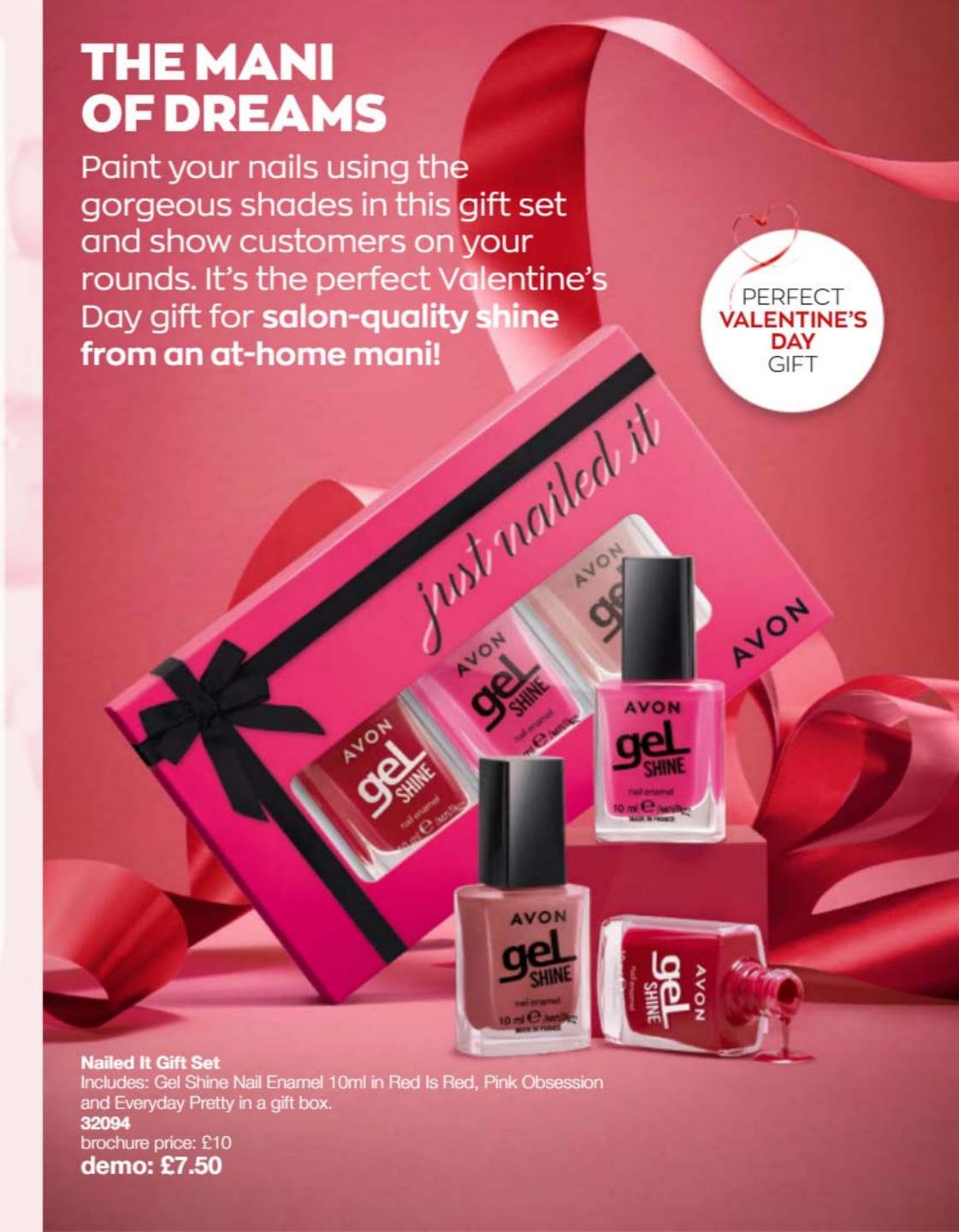
WHAT COULD YOU EARN?

Your total earnings* when you sell 15 Hydramatic Matte Lipsticks will be...

| A BRONZE STAR | £33 |
|--------------------|--------|
| SILVER | £39 |
| A GOLD STAR | £45 |
| A PLATINUM STAR | £51 |
| ASTAR | £53.40 |

TAP HERE

FOR HOW YOUR DISCOUNT WILL BE APPLIED



If they're looking for a gorgeously fruity and floral perfume **gift this**Valentine's Day, show them this must-have perfume.

SAMPLES

single dipstick sample **20p**

order using 02907

10x single dipstick samples

order using 68064



VIP REPS

40% OFF
BROCHURE
PRICE

Lov U EDP
50ml
43737
will normally be special introduce

will normally be: £13 broch special introductory brochure price: £10 demo: £7

Lov U Body Lotion 150ml 44792

demo: £3.50

TAP HERE

TO DISCOVER THE SCENT









COMINGSOON



RADIATE FROM THE MOMENT YOU RISE

Get an exclusive first look at our vibrant new fragrance, Far Away Endless Sun, from your No.1 fragrance brand. We're giving you a FREE DIPSTICK SAMPLE of the sparkling new perfume with any full-size make-up, fragrance, skincare or bath and body purchase in this First Look.



Advance Techniques
Deeply Purifying Collection
Includes: Deeply Purifying Shampoo

400ml, Conditioner 250ml and Treatment Scrub 150ml.

69740

brochure price: £9 demo: £6.30

If you buy all 3 for £6.30, you can't also order the products separately.



VIP REPS

40% OFF

order using 69740





infused with SALICYLIC ACID & KAOLIN CLAY

TAP HERE TO SEE HOW WELL IT WORKS

*With continued use of the full collection 3 to 4 times a week over 1 month.

ALONGER-LASTING* 'JUST WASHED' EFFECT

Have customers mentioned their hair's prone to oiliness?
Introduce them to their new fave hair collection for deeply purified, squeaky-clean hair that won't need washing as often.



FRESH ROOTS & LIGHTWEIGHT LOCKS

Customers who want purified, free-flowing locks will love this collection! It's designed to cleanse and purify their scalp and hair, removing excess oils and impurities, without stripping hair of moisture or weighing it down.



Deeply Purifying
Shampoo
400ml
19208
brochure price: £4.50

demo: £3.15

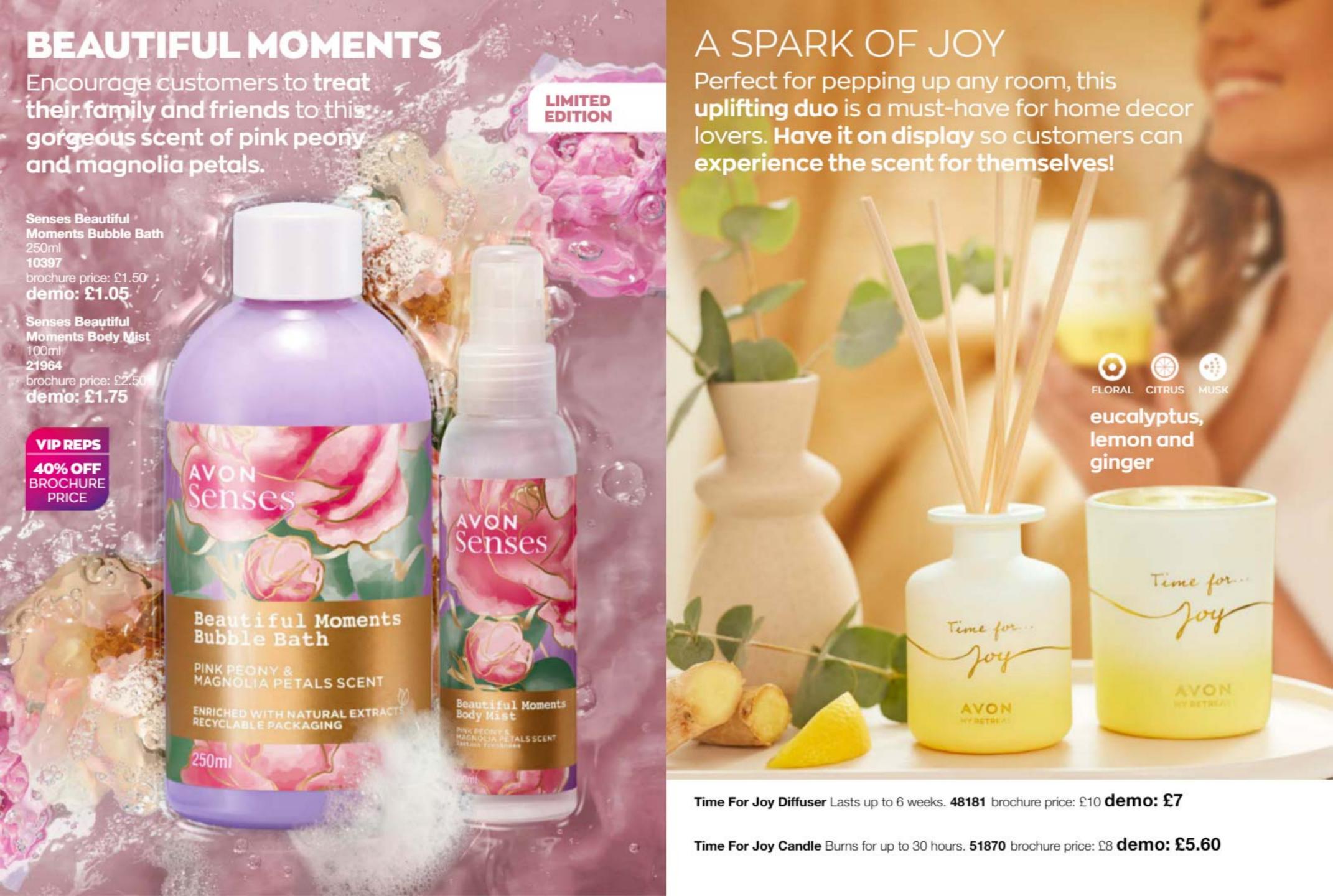
Deeply Purifying Conditioner 250ml 13698 brochure price: £3 demo: £2.10

VIP REPS

40% OFF
BROCHURE
PRICE







FOCUS ON WHAT REALLY MATTERS

Talk about the **wellbeing benefits** of this basil, black pepper and rosemary scented pair on your social channels. Why not show customers a way to **create a sense of calm** in their own homes?



RELAXING READY

Your home fragrance-loving customers will adore a soothing candle and diffuser duo. Send them text reminders to entice them to buy!



Time For Focus Diffuser Lasts up to 6 weeks. 51888 brochure price: £10 demo: £7

Time For Relaxation Diffuser Lasts up to 6 weeks. 74088 brochure price: £10 demo: £7

SWEET SLUMBER Bursting with notes of clary sage oil and relaxing chamomile, this collection is the perfect partner for a good night's sleep. Go Live on Facebook and show it off! Time for ... Time for AVON MY RETREAT

Time For Sleep Diffuser Lasts up to 6 weeks. 74179 brochure price: £10 demo: £7

Time For Sleep Candle Burns for up to 30 hours. 74195 brochure price: £8 demo: £5.60

THE CALMING ESSENTIALS

Snap a few photos showing customers how to use these blended essential oils with diffusers or burners.

ALL 4 FOR

12.50
+ FRAGRANCE
STRIP PACK
order using 68270





Time For Joy Blended Essential Oil

brochure price: £6

Time For Relaxation Blended Essential Oil

10ml. brochure price: £6

Time For Focus Blended Essential Oil

10ml. brochure price: £6 Time For Sleep Blended Essential Oil

10ml.

brochure price: £6

A FRAGRANCE-FILLED HOME

It's so easy to make a video of this **essential oil diffuser.** Share it on social and talk about our new
blended essential oil collection for an **extra sales boost!**



My Retreat Ceramic Aroma Diffuser Approx. 9.3cm x 9.3cm x 16cm. Powered by USB cable (included). Fragrance oil not included. 10165 brochure price: £35 demo: £24.50

ALL THINGS CALM This soft-glow salt rock lamp is perfect for inviting in the positive vibes. Show customers how to style it with a home-decor-inspired Insta Reel. comes with a coloured bulb hand-carved crystal salt Himalayan White Salt Lamp Approx. 6cm x 6cm x 11.5cm. Powered by USB cable (included). 46219 brochure price: £20 demo: £14

FLORAL FRESH

Cosy and comfy
(the ultimate
combo if you ask
us), this set is a
must. Host a PJ
party and show
them off!



Cotton

10173 Small 8-10 **10223** Medium 12-14

10264 Large 16-18

10330 Extra Large 20-22

brochure price: £20

1 size per Rep.

demo: £14



ALL-DAY COMFORT

Text your customers about the comfiest bra, **now in a stunning new colour!** They'll want to add it to their One Bra collection that's for sure.

show your customer the rest of the range in brochure!

removable cups

The Blue One Bra

Nylon and elastane 46409 8-10

70268 12-14

49734 16-18 **73015** 20-22

brochure price: £10

demo: £7

1 size per Rep.

EASY-WEAR ELEGANCE

Heading out on your rounds? Wear these pieces when delivering brochures or orders so customers can see how pretty (and easy to style) they are!



Coco Earrings Gold tone. 10439 brochure price: £6 demo: £4.20

Coco Necklace Gold tone. Approx. 42cm + 9cm extension chain. 10405 brochure price: £10 demo: £7

Coco Bracelet Gold tone. Approx. 18.5cm + 2.5cm extension chain. 09779 brochure price: £7 demo: £4.90

SPREAD THE LOVE

Create a
Valentine's Day
inspired jewellery
haul to show off
these must-have
pieces.

Seren Locket Necklace

Silver-plated. Approx. 42cm + 9cm extension chain.

brochure price: £18 demo: £12.60





Trixie Earring Set 7 pairs of gold-tone hoop and stud earrings. 03996

brochure price: £8 demo: £5.60



Shelly Love Necklace

18ct gold plated. Approx. 42cm + 9cm extension chain. 04861

brochure price: £5 demo: £3.50



BUSINESS BOOSTERS

Want an easy (and cost-effective!)
way to boost sales? Stock up on
the hottest Hydration Heroes of the
season – so you always have them on
hand for customers!

NEW Hydration Heroes Pack

Includes: Magix Hydrating Primer 30ml, Tinted Lip Balm 2g in shade Nude, Cannabis Sativa Oil Protect & Calm All Day Hydration Cream SPF30 50ml, Avon Care Cocoa Butter Coconut Nourishing Body Lotion 400ml and Avon Care Cocoa Butter Coconut Softening Hand Cream 75ml. 93914

brochure price: £28.50 demo: £20







BUY AS MANY PACKS AS YOU LIKE FROM THIS PAGE

All worth messaging based on January brochure prices.

BOOST YOUR SALES WITH WINTER WINNERS

Look forward to sale success when you buy Winter Winners Packs! They're full of must-have product picks (at an affordable price) to keep handy when your customers want to shop!

worth £33.50!

ONLY

NEW Winter

Winners Pack

Includes: Anew Revival Serum Lipstick 3.6g in shade Rejuvenating Nude, Planet Spa Blissfully Nourishing Hand, Elbow & Foot Cream 75ml, Rare Pearls EDP 50ml, Anew Sensitive+ Cream Cleanser 150ml and Planet Spa Blissfully Nourishing Hand & Foot Mask 125ml. 93898

brochure price: £33.50 demo: £22.50



BUY AS MANY PACKS AS YOU LIKE FROM THIS PAGE

YOUR EXCLUSIVE TOP-RATED MEGA PACK

Introducing your customers to our top-rated products is a simple way to boost your earnings. Why? Because once they find their favourite, they'll order it

**** TOP RATED



NEW Top-Rated Mega Pack

Includes: Anew Platinum Day Lifting Cream SPF25 50ml, Gel Shine Nail Enamel 10ml in shades Red Is Red and Pink Obsession, Ultra Satin Lipstick 3.6g in shade Blush Nude, Ultra Matte Lipstick 3.6g in shade Truest Red, Today EDP 50ml, Far Away Beyond Parfum 50ml, Anew Renewal Power Serum 30ml, Anew Lifting Dual Eye System 20ml, Glimmerstick Diamonds Eyeliner 0.28ml in shade Smokey Diamond and Glimmerstick Eyeliner 0.28ml in shade Blackest Black.

93906

brochure price: £103

demo: £70

ONLY

YOUR EXCLUSIVE TOP-RATED FAVES PACK

E ONLY **E** 49.50!

For top-rated training and info, head to Avon Connect.

TOP RATED



NEW Top-Rated Favourites Pack

Ultra Matte Lipstick 3.6g in shades Truest Red and Au Naturale, Far Away Beyond Parfum 50ml, Anew Renewal Power Serum 30ml and Glimmerstick Eyeliner 0.28ml in shade Blackest Black.

69088

brochure price: £49.50

demo: £33.50

All worth messaging based on January brochure prices.

BUILD YOUR BUSINESS BETTER

We know how important it is to make sure your business goes from strength to strength. That's why we've put together a bank of resources all in one place – full of tips and tricks of the trade – to help build your business better for you and your customers.

What are you waiting for? Click below to find out more!



FOR AVON REWARDS AVON REWARDS



FOR PURPOSE AT HEART TIPS



TAP HERE

FOR SALES TOOLS TIPS



TAP HERE IT

FOR THE SWITCH IT UP GUIDE



AVON REWARDS

New year, new level!

Take the steps to stardom in Avon Rewards! Your sales between January, February and March will unlock loads of benefits. **The higher** your level, the bigger your rewards!





SAMPLES









SHIPPING S

SOCIAL

SKILLS





TAP HERE
FOR AVON
REWARDS

UNMISSABLE JANUARY OFFERS!

Nothing beats the feeling of extra sales, and we've made it easier to sell more and earn more with our top offers. See what's hot below and share it with your customers.



find make-up offers on pages 20-27



find fragrance offers on page 82



find skincare offers on **page 96**



find fashion & home offers on pages 174-191

SHOW SOME LOVE

& MAKE A DIFFERENCE



PURPOSE AT HEART

Raise much-needed funds and awareness for our **Breast Cancer Promise**.



Breast Cancer Enamel Pin Gold plated with enamel design. 34348



Breast Cancer Sparkle Keyring Silver plated with glass stones. 65987 £5





Breast Cancer Crystal Pin
Silver plated with crystal glass stones.
65482
£4



PURPOSE AT HEART

Help our promise to End Gender Violence by raising vital funds and awareness.



Domestic Violence Enamel Pin Gold plated with enamel design. 29165 £4





Domestic Violence Crystal Pin Silver plated with crystal glass stones. 29199 £4





TAP HERE FOR T&CS

YOUR SALES TOOLS OF THE TRADE

Boost your earnings with a range of professional business tools that'll make you look the part.

From organising your **samples** to hosting an event to dropping off orders in the rain, we've got you covered!



YOUR SALES TOOLS

OF THE TRADE



Drawstring Make-Up Pouch 59071 £7.50

50 tear-off strips

Fragrance Tester Strips 19133 £1



Lipstick Sample Holder 21121 £4



Table Runner 17616 £10

YOUR SALES TOOLS OF THE TRADE



Breast Cancer Travel Mug 17657 £6



End Gender Violence Travel Mug 17665 £6



Water Bottle 19166 £6

IT'S SIMPLE.

SAMPLES BOOST SALES!

If your customers are looking for a new lippy, liner or scent, make sure you're on hand with gorgeous samples. Did you know that Reps who buy samples boost their sales by up to 212% more?*

WHY SAMPLE?

- 73% of customers said they'd be more likely to buy a product after trying a sample first.**
- It's the simplest way to drive repeat orders and increase your customer's spend.

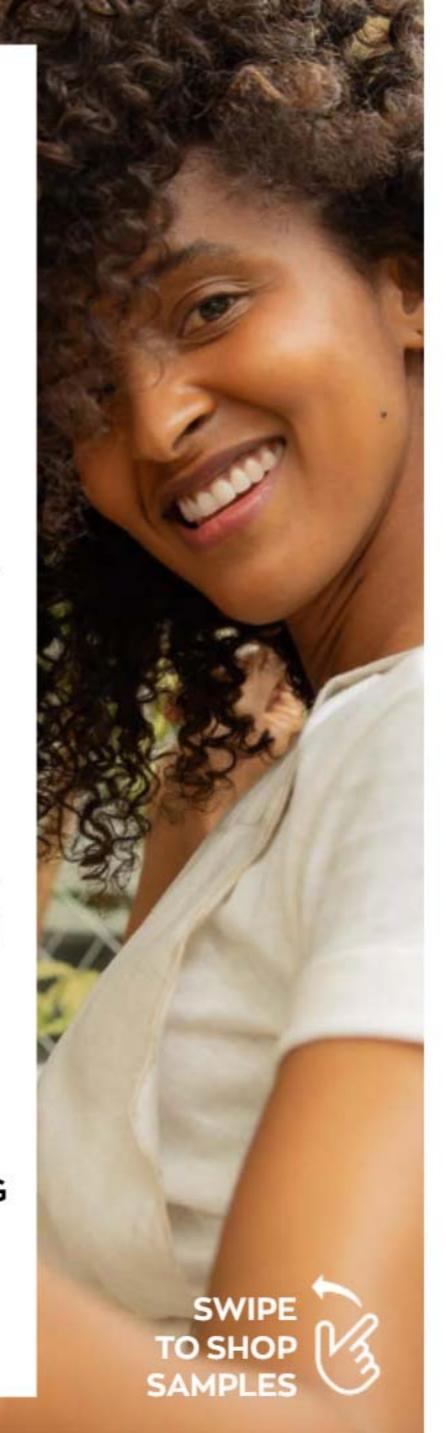
SAMPLE, SELL, EARN



TAP HERE TO OPEN THE SAMPLING TRAINING GUIDE

*Based on average Rep campaign sales January-December 2021.

**Sourced from a sampling effectiveness advisors report, March 2020.



SKINCARESAMPLES



ANEW SAMPLES

Trial Sizes



Protinol

23531 Renewal Power Serum 10ml £7

Platinum



27201 Platinum Day Cream 15ml 15636 Platinum Night Cream 15ml \$7

Reversalist



15818 Reversalist Day Cream 15ml 15826 Reversalist Night Cream 15ml £7

Ultimate



15685 Ultimate Day Cream 15ml 15776 Ultimate Night Cream 15ml £7

Essential

28555 Vitamin C Radiance Maximising Serum 10ml

£7

Hydra



72439 Hydra Pro Vita-D Water Cream Trial Size 15ml

£7

Cleansing

20560 Revitalising Micellar Water 50ml

£3.50



MINI LIPSTICK SAMPLES

From subtle nudes to bold berries, samples help them perfect their pout.













FOUNDATION SAMPLES

Samples are key in the search for the perfect texture and shade.





Serum Foundation 50p

26450 Porcelain

17145 Light Ivory

24513 Warm Ivory

50120 Light Ochre

56259 Nude

22236 Ivory

16121 Natural Beige

06122 Shell

24869 Creamy Natural

48611 Sun Beige

56275 Medium Beige

56267 Honey Beige

16139 Soft Honey

21261 Light Caramel

19547 Deep Tan

19554 Caramel



Flawless Liquid Foundation 50p

58859 Light Ivory

17152 Porcelain

16196 Warm Ivory

28225 Ivory

28365 Shell

17160 Creamy Natural

17178 Natural Beige

16212 Light Nude

16220 Nude

28423 Honey Beige

17186 Medium Beige

26054 Sun Beige

28431 Spice

- 72

17202 Walnut

16238 Caramel

28456 Rich Sienna

17533 Dark Cocoa







Power Stay 24-Hour Foundation 50p

22350 Creamy Natural

13466 True Beige 21428 Porcelain 59329 Light Ivory 06502 Pure Beige 03707 Warm Ivory 13284 Cream Beige 05082 Sun Beige 23275 Alabaster 21394 Honey Beige 21253 lvory 00893 Light Nude 59030 Medium Beige 03103 Nude 20354 Caramel 09126 Light Beige 09639 Soft Honey 27474 Light Caramel 13375 Soft Beige 21311 Shell **59592** Walnut

PERFUME SAMPLES

Help them to discover their new signature scent with perfume samples.



Pack of 5 Dipstick Samples



15172 Today 15180 Tomorrow 23671 This Love 10355 The Moment for Her 60p



01362 Little Black Dress 23630 Little Black Dress The Dress 08474 Little Black Dress Lace 60p



26260 Attraction Desire for Her 05330 Attraction Game for Her 60p



28027 Maxima 14324 Maxima Icon 60p



26419 Eve Privé 11502 Eve Confidence 16790 Eve Truth 60p



01669 Pur Blanca Essence 60p



14407 Far Away 25114 Far Away Aurora 25478 Far Away Beyond 28282 Far Away Glamour 15222 Far Away Splendoria 60p



09746 Rare Onyx **60p**

Single Spray 1.5ml

20412 The Moment for Her 60p



Single Dipsticks

71274 NEW Lov U 72330 NEW Attraction Intense for Her 20p



Pack of 5 Dipstick Samples



26278 Attraction Desire for Him 28993 Attraction Game for Him 60p



23648 Black Suede Hot 28621 Black Suede Secret 60p



15248 Elite Gentleman Absolute 15099 Elite Gentleman Absolute Santal 60p



26575 Maxime 14357 Maxime Icon 60p



20065 Full Speed Gamer 15263 Full Speed Surfer 60p



Single Spray 1.5ml
05876 Maxime Icon
15123 The Moment for Him
60p



10553 The Moment for Him 60p



22202 Segno Impact 60p

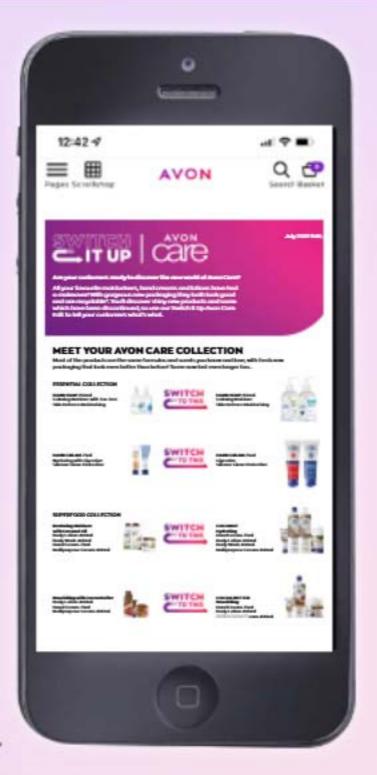


Single Dipsticks

10751 NEW Full Speed Quantum 72314 NEW Attraction Intense for Him 20p

IT'S TIME TO

We always bring you and your customers the latest (and greatest!) products, but to make way for gorgeous newbies, we have to say goodbye to some old favourites. Don't worry, we've got great alternatives lined up for you to fall in love with!



Download our Switch It Up Guide to see our top alternatives and products discontinued in future campaigns.



You can also view the guide on your Product Availability Page and in the Avon On Rep Essentials Section.

Oh, and did we mention you'll have the chance to stock up on your favourites before they're gone for good?



TO DOWNLOAD OUR **SWITCH IT UP GUIDE**

HOW TO ORDER YOUR DEMO PRODUCTS

Please order your gorgeous demo products from this First Look in Campaign 1, January 2023.

You can order just 1 of each demo product but the good news is you can order as many samples and clearance items as you like, unless stated otherwise or if part of a free offer. Remember, demo products aren't for resale.

Great news! Products with a charity donation are not limited to 1 per Rep, so you can buy as many as you like to help support their amazing work.

STOCK AVAILABILITY & RETURNS

If stock runs out, we may offer you a substitute product of equal or greater value.



In 2019 Avon became the first global beauty company to stop testing on animals anywhere in the world.

TAP HERE to find out what this means for you and your

customers, or to check out the video TAP HERE

GET IN TOUCH!

Got a query? Visit avon.uk.com and click 'contact us'.



GET THEM BEFORE THEY'RE GONE

MULLED SPICE

Mulled Spice
Bubble Bath
500ml
45765
Price per 100ml = 35p
Normally £2.25
£1.75 save 50p



Calming Hand

Price per 100ml = 40p

£1 half price

Normally £2

Soap

250ml

39255

Festive Multipurpose
Cream
400ml
46011
Price per 100ml = 50p
Normally £3.50
£2 save £1.50



Gingerbread Shower Crème 250ml 70342 Price per 100ml = 40p Normally £1.25 £1 save 25p



Radiance Tinted Moisturising
Day Cream SPF20
50ml
70318
Price per 100ml = £7.00
Normally £5
£3.50 save £1.50



Flamingo
Sunset Body
Mist
100ml
71647
Normally £2.50
£2 save 50p



Mango
Bay Body
Mist
100ml
71159
Normally £2.50
£2 save 50p

GET THEM BEFORE THEY'RE GONE









Nailed It Gift Set 52548 Normally £10 £7.50 save £2.50

GET THEM BEFORE THEY'RE GONE

THE MONET COLLET COLD IN COLUMN TO THE PARTY OF THE PARTY

Artistique Nymphéa Lumière EDP 50ml 39644 Price per 100ml = £32.00 Normally £16

£11.20 save £4.80



Petit Attitude
Happy Bug EDT
50ml
72884
Price per 100ml = £14.00
Normally £7
£4.90 save £2.10



Luck for Her EDP 50ml 71084 Price per 100ml = £30.00 Normally £15 £8.40 save £6.60



Maxima Gift Set 72611 Normally £24 £16.80 save £7.20



The Moment for Her EDP Purse Spray 10ml 44214 Normally £6 £2.10 save £3.90



Little Black Dress Lace EDP Tester Vials 40253 Normally 60p 21p save 39p



Far Away Splendoria Individual Branded Sample 34454 Normally 50p 35p save 15p



Far Away Beyond Individual Branded Sample 57844 Normally 50p 35p save 15p

GET THEM BEFORE THEY'RE GONE



Julia Utility Bag 53009 Normally £20 £10 half price



Palm & Spot PJs
33928 Small 8-10
33936 Medium 12-14
33977 Extra Large 20-22
Normally £20
£12 save £8







51631 E 74047 H









41467 R 41640 S



Mercer Initial Necklace Normally £5 £2 save £3





Mila Organiser Pouch 52753 Normally £16 £10 save £6