

IN THIS EDITION

- YOUR EXCLUSIVE PURSE SPRAY TREAT
- ATTRACTION COLLECTION
- MAKE-UP
- SKINCARE & HAIRCARE
- **FASHION & HOME**
- SAMPLES & SALES TOOLS
- OUTLET
- BEST EVER SKINCARE

#### VIP & PLATINUM REPS 40% OFF

BROCHURE PRICE

VIP & Platinum Reps get 40% off selected products. Look out for this logo! Your discount will be automatically applied.







#### AVON DOES NOT TEST COSMETICS ON ANIMALS ANYWHERE IN THE WORLD

For more detail about our commitment to animal welfare and the Leaping Bunny Programme, visit avonworldwide.com/ responsible-business/animal-welfare.

#### NOTE

Discounts are referenced against the lowest brochure price in the last campaign, unless we let you know otherwise. If we have to cancel or change an offer, deal or promotion we'll keep you in the loop.

### THIS MONTH'S TOP PICKS





p6 ATTRACTION INSTINCT

p26 COLOR TREND







p60 BEST EVER SKINCARE **EARNINGS** 

#### LOVE FOCUS AND WANT TO ORDER **EXTRA COPIES?**

Use order number 96008 on your Rep website and order the quantity you'd like.\*\*



#### 1 for 25p | 5 for £1 | 10 for £1.50

\*\*While stocks last. Demo rules apply. If you order additional copies, you cannot place further orders for Demo products. You can only order more than 1 of the same product for samples. sales tools and outlet products.

### **MAXIMISE YOUR CAMPAIGN** WITH OUR HANDY CHECKLIST:

Ш	yourself to sell 3 Attraction bundles this campaign. Remember, ratings and reviews are the secret to unlocking more sales. Amplify your sales by sharing a review on your rep website.
	Best ever skincare earnings are back: you loved our unmissable 2 for £20 Anew offers in June – so we've brought them back for you. Ready to amplify

your sales? Head to pages 60 - 72 for your exclusive offers and top tips.

Meet Attraction Instinct: our hottest ever fragrance launch. Challenge

- Re-introducing Color Trend: it's back and better than ever. Now packed with everyday essentials at our lowest prices, it's perfect for younger customers and anyone shopping for great-value beauty.
- Premium beauty, without the price tag... Use your September Brochure to show customers how they can save big when they switch to Avon. With offers on bestsellers like Glimmerstick, Lip Oils, TTA Today and many more, they won't want to miss out.
- Salon results for less... Hair tools are trending and now you've got the one that will amplify your sales. Our Airluxe Hair Styler rivals a top-brand tool (you know the one!) Head to page 24 for training on how to sell this exclusive product.
- **Boost your September Brochure sales** by letting customers know that if they spend £16 across the Brochure, they can order any Purse Spray at half price. There's an exclusive offer for you too, head to page 4 for the details.
- £10,000 Holiday Giveaway: don't forget our biggest ever customer giveaway is still live on our iconic bestselling Skin So Soft collection.

\*Valid on purchases of Skin So Soft only, ordered through a Rep (online or via digital brochure or brochure) or directly from Avon between 01.06.25-31.08.25. One £50 gift card and entry into the prize draw per qualifying purchase, capped at 10. One gift card per booking. 18+. T&C's at avonwinaholiday.com. Head to your Rep website for more information.



+ with every Skin So Soft bottle you buy, get a

FREE £50 HOLIDAY GIFT CARD WITH

ast minute com

## SEPTEMBER SCENT SALES, SORTED!

Let customers know that if they spend £16 across the Brochure, they could buy any Purse Spray for just £3.50. That's half price! It's a simple way to encourage non-fragrance customers to try a scent.

#### **TOP TIP**

Following up is everything! Keep track of the customers that purchased a Purse Spray and follow up with them to encourage them to buy a full-size.

\*Offer valid with any full-size Beauty, Fashion & Home purchase. Offer excludes. Samples, Sales Tools and Outlet products. Limited to one Purse Spray per Rep.

#### CHOOSE **ANY** PURSE SPRAY FOR

## JUST £2.45

WORTH £7\*

#### WITH ANY FULL-SIZE PURCHASE IN THIS FOCUS MAGAZINE

#### **DISCOVER YOUR NEW SCENT**

FLORAL

Eve Confidence 44156 55228 33050 Eve Privé Eve Truth 44636 65821 44834 Perceive 44891 TTA Everlasting 44875 TTA Wonder





FLORAL FRUITY

44867 Eve Become 59170 30155 TTA This Love 44792 TTA Today



**ORIENTAL** 

34652 Far Away Glamour





**ORIENTAL FLORAL** 

44974 65219 Far Away Splendoria 43489 Little Black Dress





**ORIENTAL SWEET** 

Far Away Beyond 37820 Far Away Rebel 40170 64642 Far Away Shine



**AMBER** 

Far Away Beyond The Moon

TTA Tomorrow Normally: £7



## ATTRACTION INSTINCT

#### FOR HIM

The spicy, aphrodisiac effect of **RED CHILLI PEPPERS** warms the air, **PATCHOULI** intensifies everything with its rich woody scent and **vanilla wood** leaves something addictively comforting.

#### WHO TO RECOMMEND IT TO?

To men who are drawn to instinctive, provocative fragrances and love to try something new.

#### **TOP TIP**

Highlight the bold, spicy notes and how it stands out from everyday scents. If they've already got an everyday go-to, pitch this as their night out upgrade.





ODY SP

aphrodisiac red chilli peppers, patchouli, vanilla wood

Attraction Instinct For Him Eau de Toilette

#### 03160

75ml | £12.60/100ml brochure price: £17

demo: £9.45



## ATTRACTION INSTINCT

#### FOR HER

Tangy yet sensual, the aphrodisiac effects of **RED ORCHID** captivate, **strawberry** leaves a deliciously juicy sweet impression, and delectable **SALTY VANILLA** tempts your senses.

#### WHO TO RECOMMEND IT TO?

To women looking for trendy fragrances that are captivating, tempting, and delicious.

#### TOP TIP

Spark their curiosity by wearing the scent yourself and share how it makes you feel – confident, uplifted and irresistible. Fragrance is all about emotion, so offer a couple of samples so they can it feel for themselves.





FLORAL

aphrodisiac red orchid, strawberry, salty vanilla

Attraction Instinct For Her Eau de Parfum

#### 05470

50ml | £18.90/100ml brochure price: £17

demo: £9.45

#### **NEW**

**YOUR PRICE** JUST £9.45 EACH



**RUB HERE** 

TO TRY

THE

SCENT



Introduce customers
to a powerful blend of
cardamom, magnetic
musk and woody
amber - made to turn
heads and leave a
lasting impression.

#### TOP TIP

Recommend applying the matching fragrance after showering with the Hair & Body Wash, as layering up the scent makes it last longer.

#### ATTRACTION FOR HIM DUO

#### set contains:

- Attraction For Him Hair & Body Wash | 200ml |
- Attraction For Him Eau de Toilette | 75ml |

67520

brochure price: £18

demo: £12.60



Attraction For Him Hair & Body Wash 44131

50ml | £22.67/100ml brochure price: £5.50 demo: £3.85

Attraction For Him Eau de Toilette

DISCOVER

75ml | £22.67/100ml brochure price: £17

demo: £11.90

FOR HER DUO

customers to experience a seductive blend of blackberry, orchid and vanilla amber

 perfect if they love rich, warm and unforgettable scents.

#### **TOP TIP**

Recommend this irresistible scent as the perfect everyday boost or date night secret, then plant the idea: "Want to complete the magic? There's a matching scent for him too."



REPS 40% OFF

**VIP & PLATINUM** 

BROCHURE PRICE

WOODY

FRUITY

MUSKY

#### ATTRACTION FOR HER DUO

#### set contains:

- Attraction For Her Body Lotion | 125ml |
- Attraction For Her Eau de Parfum

#### 67728

brochure price: £18

demo: £12.60



Attraction Body Lotion 44321 125ml | £34/100ml

brochure price: £5.50 demo: £3.85



Attraction For Her Eau de Parfum

44131

50ml | £34/100ml
brochure price: £17

demo: £11.90

\*VIP & Platinum price applicable to Attraction For Him & Her Duo Sets only, across pages 8-9. Individual products not included in VIP & Platinum price offer.

### THEIR ATTRACTION FAVES **JUST £9.45 EACH**

Amplify your Attraction sales by sharing these fave scents with customers. Ratings and reviews sell products, so share reviews with customers and offer customers a sample or two so they can experience each scent for themselves and find their new signature scent.

**VIP & PLATINUM** REPS

40% OFF BROCHURE PRICE



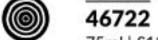








Attraction Closer For Him Eau de Toilette honey nectar, velvety ORIENTAL peaches, woody amber



75ml | £12.60/100ml WOODY brochure price: £13.50



demo: £9.45



ORIENTAL

WOODY

Attraction Awaken Eau de Toilette for Him awakening spices, orange brandy, smoky dark leather



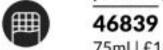
75ml | £12.60/100ml brochure price: £13.50

demo: £9.45



GOURMAND

**Attraction Closer** For Her Eau de Parfum honey nectar, velvet peaches, sandalwood



75ml | £18.90/100ml brochure price: £13.50

demo: £9.45



ORIENTAL

for Her Eau de Parfum awakening spices, blackcurrant sorbet, melting caramel



42671

75ml | £18.90/100ml brochure price: £13.50

Attraction Awaken

demo: £9.45

#### **ATTRACTION SAMPLES = SALES**

Your customers love Attraction and **this September** we're launching two new scents for Him and Her: Attraction Instinct. Create a buzz ahead of September with these samples.

#### WHAT'S IN IT FOR ME?

60 samples could lead to 20 full-size fragrance sales.\*\*
If you're a Silver Rep, that's an EXTRA £68 in earnings.\*\*\*

#### **60 SAMPLES**

JUST £12.50 SAVE £47.50°

Just 21p per sample! order using **28043** 

#### **FOR HER**







#### **FOR HIM**







ATTRACTION COLLECTION PACK OF 60 SAMPLES

Includes: 60x samples in total

10x Attraction Instinct For Her, 10x Attraction For Her, 10x Attraction Closer For Her,

10x Attraction Instinct For Him, 10x Attraction For Him & 10x Attraction Closer

For Him Dipstick on Card Samples.

#### \*Saving based on regular sample prices in Brochure. \*\*Based on internal analytics. \*\*\*Earnings based on regular Attraction priced at £17.

## TURN SAMPLES INTO SALES WITH AMANDA'S TOP TIPS

#### 1. MATCH THE SAMPLE TO THE CUSTOMER

Check what they've bought before and offer them a new scent based on what they like. It shows you're paying attention — and boosts your chance of a sale.

#### 2. SAY THANK YOU WITH A TREAT

Pop in a free sample with every order. It feels personal and keeps them coming back for more.

#### 3. BUNDLE UP 'TRY ME' PACKS

Group 3 to 5 samples by scent type and offer as a mini set. Great for curious customers!

#### 4. GO LIVE OR INVITE OVER

Host a quick live on Facebook or WhatsApp. Demo the full-size product and let them choose samples. Remember, the fortune is in the follow up — it opens the door to a full-size sale.

#### 5. SAMPLE NOW, SAVE LATER

Give customers a sample with a limitedtime offer – like 10% off the full size if they buy within 7 days. This creates urgency for them to buy.

Amanda x









**FLORAL** 

freesia, jasmine petals, Madagascan vanilla

#### set contains:

• Far Away Roll-on Anti-Perspirant Deodorant | 125ml |

- Far Away Body Lotion | 125ml |
- Far Away Eau de Parfum | 50ml |

#### 93096

brochure price: £20.50

demo: £14.35



jasmine buds, radiant Marigold flowers, vanilla

#### Far Away Infinity Eau de Parfum

jasmine buds, radiant Marigold flowers, vanilla



50ml | £27/100ml brochure price: £13.50

demo: £9.45

\*Tested to last up to 8 hours.



SAME SCENT, NEW BOTTLE MORE TO LOVE

## UNMISSABLE OFFER, **JUST FOR YOU**

## **BUY 1 FRAGRANCE MIST FOR £5.60** CHOOSE 1 FOR £4\*





bamboo, gin Smell-The-Taste™\*



CITRUS

Perfect Nonsense Bamboozie Cocktail Body Mist

72496 FLORAL



200ml | £2/100ml brochure price: £8

demo: £5.60 £4 offer price, order using 48678 tuberose, choco cocoa shell



Perfect Nonsense Choco **Tuberose Body Mist** 



72538 200ml | £2/100ml brochure price: £8



demo: £5.60 £4 offer price, order using 48751 pink pepper, velvet peach Perfect Nonsense Peppery



**Peaches Body Mist** 72504



200ml | £2/100ml brochure price: £8

FLORAL

demo: £5.60

£4 offer price, order using 48363

\*Captures the essence of gin in its scent due to the presence of juniper berries, which most gins are typically distilled from. But, rest assured there's no actual gin in it, and it's definitely not for drinking.

crème de café, pistachio macaron, vanilla



Pistachio Talk Eau de Cologne 72298

GOURMAND

200ml | £2/100ml brochure price: £7

demo: £5.60 £4 offer price, order using 46177 blueberry muffin, chocolate powder, caramel



Blueberry Party Eau de Cologne





GOURMAND

demo: £5.60

£4 offer price, order using 47969

\*Reps are limited to just 1 Body Mist at the £4 offer price across pages 16-17.

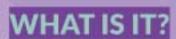


AVON

IT'S BACK

## BETTER THAN EVER

## COLOR



Remember Color Trend? It's back – with a fresh new twist. We're reintroducing it as our go-to essentials range, packed with everyday make-up at our most affordable prices.

## WHY WILL CUSTOMERS LOVE IT?

These easy-to-use favourites deliver great results for beauty on a budget. They're perfect for everyday looks and for younger customers who are starting to experiment with make-up.

#### WHO SHOULD YOU TALK TO?

Color Trend is ideal for younger customers who love trend-led beauty. Got customers with teenage daughters? Recommend Color Trend – it gives you the perfect way to reach a new generation of beauty lovers and grow your customer base.

#### WHAT'S IN IT FOR YOU?

A wider make-up range means you have more to offer – at prices that work for every customer. It's an easy way to boost your make-up sales across all budgets, while gaining new customers.

#### **INSIDER TIPS**

Our most-loved Clear
Mascara is back – now
upgraded as a Lash &
Brow Mascara. It's unique
in our line-up and a proven
customer fave. Seal the
sale by sharing how it's a
2-in-1 product.

#### **GET COVERAGE**

Goodbye shine & visibly reduce the appearance of blemishes & imperfections.

25650

12120

215P 22806

22772

230N 22756

22574

420G 23895

525N 12708



**Get Coverage Matte Foundation** 30ml | £1.40/10ml brochure price: £6

demo: £4.20

#### **GET GLOWIN'**

Lightweight feel - glides on like a dream, builds & blends like a boss. No messing or fussing.



04952



Mauve Shimmer 03095

Get Glowin' **Blush Stick** 4.5g | £7.78/10g brochure price: £5 demo: £3.50

Cherry Drop 03319

#### **GET PRIMED**

demo: £3.50

Primes & moisturises skin for make-up magic - just swipe on & go.



#### **GET FIXED**

Brows won't budge & lashes are locked in place.







brochure price: £3.50 demo: £2.45

#### **GET VOLUMISED**

brochure price: £5

demo: £3.50

Pump up your lash volume with our volume loader brush & smooth, creamy formula. No clumping, flaking or smudging.



Black

55400



#### **GET POPPIN'**

demo: £3.50

Warm, buildable & blendable colour that will make your eyes pop like a pro.









#### **BIGGER 50ML SERUMS, BIGGER SALES**

Our bestselling Anew serums are now available in 50ml bonus sizes – you'll get more product with the same powerful results.



#### **TOP TIP**

Use the bonus size to upsell to regular Anew serum customers. This is an easy way to boost your earnings. Seal the sale by letting customers know they can get more of the serums they love.



#### HELP YOUR CUSTOMERS **GET THEIR STRONGEST, SMOOTHEST HAIR YET**

Meet your new EXPERT collection, formulated to rebuild hair fibres with proteins and repair damaged hair bonds.



1. Reviving Bond Repair Shampoo

02212 400ml|

£1.23/100ml brochure price: £7

demo: £4.90

2. Reviving Bond Repair Conditioner

04150 250ml | £1.26/100ml | 150ml | £3.50/100ml brochure price: £4.50 brochure price: £7.50

demo: £3.15

04283

3. Reviving Bond

Repair Deep

Treatment

demo: £5.25

#### set contains:

- Reviving Bond Repair Shampoo | 400ml |
- Reviving Bond Repair Conditioner | 250ml |
- Reviving Bond Repair Deep Treatment | 150ml |

#### 68650

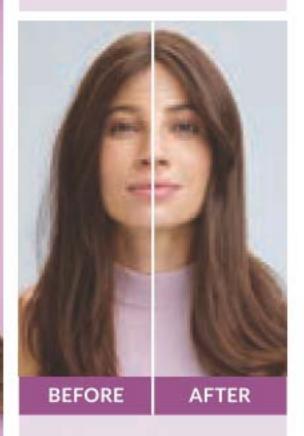
Worth £12 brochure price: £16.25

demo: £11.35

\*When compared to the hair treated with shampoo, without conditioning agent, and after using the full routine (shampoo, conditioner and treatment).



TOP TIP Bond Repair is the hottest haircare trendrecommend our new range to customers considering more expensive competitors or salon treatments.



#### FOR WHO?

For customers complaining about their dry, damaged, dull hair.

WHAT'S BEHIND? A bond-building

FIBERFUSION

technology + ARGININE amino acid.

#### WHAT'S IT FOR?

To repair hair bonds from the inside out for stronger, smoother hair.\*

FIND ME ON

PAGE 134 OF

YOUR

**SEPTEMBER** 

**BROCHURE** 

## SALON RESULTS FOR LESS

Hair tools are trending - and now you've got the one to amplify your sales with, just in time for gifting and party season. Our Airluxe Hair Styler rivals a top-brand tool (you know the one!) at a fraction of the price.



CURLING **ATTACHMENTS** For tight curls or loose waves.



**BARREL BRUSH** For a volumising blow-out effect.



SMOOTHING DRYER For dry locks with a silky finish.

Could this be the **best** affordable 4-in-1 hair gadget?





and sleek strands.

TOTAL CONTROL

3 heat and airflow settings.

LOUISE FOX, AVON TRAINING SPECIALIST

#### **DUPE ALERT**

Customers can achieve salon results without the price tag with our AirLuxe Hair Styler for that professionally styled look.

#### AirLuxe Hair Styler

White and rose gold tone. ABS. Approx. measurements: handle 23cm x 4cm, blower 4cm x 10cm, spiral curlers 4cm x 17cm, curler brush 5cm x 15.5cm, multi-function brush 4.5cm x 14.5cm. 3 heat settings approx. 55°C, 80°C and 105°C. 1000W, 220-240V.



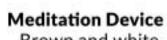
"The AirLuxe Hair Styler gives me the same results as my premium hair styler - for a fraction of the price. I love the hairdryer attachment and how easily I can switch up styles. I'm recommending it to all my friends, and it's top of my gift list this year, especially for my teenage daughter. Luxe results without the luxury price tag - I'm obsessed."





All fashion and home products are subject to availability.





Brown and white. ABS. Approx. 8cm x 8cm x 4cm. Powered by USB cable (included).

08839

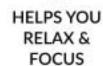
brochure price: £24 demo: £16.80



SOOTHING

SOUNDS







TIMER & LIGHT











#### black

34843 S 32052 M 33357 70003 XL



#### ○ white

31062 S 37408 M 30056 31583 XL

#### Lace Overlay Bra

Lace: 90% nylon, 10% elastane, lining: 92% polyester, 8% elastane, pad: polyester. brochure price: £18

demo: £12.60



#### **PLENTY OF POCKETS**

Keep your work things organised.

> **Wren Chunky Scarf** Green. Polyester. Approx. 180cm x 38cm.

24489 brochure price: £15

demo: £10.50



#### **TOP TIP**

It's easier to sell when customers see how to style. Show how you wear yours.





#### NEW! 3. Love For Everyday Horseshoe Bracelet This elegant bracelet pairs a

delicate chain with a chunky horseshoe charm that symbolises luck.

Silver plated. Brass, zinc, steel, glass. Approx 18cm + 3cm extension chain.

O Silver Tone 27250 Gold Tone 27284 Rose Gold Tone 58347

brochure price: £4

demo: £2.80





Help your customers find their new favourite by sharing a bestseller sample in their next order. Look out for the star \* that signifies a bestseller!

#### MAKE-UP

07880 19 Blush

24661 20 Posh Petal

20511 21 Electric Pink

17145 26 M Coral Fever

26898 24 Power Pink

21766 30 Ruby Kiss

11429 33 Fiercely Red

26971 36 Berry Blast

26955 40 Ideal Lilac

Got customers forever searching for the perfect shade of foundation or lipstick? Let them try before they buy.

#### LIPSTICK 0,6 g

#### Ultra Matte **Ultra Shimmer Lipstick Sample** 10165 76 High Beam 27599 1 Au Naturale 17780 3 Nude Suede 01024 77 Sparkle Nude 11411 6 M Marvellous Mocha 01032 78 Bronze Glaze 16576 7 Coffee Date 01255 84 Amber Embers 01305 85 Stellar Magenta 63701 12 Ravishing Rose 67744 13 M Mauve Matters 01297 86 Spring Bling 01172 87 Fire Flash 56770 14 Maiden Mauve 01180 88 Scarlet Starlet 56945 15 Pure Pink 23580 17 Pink Passion 01487 90 Violet Sparks

12211 25 Peach Macaron 23879 28 M Red Supreme

#### Tinted Lip Balm

01495 91 Rosy Lumos

00984	Bare
20958	Nude
21048	Papaya
13631	Pink
21139	Plum
21089	Red



### **Lipstick Sample**

23739 26 C Coral Fever 20990 28 C Red Supreme 14761 43 Cappuccino 06767 44 Peachy Nude

26260 46 Iced Coffee 26278 47 Toffee Kiss 25189 48 Universal Nude

02063 52 Pinched Pink 02394 53 Chic 02444 54 Dusky Mauve 02337 55 Blush Nude

02055 56 Carnation 22558 57 Pink Dream

11916 58 Country Rose 12070 59 Hibiscus

23812 62 Pout 12104 63 Lilac Romance

24539 68 Red 2000

02741 73 Wine With Everything **02667** 75 Toasted Rose

#### FOUNDATION 1 ml

27458

## Lipstick Sample

#### Serum Matte Foundation + SPF 30 Sample

57646 115P Pale Pink 54593 120N Porcelain 54627 125G Warm Ivory 57117 140P Light Ivory 19463 215P Ivory 58685 228G Nude 21634 230N Creamy Natural 23705 235P Shell



#### PowerStay 24-Hour Foundation

59691 115P Pale Pink 57307 120N Porcelain 57315 125G Warm Ivory 57331 130N Alabaster 33068 140P Light Ivory 57588 145P Ivory Pink 28126 210N Light Beige 28134 215P Ivory 28142 220G Light Nude 225G Soft Beige 28159 28175 228G Nude 28225 235P Shell

230N Creamy Natural 28233 245N Natural Beige 28241 250N Cream Beige 28258 260G True Beige 28266 310N Medium Beige 28274 315N Pure Beige 28282 320G Sun Beige 28332 330P Honey Beige 28357 340N Light Tan 28381 345N Soft Honey 28423 348P Toasted Praline

28431 355G Light Caramel

17384 435N Warm Deep Tan

17095 410P Spice

17152 420G Caramel

17236 430N Deep Tan

17483 438P Chocolate

17541 520P Rich Sienna

17558 525N Dark Cocoa

17517 510N Walnut

17533 515N Bronze

17582 530N Maple

17590 535P Espresso



23499 245N Natural Beige

20032 330P Honey Beige

27557 345N Soft Honey

57281 410P Spice

21915 420G Caramel

23135 355G Light Caramel

24976 310N Medium Beige

320G Sun Beige

#### Flawless Match **Natural Finish Foundation Sample**

08904 115P Pale Pink **54114** 120N Porcelain 125G Warm Ivory 54239 23622 130N Alabaster 25908 140P Light Ivory 08169 145P Ivory Pink 28944 210N Light Beige 24182 215P Ivory 26625 220G Light Nude 17764 225G Soft Beige 26039 228G Nude 24133 230N Creamy Natural 26476 235P Shell 26484 245N Natural Beige **03186** 250N Cream Beige 20214 260G True Beige 24778 310N Medium Beige 20461 315N Pure Beige 18432 320G Sun Beige 15313 330P Honey Beige 340N Light Tan 24729 345N Soft Honey 24737 24752 348P Toasted Praline 24786 355G Light Caramel 24885 410P Spice

23317 420G Caramel

23358 430N Deep Tan

23598 438P Chocolate

23713 520P Rich Sienna

12302 525N Dark Cocoa

23655 510N Walnut

23697 515N Bronze

12336 530N Maple

12385 535P Espresso

23515 435N Warm Deep Tan



22038

22053

21923 430N Deep Tan

21931 435N Warm Deep Tan

510N Walnut

515N Bronze

22095 525N Dark Cocoa

22160 535P Espresso

#### Make-Up + Care Serum Foundation - sample

25635 115P Pale Pink 25726 120N Porcelain 24109 125G Warm Ivory 24364 140P Light Ivory 24653 215P Ivory 24687 228G Nude 13029 230N Creamy Natural 13094 235P Shell 13169 245N Natural Beige **13185** 310N Medium Beige 13193 320G Sun Beige 24711 330P Honey Beige 23648 345N Soft Honey 12518 355G Light Caramel 01990 410P Spice

02071 420G Caramel 02170 430N Deep Tan 435N Warm Deep Tan 23978 510N Walnut 23994 515N Bronze 525N Dark Cocoa 24067

22541 535P Espresso

#### SKINCARE

Serum Sample

53280

55889

43968

Sample

Cream Sample

Cream Sample

Cream Sample

**★** 69195

Night Cream Sample

Day Cream Sample

Cream Sample

**\$ 53066** 

Cream Sample

Cream Sample

Sample

55863

55871

Take the headache out of choosing new skincare with samples of our skin-loving moisturisers, serums and treatments.

#### ANEW 2 ml



Multi-Protection Shield

Anew Skin Renewal Power Eye

Anew Skin Renewal Power Cream

Anew Reversalist Plump & Smooth Day

Anew Reversalist Plump & Smooth

Anew Ultimate Firm & Supple Night

Anew Platinum Lift & Tighten Night

Anew Sensitive+ Dual Collagen Eye

Anew Platinum Lift & Tighten

**Dual Eye System Sample** 

ANEW 2x2ml

33563

Anew Platinum Lift & Tighten Day Cream

Anew Ultimate Firm & Supple



Anew Platinum Lift and Tighten Lifting Serum Sample



Radiance Maximising Serum Sample

Anew Radiance Maximising Dark Circle

Correcting Eye Cream Sample

Anew Radiance Maximising

Lightweight Cream Sample

Dermabrasion Sample

Anew Hydrate & Plump

Concentrate Sample

Anew Radiance Maximising Micro

Anew Hydrate & Plump 10 Minute

Hydrating Overnight Mask Sample

Anew Even Texture & Tone Day

Anew Even Texture & Tone Serum

Anew Smoothing Serum Sample

Hydrate & Plump Water Cream Sample

**27615** 

22822

55186

17772

57000

Mask Sample

Cream Sample

55053

Sample

55210

56259 Anew Sensitive+ Dual Collagen Cream Sample



NEW

set contains: Avon SK!N Gentle Micellar Water + Toner Mini | 50ml | Avon SK!N Mattify Serum + Cream Mini | 10ml |

SK!N MINI DUOS

Avon SK!N Glow Serum + Cream Mini | 10ml |

Avon SK!N Gentle Micellar Water + Toner Mini | 50ml |

Avon SK!N Gentle Micellar Water + Toner Mini | 50ml |

Avon SK!N Balance Serum + Cream Mini | 10ml |

£4.75 68528

£3.85

1 sachet = 1 plumping shot

set contains:

Normally £5.50

set contains:

Normally £4.75

67504

67249



Anew Skin Renewal Power Plumping Shots Sample

ANEW 2 ml

07286 2ml

#### **ANEW TRIAL SIZES**

#### TRIAL SIZES

With up to 2 weeks use, trial sizes mean customers can feel confident that a product suits their skin type. Plus they'll really start to see results. Once they've had a trial size for a few days, check back with them to see whether they're ready to purchase the full size.



Multi-Protection Shield Cream Sample

## **★ 45567**

Anew Renewal Power Serum Trial Size

#### 19687

#### **★** 35477 34769 Anew Radiance Maximising Serum Trial Size



Anew Platinum Lift & Tighten Lifting Serum Trial Size

#### Ultimate Firm & Supple Day Cream Trial Size 19588

19570

71183

Ultimate Firm & Supple Night Cream Trial Size

#### Reversalist Plump & Smooth Night Cream Trial Size 70854

Reversalist Plump & Smooth Day Cream Trial Size

## 19661

Platinum Lift & Tighten Night Cream Trial Size



Platinum Lift & Tighten Day Cream Trial Size



Revival Serum **Lipstick Sample** 04713 Reviving Mauve

## MIX & MATCH

#### 1 FOR **£0.70** | **ANY 5 FOR £1.75**

CHOOSE ANY 5 MAKE-UP, SKINCARE AND FRAGRANCE SAMPLES ACROSS PAGES 36-38\*

#### TOOLS OF THE TRADE

#### PERFUME & AFTERSHAVE

Woody, floral or fruity? Help them discover their new signature scent with perfume and aftershave samples.



#### SINGLE SAMPLE VIALS

#### FRAGRANCE FOR HER

#### PERFUME

15685 Far Away Beyond

15776 Far Away Beyond The Moon

#### FRAGRANCE FOR HER **EAU DE PARFUM**

#### 29926 Attraction For Her

36616 Attraction Awaken for Her 50096 Attraction Closer

38190 Attraction Intense for Her

19760 Avon Luck for Her 19513 Cherish

23606 Eve Become

24323 Eve Confidence **08649** Eve One

28399 Eve Prive

25882 Eve Truth 15826 Far Away 🛊

15818 Far Away Glamour 🕱

15974 Far Away Rebel 🛊

17723 Far Away Shine 16063 Far Away Splendoria

19430 Incandessence

19497 Incandessence Lotus

19422 Little Black Dress 19471 Little Black Dress Lace

04036 Lov U

10215 Lov U Connected

11353 Lov U Together

19547 Perceive

14928 Perfect Nonsense Choco Tuberose

14910 Perfect Nonsense Bamboozie Cocktail 14589 Perfect Nonsense Peppery Peaches

19554 Rare Gold

19505 Rare Pearls

14142 TTA Celebrate

09043 Everlasting

21113 TTA Radiance 26864 This Love for Her

15438 Today for Her

16204 Tomorrow for Her 27235 Wonder for Her

#### **EAU DE TOILETTE**

27755 Imari Corset

15743 Imari Free

14126 Imari Naturelle 01420 Imari Queen

73148 Pur Blanca

65201 Pur Blanca Elegance

40717 Pur Blanca Hope 38513 Pur Blanca Petal

#### EAU DE COLOGNE

00307 Blueberry Party 02832 Pistachio Talk

#### FRAGRANCE FOR HIM **EAU DE TOILETTE**

19265 Absolute by Elite Gentleman 40345 Attraction For Him \*

60590 Attraction Awaken for Him

31872 Attraction Closer

36558 Attraction Intense for Him

19752 Avon Luck For Him

27425 Black Suede 28811 Black Suede Charm

27433 Black Suede Dark

27409 Black Suede Real 27391 Black Suede Real Intense

27441 Black Suede Secret 27466 Black Suede Touch

19240 Elite Gentleman 19232 Elite Gentleman In Black

21600 Elite Gentleman Quest for Him

01891 Full Speed \* 01867 Full Speed Sky Jump

00976 Full Speed Surfer

20891 Full Speed Quantum 35626 Musk Air

51425 Musk Marine

47092 Musk Metropolitano 38521 Musk Rain

19364 Individual Blue

19273 Perceive For Him 06254 TTA Today for Him

56275 Wild Country

1 FOR **£0.70** | **ANY 5 FOR £1.75** 

CHOOSE ANY 5 MAKE-UP, SKINCARE AND FRAGRANCE SAMPLES ACROSS PAGES 36-38\*

\*Offer excludes Anew Trial Sizes and Anew Skin Reset Plumping Shot Sample.

#### **FOR HIM**



aphrodisiac red chilli peppers, patchouli, vanilla wood

Attraction Instinct For Him Tester Vial 38463

#### NEW

#### **FOR HER**



aphrodisiac red orchid, strawberry, salty vanilla

Attraction Instinct For Her Tester Vial 38448

28720 £4

Pen

#### Fragrance Tester Strips Paper. Includes 60 strips.

Booklet approx. 14cm x 5cm. Each strip approx. 12cm x 1cm.

**Tote Bag** 

28712

£5

Off-white and pink.

Polyester. Approx.

38cm x 40cm.

#### 07518

£1.50

#### Travel Mug Pink. PP. Approx. 18cm. Capacity approx. 500ml.

28670 £7



#### Fragrance Demonstration Case

Pink. Polyester. Approx. 10cm x 13cm.

£5



#### Water Bottle

Pink. AS. BPA-free. Capacity approx. 700ml.

#### 28662

£8



**Lipstick Demonstration Case** 

28647

#### Pink and clear, PS, Approx. 8cm x 4.5cm x 6.5cm.

28621 £5

#### Large Paper Delivery Bags

Order using 92486

Order using 76935

PACK OF 50

**Brochure Bags** 

PACK OF 50

£1.40

£1.65

PACK OF 50

Pink. Stainless steel.

Approx. 14cm.

£1

Order using 92502

**Small Paper Delivery Bags** 

**Medium Paper Delivery Bags** 

Take your business to the

next level with our

sales tools collection.

Unless stated, contents are not

stocks last.

included. Products available whilst

Unless stated, contents

are not included. Products

available while stocks last.

Diary

00737

£5

Pink. Paper, PP.

Approx. 21cm x

16cm x 1cm.

PACK OF 50 £1.25

Order using 92478

PACK OF 50

#### **Customer Order Slips\***

Order using 87197

#### FREE TO ORDER

\*Bronze, Silver & Gold 1 FREE pack per order, Platinum & VIP 3 FREE packs per order, any extra packs will be charged at 20p.

#### Large Plastic Bag with Handle

30p

10x FOR £2.70

20x FOR £5.25

50x FOR £12.75 100x FOR £24

Order using 92536



#### **GET THEM BEFORE** THEY'RE GONE

Keeping things fresh with innovative products means that we have to say farewell to our older products to make space. Scan below for the full list of products that'll be available on regular sale for the last time in your August brochure, together with perfect alternatives.





## OUTLE

Offers are valid while stocks last. Net prices are inclusive of VAT. Products are non-refundable and cannot be returned. Products available are limited to this selection only.





#### **Black Suede Gift Set**

fresh greens, leather, warm woods

#### 57216

3-IN-1 LONGWEAR

Normally £22

£15.50





#### Mini On-the-Go Facial Set

Pink. ABS, stainless steel. Massagers approx. 8cm x 2.5cm x 1.5cm. Pouch approx. 10cm x 6cm.

#### 57919

Normally £8

£5.50



#### Senses Essence Duo Lemongrass & Coconut Gift Set Set includes:

- Hand Wash |250 ml|
- Hand Lotion |250 ml
- Gift Box

#### 62992

Normally £6.50

£5.50

Blackest Black

57620

**True Colour** 

SuperShock

Mascara

10ml

£4

**Volume Light** 

Normally £8.50

Mulberry Dream

Matte & Metal

**Liquid Eye Duo** 

Normally £10

£3.50

63388



**Your Power Eyeshadow Trios** 

1g Normally £8

£3.25









Eternal Love 62794 Velvet Heart 63487 Scarlet Passion 63453 Power Stay Gel **Nail Enamel** 10ml Normally £6.50 £2.50



**Lash Supreme** Volume Primer 63420 7.5ml | £6/10ml Normally £10 £4.50









**Ultra Matte** Lipstick 3.6g Normally £8.50 £3.50



58370 Posh Petal 54817

Chic 58503

Cappuccino

56853

Ultra Matte Lipstick 3.6g Normally £8.50

3.6g Normally £8.50

Lipstick

**Ultra Creamy** 

£3.50 £3.50



Medium Deep 59444

Neutral Deep 58164

Neutral Medium 54213

£5

Flawless Mattifying **Pressed Powder** 8g | £6.25/10g Normally £9



Warm Glov **59675** 

**Bronze & Glow Bronzing Powder** 13.5g | £3.15/10g Normally £8

£4.25



**Anew Hydrating** Micellar Water **Trial Size** 63354

50ml | £3.50/100ml Normally £4

£1.75



1. Clearskin Blackhead **Clearing Liquid Extraction Strip** 

60954

30ml | £7.50/100ml Normally £4.25

£2.25

2. Clearskin Blemish **Clearing Bubble** Cleanser

60798

150ml | £1.93/100ml Normally £4.75

£2.90





black cherry, jasmine sambac, golden amber

**Attraction Desire** 

Eau de Parfum

50ml | £20/100ml

Normally £17

for Her

55822

£10



Freesia, jasmine, vanilla musk.

Far Away EDP Purse Spray 60269 10ml

Normally £7 £3.50

pink grapefruit, jasmine petals, musk

TTA This Love Eau de Parfum

100ml Normally £28

£18 44



**Full Speed Quantum** Full Speed Quantum Hair & Body Wash EDT 57273 54171 250ml | £0.90/100ml 75ml | £9.33/100ml Normally £5.50 Normally £10 £7

Avon Joyful Eau de Cologne 58750 200ml | £2.50/100ml

Normally £10

£5

**Avon Delightful** Eau de Cologne 57703 200ml | £2.50/100ml Normally £10

£5

pear, freesia, musk

1. Perceive **Body Spray** 

63164

75ml | £5.33/100ml Normally £7

£4

2. Perceive **Body Lotion** 

55582 125ml | £1.72/100ml Normally £5.50

£2.15



magnolia, rosewood, sandalwood

Rare Pearls EDP

**Purse Spray** 

Normally £7

57059

10ml

£4

SCENT

AFOR

bergamot, geranium,

cedarwood



white peach, peony, musk

Célèbre Body

Normally £6.50

£3.50

Mist

62075

100ml



TTA Today **Hand Cream** 62174 30ml |

£8.33/100ml Normally £5 £2.50



for Her - Special Edition

58966

Scent For Men Green Fougère EDT 62778

30ml | £16.67/100ml Normally £7

£5

Lavender,

geranium oil,

forest moss.



ANEW

LIFT & TIGHTEN

LIFTHER TO/THE MODE

75 minur 62



Festive Apple & Black **Cherry Body Lotion** 61937

400ml | £0.50/100ml Normally £3

£2



**Pomegranate** Antioxidant **Body Lotion** 56747

400ml | £0.56/100ml Normally £3.50

£2.25

**Avon Care Sun** 

60574

Normally £6

£2.75

**Lotion with Aloe** 



Pomegranate Antioxidant Hand Cream

56812 75ml | £1.67/100ml Normally £2

£1.25



Senses Essence Lavender & Ginger Hand Lotion

57836

250ml | £0.80/100ml Normally £4.50

£2



Lavender & Ginger **Bath & Shower Elixir** 

58180

500ml | £0.60/100ml Normally £5

£3



coconut & tiare flower

1. Senses Aloha Monoi **Shower Cream** 

56333

720ml | £0.30/100ml Normally £3.25

2. Senses Aloha Monoi **Shower Cream** 

57992

500ml | £0.35/100ml Normally £2.25

£1.75

£2.15

magnolia & creamy sandalwood



£2.25

1. Cosy Cashmere **Body Mist** 

60244

100ml Normally £3.50

2. Cosy Cashmere **Hand Wash** 

60632

250ml | £0.50/100ml Normally £1.75

£1.25



**Anew Reversalist** Firm & Smooth Copper Mask

ANEW

FIRM AND IMPORTH

COPPLE WALL

60897

75ml | £4.67/100ml Normally £10

£3.50

**Anew Platinum Lift** & Tighten Lifting Silver Mask

54254 75ml | £4.67/100ml Normally £10

£3.50



**Avon Care Sun** After Sun Moisturising Gel 61002

150ml | £1.67/100ml Normally £5

£2.50

**Holiday Spirit Body Mist** 60806

THE

100ml

Normally £3 £1.75



Advance Techniques Loss Control Shampoo 57364

400ml | £0.98/100ml Normally £5.25

£3.90

Foot Works Clay Mask with Lavender 62034 75ml | £3.33/100ml Normally £4.75 £2.50



**Exfoliating Foot** Scrub Coconut & Lime Scent 62042

75ml | £2.67/100ml Normally £4

£2



Daisy 3-Piece Gift Set Steel, zinc, plastic, brass and nylon. Necklace



Lestari Bucket Bag Pink. PU outer, polyester lining. Approx 13cm x 6cm x 18cm

60863 Normally £14

£8.50

Small 8-10 61069 Medium 12-14 61226 Large 16-18 61267 Extra Large 20-22 61374

Short Jewel & Bow PJs Burgundy. 100% cotton. Normally £18 £12

SML	bust	waist	hips	
S	82-86	65-69	90-94	
М	91-96	74-79	99-104	
L	101-106	84-89	109-114	
XL	112-118	95-101	120-126	



60145 60137

My Everyday Backpack PU outer, polyester lining. Approx. 31cm x 31cm x 13cm.

Small 8-10

Medium 12-14

Large 16-18

Extra Large 20-22

Blurred Floral

Satin Chemise

100%

polyester.

£10

Normally £18

60160

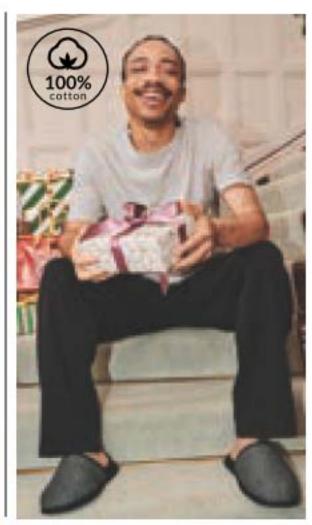
62422

62406

62414

£13

Normally £22



Oatmeal PJs	
Beige and blac	k.
100% cotton.	
Small	57505
Medium	61754
Large	60277
Extra Large	60350
Normally £26	
£15	

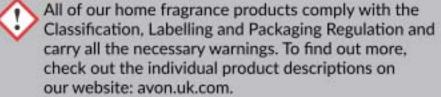
SML	chest	waist	
S	92-97	76-82	
М	98-105	83-90	
L	106-112	91-98	
XL	113-120	99-105	





#### THE NEED TO KNOW

- . If you want to return something that came with a free gift, make sure you return all items for a full refund.
- All claims are supported with clinical and/or consumer studies and/or surveys.





Rhea 6-Piece Mixed Hoop **Earrings Set** Aluminium, stainless steel, plastic, brass. Gold tone and silver plated.

61051 Normally £9

£3.50

46cm + 9cm extension chain. Bracelet 19cm + 2.5cm extension chain. Earring diameter 1cm. 60723 Normally £14 £5 ANCHORCERT: SUITABLE FOR SENSITIVE SKIN Our jewellery is tested for 16 metal allergens and certified by AnchorCert to be suitable for sensitive skin.



Mia Bracelet & Rings 6-Piece Set Includes 3 bracelets, each approx. 18.5cm + 2.5cm extension chain, and 3 rings, size 6, 8 and 10. Gold tone. Steel, brass, zinc.

60939 Normally £10

Gila Longline

Gold tone. Brass,

zinc, steel, plastic.

Approx. 89cm.

Normally £7.50

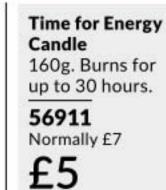
£3.50

Electrical and Electronic

Necklace

62547

£4.50



Gila Earrings

brass, plastic,

62661

Normally £6

£2.50

Gold tone. Zinc.

titanium, aluminium.

Approx. 3.5cm x 1cm.

All home fragrance items in this brochure have a hazard classification under the Classification, Labelling of Packaging Regulation. Please see product details at avon.uk.com for full hazard details.



JOY

a blend of eucalyptus, lemon and ginger oils to help boost your energy and enhance your mood

use this fragrance zoning set t

create a specific mood for each

room of your home, by applying

a few drops of oil to each ston

#### RELAX

a blend of cedarwood, basil and lemon to help you step back and unwind

a blend of lavender, clary sage and chamomile oils to help you drift off to a peaceful sleep

#### Fragrance Stones Trio

6-piece set. Glass, cork, pumice. Fragrance oils 10ml each.

#### 62471

Normally £24

- The planet is important to us, so all our elec- All of our watches have a replaceable button cell battery and a 2-year warranty, unless we say otherwise.
  - Our earrings are all designed for pierced ears, unless we say otherwise. They can't be returned if the sealed bag is open.
  - All our sunglasses comply with British Standard EN ISO 12312-1:2013.

#### Once you've found the shade you want to buy, you'll find its order code next to it. No code? Sorry you can't buy it this time but keep an eye out as it may be

- a sneak peek or available again soon! Sometimes we get a bit creative and add more pearls for visual impact. Pearls containers will only include the weight as stated.
- · For hygiene reasons, a replacement or refund can't be given if the gusset label is removed from our lingerie.
- Sharp blades shouldn't be sold to people under the age of 18.

#### **HOW TO ORDER DEMO PRODUCTS**

Place orders from this Focus in Campaign 8, August 2025. You can order just 1 of each Demo product, but the good news is you can order as many samples and outlet items as you like, unless stated otherwise or as part of a free offer. You are limited to just 1 size of any clothing or footwear product ordered. Remember Demo products aren't for resale.

Products with a charity donation are not limited to 1 per Rep, so buy as many as you like to support the amazing work of our charity partners. If stock runs out, we may offer you a substitute product of equal or greater value. All worth prices are based on normal brochure selling prices.

All of our home fragrance products comply with the

trical products are compliant to the Waste,

Equipment Act 2005 (as amended)

Please keep sleepwear away from fire.

Any extra contents you see in images are

not included, unless we say otherwise.

and Avon are members of Elec-

trolink Compliance Scheme.

Slippers are for indoors only,

unless we say otherwise.



Large 16-18 62026 Floral Check Shortie PJs Blue. 100% cotton. Normally £18

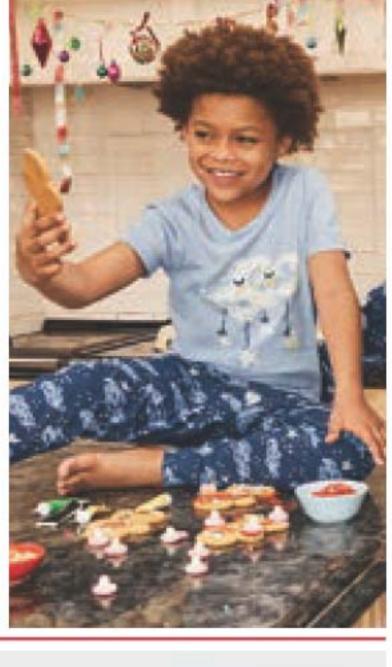


Normally £24 £16.80



61317 5-6 58644 7-8 58727

Kids' Night Sky PJs Dark blue and light blue. 100% cotton. Normally £15 £10.50



Large

16-18

61242

20-22

61127

Extra Large

Lace Overlay Bra Lace: 90% nylon, 10% elastane, lining: 92% polyester, 8% elastane, pad: polyester. Normally £18

Extra Large 20-22

58974

**COOLMAX®** 

COOLMAX®

32% nylon,

9% elastane.

Normally £14

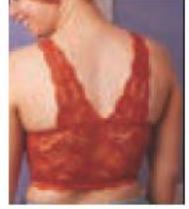
£9.80

59% polyester,

**Cycling Shorts** 

Black. All season

£12.60





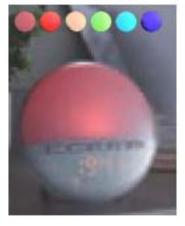
Approx. 15cm x 7cm. 60 minute timer Powered by USB cable (included).

61101 Normally £20 £10.50

Sunrise Alarm Clock • adjustable 15, 30,

· designed to help you wake up gently features a colour

changing light



180cm x 50cm.



63057 Hope Cape Polyester. One size. Approx.

grey

Small 8-10 60301

61218

60384

20-22 59774

PJs

Green.

Large 16-18

Extra Large

**Bright Ditsy** 

35% viscose.

Normally £22 £15.40

On-The-Go Grooming Set 5-piece set. Includes pouch, nail scissors, tweezers, nail file and nail clipper. PU, nylon, metal.

Approx. 11cm x

**56309** Normally £10

11cm x 2cm.

£4.90



Purple **63347** 

Floryn Sunglasses Polycarbonate, acrylic. Width 15cm, height 4cm, length 15cm. Category 3, 400 UV protection. Normally £6

£2.80



Lana Sunglasses
Polycarbonate, acrylic.
Approx. width 14cm,
height 4cm, length
14cm. Category 3,
400 UV protection.
Normally £8.50

£5.95

cream 60020



black 60053



Peach and Grapefruit Car Diffuser Refill Pack of 2.

**60376** Normally £4

£1.75



Ariel Sunglasses Case Green and blue. PU, plastic, polyester

PU, plastic, polyester. Approx. 16cm x 4cm x 4.5cm.

**61457** Normally £8

£5.70



Underwater Bloom Candle 130g. Glass. Burns for up to

**62463** Normally £10

38 hours.

£5.95





Ariel Cosmetics Bag Green and blue. Polyester. Approx. 21cm x 9cm x 9cm.

**55301** Normally £12

£8.40



My Everyday Midi Cross Body Bag PU and polyester outer, polyester lining. Approx. 32cm x 7cm x 20cm. Normally £18

£12.60





Coraline 20-Piece Earrings Set Mix of gold tone and silver tone. Stainless steel, plastic, zinc, brass, glass, aluminium. Earrings range from approx. 0.5cm - 2cm.

59980 Normally £12

£4.55

Remy 3-Piece

Gold tone and

stainless steel.

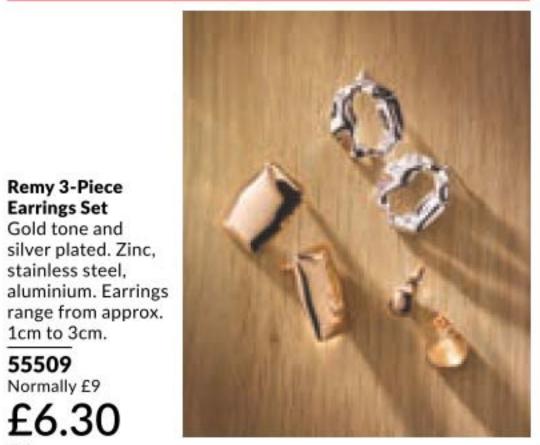
1cm to 3cm.

Normally £9

£6.30

55509

**Earrings Set** 



Stainlesss steel, plastic, zinc, brass, glass, aluminium. Necklaces approx. 42cm + 9cm extension chain. Earrings approx. 2.5cm x 1cm.

Olive Necklace

and Earrings

Gold tone.

Set

55723 Normally £10

£4.20



54445 Normally £6.50 £4.55



Pink 54890

Fleur 4-Piece **Bracelet Set** Includes 3 stretch bracelets and 1 gold-tone chain. Steel, glass. Approx. 18.5cm + 2.5cm extension chain. Normally £10

£3.85

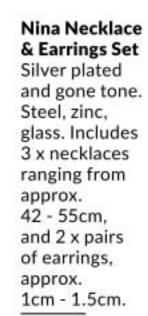


Mia Necklace and Earrings 2-Piece Set Gold tone. Aluminium,

brass, zinc, steel, titanium, plastic, fabric. Necklaces: approx. 42cm and 51cm + 9cm extension chain. Earrings: approx. 2cm.

54783 Normally £8

£5.60



56341 Normally £12 £8.40







Love For Every Day 14-Piece Earrings Set Mix of gold tone, rose gold tone and silver plated. Plastic, aluminium, glass, stainless steel. Earrings range from approx. 0.5cm - 1cm.

56358 Normally £10

£7

58339

champagne

Celeste **Earrings** Platinum plated. Brass, cubic zirconia. Approx. 1cm x 1cm. Normally £18

£12.60



rose gold tone 56176

Love For Every Day Infinity Necklace Steel, brass, zinc. Approx. 42cm. Normally £6

£4.20





#### Marina 20-Piece Earrings Set

Silver tone and gold tone. Stainless steel, plastic, zinc, brass, glass, aluminium. Earring dimensions range from approx. 0.5cm - 3.5cm.

#### 54866

Normally £10

£7



Remy 3-Piece Bracelet Set Steel, brass. 2 x bracelets, each approx. 18cm + 3cm extension chain, 1 x adjustable pull-style bracelet. Normally £11

£7.70



#### Iris Zodiac Necklace Gold tone. Brass, zinc, steel, plastic.

Approx. 81cm. Normally £14 £4.90



pink and silver tone 61812

#### Ariel Silicone Mirror Watch

Stainless steel, zinc alloy, brass, glass, silicone. Adjustable between approx. 16cm and 22cm. Normally £15

£7.35



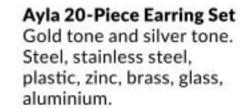
#### Marina Watch & Bracelet Set

Ion-plated stainless steel, zinc alloy, glass, brass. Watch adjustable between approx. 17cm and 21.5cm. Includes one replaceable button cell battery. Rose gold tone bracelet approx. 18cm.

54940 Normally £24

£16.80





54791

Normally £10 £7



**Love For Every Day** 14-Piece Earrings Set

Mix of silver plated, gold tone and rose gold tone. Zinc, plastic, aluminium, glass, stainless steel. Each earring approx. 0.5cm.

63016

Normally £6.50

£4.55



# MEET AVONSKIN



## Your chance to reach new customers with these 2-in-1 skin besties.

Sk!n is a **fresh new brand** that promises to help customers **simplify skincare**. Its 2-in-1 products are totally different to Anew, and designed to grab the attention of another type of customer (and **amp up** your sales!)

dull, uneven skin

GLOW with vit C + papaya extract



sensitive skin

with panthenol B5 + cica extract



#### **EXTRAS FOR ANY SKIN TYPE**



#### 2-IN-1 FORMULAS = ONE STEP, TWICE THE IMPACT

Think cleansers that remove your make-up and deep-cleanse your skin and creams that are lightweight like serums with all the benefits of moisturisers.

#### **EASY TO CHOOSE**

We've made it easy for customers to shop products based on their **key skin need** (because life's too short for complicated skincare).

#### WHO'S IT FOR?

It's tailored to appeal to **younger customers**, who'll love getting their full
skincare routine in a few easy-peasy steps,
and at a price point they can afford.

oily skin

with vit E + cucumber extract



irritated skin

with allantoin + cannabis sativa seed oil



mature or tired skin

with vit B3 + turmeric plant





# TELL CUSTOMERS HOW THEY CAN REFILL & SAVE ON OUR BESTSELLING SERUM

Whether they're already using Power Serum or Anew skincare, or they're focused on anti-ageing and want an alternative to retinol, tell customers about this smart skincare set that keeps them stocked up with Power Serum.

### WARTER STATE OF THE POWER SERUM & REFILL SET

#### 1. Talk about the benefits

Thanks to its Protinol™ technology, Power Serum helps restore years of collagen loss in just 7 days\*\*, with better results than retinol.\*

#### 2. Show results

People buy from people, so share your own results. Show customers a before and after picture, once you've used Power Serum for 7 days.

#### 3. Create urgency

Let them know that this amazing offer won't last forever, so they need to make the most of it today.

\*Protinol™ is better than retinol in higher production of elastin while being gentle to skin.\*\*Based on a consumer study with 129 participants. 60

## **SKIN RENEWAL IDEAL FOR ALL SKIN AGES:** 20 | 30 | 40 | 50 | 60 | 70+ ANEW SHIM ESWEWAL POWER ANEW co-created with DERMATOLOGISTS and SCIENTISTS

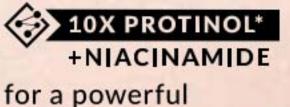
#### **BEST EVER SKINCARE EARNINGS**

## YOUR PRICE: JUST £14

VIP & PLATINUM REPS

40% OFF BROCHURE PRICE

POWER SERUM & REFILL SET: Power Serum 30ml, Power Serum Refill 30ml 68726



triple collagen boost

#### REFILL

#### **HOW TO USE**

**REMOVE** the pump from the glass bottle

TEAR OFF the refill tube closure

serum into the glass bottle

**SCREW** the pump back onto the glass bottle

USE your serum as normal



## \*\*\*\* BESTSELLER

#### SERUM

- + Use before your cream to **boost** results.
- + Helps **restore** years of collagen loss in 7 days.‡
- + With millions of Protinol molecules, penetrates skin surface and **absorbs quickly** for superior results.

#### Set contains:

- Anew Skin Renewal Power Serum 30ml
- Anew Skin Renewal Power Serum Refill 30ml

#### 68726

brochure price: £20

<sup>\*10</sup>X Protinol vs the level of Protinol in Anew Moisturising Creams.

‡Based on those that expressed an opinion in a consumer perception study

### **UPGRADE YOUR CUSTOMERS** FROM RETINOL TO PROTINOL

Show customers how to power up their face and eye results, and help restore years of collagen loss, with our skincare that's better than retinol.\*

#### **HOW TO SELL THE POWER EYE CREAM & SERUM SET**

#### 1. Spotlight the eye area

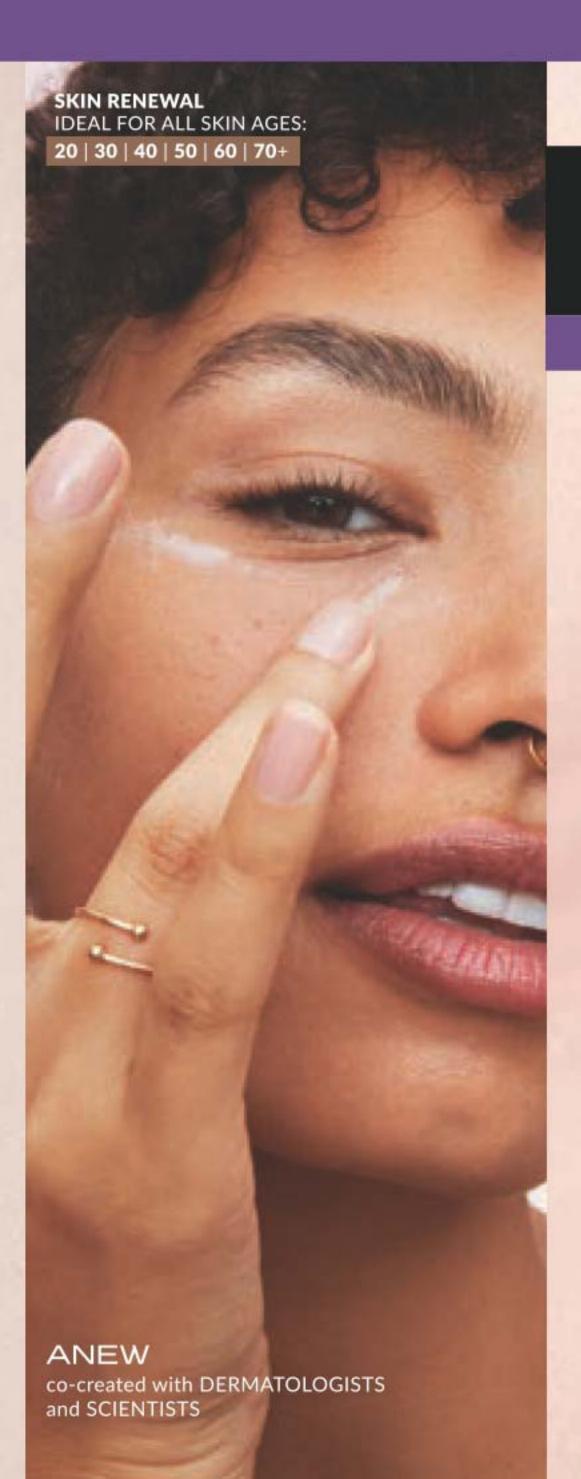
Many customers forget the eyes need targeted care. Explain how this gamechanging eye cream instantly blurs and brightens the look of the eye area and the skin around it looks less puffy.†

#### 2. Upsell to existing serum fans

If someone already loves the Power Serum, introduce the eye cream as the perfect partner for even better results.

#### 3. Let reviews do the talking

Ratings and reviews help customers feel confident to buy. Share feedback from happy customers who've seen real results - it builds trust and helps seal the sale.



#### **BEST EVER SKINCARE EARNINGS**

## YOUR PRICE: JUST £14

**VIP & PLATINUM** REPS

> 40% OFF BROCHURE PRICE

POWER EYE CREAM & SERUM SET: Power Eye Cream 15ml, Power Serum 30ml 67389

#### 10X PROTINOL\*

#### **HELP TO RESTORE** YOUNGER-**LOOKING EYES** INSTANTLY

See smoother skin with reduced lines and wrinkles over time with the eye cream that's better than retinol.\*

#### set contains:

- · Anew Skin Renewal Power Serum | 30ml |
- Anew Skin Renewal Power Eye Cream | 15ml |

#### 67389

brochure price: £20





## **BESTSELLER**

#### THE SERUM LOVED BY MILLIONS

Get better results than retinol\* and help restore years of collagen loss with our bestselling multitasking serum.

74% of women saw and felt better results after adding this serum to their routine.##



Before \*Our model is unretouched.

<sup>\*</sup>Protinol™ is better than retinol in higher production of elastin while being gentle to skin.

<sup>#</sup>Based on a 2 week consumer study with 125 participants when serum was added in week 2.

### POWER UP THEIR SKINCARE DAY & NIGHT

Introduce customers to the **new Multi- Protection Day Cream.** Let them know they can now power up their day & night skincare with the AM & PM Set — just £20 in the Brochure.

#### **HOW TO USE:**

- ★ Morning: Apply Power Multi-Protection Day Cream after Power Serum & Power Eve
- Eye
  Night: Apply Renewal Power Cream after
  Power Serum & Power Eye



#### **ALISON'S TOP TIPS:**

- Sell the AM & PM Set: Share the skincare benefits of using both the Multi-Protection Day Cream and the Power Cream. Let customers know that the Day Cream hydrates and protects the skin, whilst Power Cream works to repair and restore.
- 2. Promote the value: Let them know the 2 for £20 deal is our best ever skincare saving.
- 3. Exclusive pre-order opportunity: Build excitement by offering the set for pre-order in your WhatsApp group or social media before the campaign launch. Make your customers feel they're getting a special deal.

Alison Mason, Hall of Fame Rep



#### BEST EVER MIX AND MATCH SKINCARE SAVINGS

## YOUR PRICE: ANY 2 FOR £14\*

\*Reps are limited to one of each Cream. Choose two different creams for £14.

\*ACROSS DAY & NIGHT CREAMS ACROSS PAGES 64-69



<sup>\*10</sup>X Protinol vs the level of Protinol in Anew Moisturising Creams. \*\*Including UVA, UVB, blue light, atmospheric particles and indoor particles. \*\*\*Earnings based on regular Brochure prices for a Silver level Rep.

<sup>†10</sup>X Protinol™ vs. the level of Protinol™ in Anew moisturising creams. Niacinamide in the formulas helps renew the look of millions of surface skin cells. ††Strength and firmness based on a consumer study with 127 participants.

#### BEST EVER MIX AND MATCH SKINCARE SAVINGS

## YOUR PRICE: ANY 2 FOR £14\*

\*ACROSS DAY & NIGHT CREAMS ACROSS PAGES 64-69

**VIP & PLATINUM** REPS 40% OFF

**BROCHURE PRICE** 

\*REPS ARE LIMITED TO ONE OF EACH CREAM. CHOOSE TWO DIFFERENT CREAMS FOR £14.

PROTINOL

+PHYTOL

PLUMP & SMOOTH

**IDEAL FOR SKIN AGE:** 

20 | 30 | 40 | 50 | 60 | 70+

PROTINOL™ + PHYTOL SKIN CONCERN

Fine lines and dehydrated skin.

#### **RESULT?**

Plumper and smoother skin in just 2 days. After 1-week fine lines look reduced and skin's texture looks visibly improved.\*

**Anew Reversalist** Plump & Smooth Day Cream SPF20

44990

50ml | £28/100ml Normally: £17

**Anew Reversalist** Plump & Smooth **Night Cream** 44198

50ml | £28/100ml Normally: £17

> + Fine lines look reduced and skin's texture looks visibly improved\*

+ Skin looks plumper and

noticeably smoother\*

**AFTER 2 DAYS** 

**AFTER 1 WEEK** 

LET CUSTOMERS KNOW THEIR **FAVOURITE FACE** CREAMS ARE BETTER THAN RETINOL<sup>†</sup>

\*Protinol™ is better than retinol in higher production of elastin while being gentle to skin.



PROTINOL™ + PHLORETIN SKIN CONCERN

Wrinkles and dull skin.

#### **RESULT?**

Firmer and more supple skin in just 2 days.\*\* After 1-week, fine lines and wrinkles look reduced, and skin tone looks more even.\*\*

Anew Ultimate Firm & Supple Day Cream SPF20

65946 50ml | £28/100ml Normally: £18

43638 50ml | £28/100ml Normally: £18

**Anew Ultimate** 

Firm & Supple

Night Cream

\*\*Based on a consumer study with 111 people.



**FIRM & SUPPLE IDEAL FOR SKIN AGE:** 20 | 30 | 40 | 50 | 60 | 70+



#### **AFTER 2 DAYS**

+ Skin looks and feels firmer\*

#### **AFTER 1 WEEK**

+ Fine lines and wrinkles look reduced and skin tone looks more even\*

KNOW THEIR **FAVOURITE FACE** CREAMS ARE **BETTER** THAN RETINOL

¹Protinol™ is better than retinol in higher production of elastin while being gentle to skin.

\*Based on a consumer study with 112 people.

## ANY 2 FOR £20 = DOUBLE EARNINGS

Did you know a Silver Level Rep could earn £7.60 by selling 2 Anew Platinum Creams?\*

Skincare customers love repeat purchases. Once they've found their perfect skincare regime, they'll order again and again. Maximise your skincare opportunity by sharing this **UNMISSABLE ANEW ANY**2 FOR £20 OFFER in your September Brochure. And just like that, one cream sale has turned into two.

## HOW TO BOOST YOUR SALES IN SEPTEMBER

- Let customers know that all our Anew Day
   Night Creams are better than retinol.\*\*
- Drop off brochures early, so customers can see the offers.
- Show them how to save big if they're already loyal Anew customers.
- 4. If they haven't tried Anew yet, it's time to sample. Share a couple of samples, so they can try the product for a few days.

# SKIN RENEWAL IDEAL FOR ALL SKIN AGES: 20 | 30 | 40 | 50 | 60 | 70+ ANEW co-created with DERMATOLOGISTS and SCIENTISTS

#### BEST EVER MIX AND MATCH SKINCARE SAVINGS

## YOUR PRICE: ANY 2 FOR £14\*

\*Reps are limited to one of each Cream. Choose two different creams for £14.

#### \*ACROSS DAY & NIGHT CREAMS ACROSS PAGES 64-69



award winning Protinol™ dual collagen boost

+ Helps reactivate elastin production by 53% in just 2 days.\*\*

LIFT & TIGHTEN IDEAL FOR SKIN AGE: 20 | 30 | 40 | 50 | 60 | 70+



#### DAY CREAM WITH SPF 20

+ Apply to cleansed face in the morning.

Anew Platinum Lift & Tighten Day Cream SPF20

43661

50ml | £28/100ml Normally £19 Anew Platinum Lift & Tighten Night Cream

43729

50ml | £28/100ml Normally £19

#### NIGHT CREAM

+ Apply in the evening to cleansed face and neck after serum.

8/10 women agree skin is actively firmed and tightened.\*

LET CUSTOMERS KNOW THEIR FAVOURITE FACE CREAMS ARE BETTER THAN RETINOL\*

\*Based on a consumer study with 113 people.

\*\*Based on a clinical study on skin cells.

<sup>\*</sup>Earnings based on regular brochure prices for Anew Platinum Lift & Tighten Day Cream and Anew Platinum Lift & Tighten Night Cream.

\*\*Protinol™ is better than retinol in higher production of elastin while being gentle to skin.

## SUPERCHARGE YOUR ANEW EARNINGS WITH OUR BEST EVER MIX & MATCH OFFER

Selling more Anew is the key to increasing your long-term earnings. We've made it easy for you in September with our any 2 for £20 offer - customers can choose any 2 Anew Creams for £20.

Drive your sales by letting customers know that **Protinol is better than retinol,**\* and a gentler alternative that will give them powerful results.

September Brochure price	BOTH FOR £20	BOTH FOR £20	MIX & MATCH   ANY 2 FOR £20 ACROSS DAY & NIGHT CREAMS			
Your earnings every time you sell one						
Bronze*	£2	£2	£2	£2	£2	£2
Silver	£4	£4	£4	£4	£4	£4
Gold	£5	£5	£5	£5	£5	£5
Platinum	£6	£6	£6	£6	£6	£6
VIP	£6.40	£6.40	£6.40	£6.40	£6.40	£6.40

<sup>†</sup>Protinol™ is better than retinol in higher production of elastin while being gentle to skin.

#### SET YOURSELF A CHALLENGE

How many of these Anew bundles do you think you could sell in one Campaign?

Number I'm going to sell:\_\_\_\_\_

How much I'm going to earn: \_\_\_\_\_

Want to brush up even further on your Anew skincare knowledge? Head to Avon Academy for more details on how the products work and support with upselling to increase your earnings further.



### BOOST ANEW SALES WITH THESE TOOLS

#### 1. VIRTUAL SKIN DIAGNOSTICS TOOL

Wondering which of our skincare products best suit you and your customers' skin? Our skin diagnostics tool evaluates your skin and advises on the regime that suits it best. Share your online store with your customers so they can access the tool and order the products that are best for them.

#### 2. READY-TO-GO SOCIAL ASSETS

Head to Avon ON for your ready-to-share assets. Don't have Avon ON? Download here:

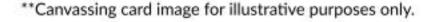
You can also download or screenshot these from the 'assets to share' area of Avon Academy.

#### 3. ANEW CANVASSING CARDS"

Now is the perfect time to share the Anew collection with potential new customers. Protinol™ is exclusive to Avon and there really is no other skincare ingredient quite like it. At just 6p each, these canvassing cards are a great tool to help you share your business in the local community and increase your customer base.

PACK OF 100 FOR £6 order using **00703** 









<sup>\*</sup>A £100 quarterly sales minimum is required for a 10% discount. All other benefits remain the same.

## BIGGEST EVER ANEW SAMPLE BUNDLE

Sampling is a powerful way to build relationships, earn loyalty and boost your long-term sales. Speak to customers about the results they're looking for and share samples based on their concerns.

## 95 SAMPLES ONLY £21.50 SAVE £73.50\*

Just 23p a sample! order using **59816** 

## PLUMP & SMOOTH AVON ANEW 95 SAMPLES OF OUR **BESTSELLING ANEW PRODUCTS**

!Includes:

15x Renewal Power Serum Sample 10x Platinum Lift & Tighten Dual Eye System Sample 15x Platinum Lift & Tighten Day Cream Sample 15x Platinum Lift & Tighten Night Cream Sample 10x Renewal Power Multi-Protection Shield Cream Sample 5x Reversalist Plump & Smooth Day Cream Sample 5x Reversalist Plump & Smooth Night Cream Sample 5x Ultimate Firm & Supple Day Cream Sample 5x Ultimate Firm & Supple Night Cream Sample 10x Skin Renewal **Power Cream Sample** 

While stocks last.



\*Vs regular sample prices in Brochure.

Paper used in the production of this brochure is sourced from responsibly managed forests and other controlled sources.