

YOUR REP MAGAZINE

# FOCUS

AVON

UK NOVEMBER 11/2024  
PLACE ORDERS IN OCTOBER 2024



## CHRISTMAS EDITION

BEAUTY GIFTS  
THAT GIVE MORE  
FOR LESS & FESTIVE  
FAVOURITES

IN THIS EDITION

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- 22 SKINCARE GIFTS
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# THIS MONTH'S TOP PICKS



**p8 BEAUTY GIFT SETS**



**p30 CHRISTMAS PJS**



**p36 FASHION & HOME CHRISTMAS GIFTS**



**p72 NEW ATTRACTION CLOSER**

## MAXIMISE YOUR CAMPAIGN WITH OUR HANDY CHECKLIST:

- Customers look for Christmas gifts from October so **unwrap mega beauty sales by demoing gift sets early**. Share what's coming up in November brochure to bag yourself pre-orders.
- Share the 'worth' prices for beauty gift sets as customers are looking for deals and want to know how much they're saving.
- Boost your make-up sales by sharing with customers that, if they spend £20 across pages 60-95 of November brochure, they can order a free nail enamel & Glimmerstick gift worth £11.
- Maximise Christmas sales with your November & December **Gift Guide**. It's packed with this year's hottest festive fashion & home products that customers won't want to miss.
- Boost your sales even further with the **WOW offer on the Luxe Vanity Set**. Go to page 6 for more info on how to share with customers and **enhance your earnings**.
- Elevate your fragrance game with hot **NEW Attraction Closer** scents. Remember, samples are the key to unlocking sales, so head to page 70 for your sample packs.
- Someone say Black Friday? Share all the unmissable Black Friday deals in your **printed and digital brochures**.
- Keep customers engaged with all the fab November offers by sharing your digital brochure on **WhatsApp** and **posting on social media daily**. Create your own posts or use the free content on Avon On or Avon Social.



**VIP & PLATINUM REPS**  
**40% OFF**  
BROCHURE PRICE

VIP & Platinum Reps get 40% off selected products. **Look out for this logo!** Your discount will be automatically applied.



Cruelty Free INTERNATIONAL



**AVON DOES NOT TEST COSMETICS ON ANIMALS ANYWHERE IN THE WORLD**

For more detail about our commitment to animal welfare and the Leaping Bunny Programme, visit [avonworldwide.com/responsible-business/animal-welfare](http://avonworldwide.com/responsible-business/animal-welfare).

**NOTE**

Discounts are referenced against the lowest brochure price in the last campaign, unless we let you know otherwise. If we have to cancel or change an offer, deal or promotion we'll keep you in the loop.

### LOVE FOCUS AND WANT TO ORDER EXTRA COPIES?

Use order number **96008** on your Rep website and **order the quantity you'd like.\***

**1 for 25p | 5 for £1 | 10 for £1.50**



\*While stocks last. Demo rules apply. If you order additional copies, you cannot place further orders for Demo products. You can only order more than 1 of the same product for Samples, Sales Tools and Outlet products.

## SELL YOUR WAY TO SUCCESS

Q4 is your golden sales quarter. Customers are looking for festive gifts, on top of what they'd usually order. If you're looking to really maximise your earnings, challenge yourself to sell one gift to all your customers this month.

REMEMBER:  
GIFTING SALES



REGULAR  
BROCHURE SALES

= EXTRA EARNINGS

### 3 STEPS TO GIFTING SALES SUCCESS

The 'Who, Who and You' sales technique is an easy way to maximise customer orders while making your customer's Christmas gift list a breeze. Ask them the following questions:

1. Who: "Who are you buying for?" Whether they're buying for friends, family or work colleagues, help your customer pick the perfect gift for the person they have in mind.
2. Who: "Who else are you buying for?"
3. You: "What about you?" Encourage customers to treat themselves too.



## POWER UP YOUR SALES WITH PARTIES

Looking to boost your gifting earnings? Why not host a party or event to showcase our fab gifting range and elevate your earnings?

Maria Pagonis explains how she has supercharged her sales with parties:

“ I usually choose a theme for my parties, which last around two hours. With around nine customers attending, my sales range from £350 to £500 per party.

“My last party was fragrance themed, focused on Far Away. I spent time showcasing the design of the bottles and customers tried each scent to find their fave. From just this one party, I sold 14 bottles of fragrance.”



Maria Pagonis,  
Avon Rep

### READY TO PARTY? HERE ARE OUR TOP TIPS:

1. Head to Avon Academy and visit your Grow your business section for tools to help you get started.
2. Join the Power up your Parties & Retail Events Facebook group for tips and tricks from experts.
3. Book a party. Start small, message your friends and ask, 'Who would love to have a festive shopping evening with me?' Host at home or at one of their houses.
4. Make the most of one of the fragrance sample bundles on page 70. It's great to give a little gift at your party. Plus, 73% of customers are more likely to buy full size once they've tried a sample.\*
5. Grab your gift bags. Elevate your party by popping your guests' products into a gift bag. Order your gift bags at £1.05 each using **42671**.

\*Sampling Effectiveness Report

### READY TO PARTY

Scan here to visit the 'Grow your Business' section on Avon Academy



Medium Gift Bag

**42671**

brochure price: £1.50

**demo: £1.05**

# UNWRAP MORE FESTIVE SALES WHEN CUSTOMERS SPEND JUST £10

When customers spend just £10 in November brochure and November/December Gift Guide, they can order this fabulous Vanity Set, including a selection of gorgeous make-up products, for just £35.



✦ includes all these make-up must haves

VANITY CASE & MAKE-UP SET  
**JUST £35 | WORTH £77.50**

OFFER AVAILABLE IN MAIN BROCHURE & GIFT GUIDE

## WANT A SIMPLE WAY TO MAXIMISE YOUR EARNINGS?

Share this amazing offer with customers to get them spending more.

1. Fold over page 4 of your Gift Guide or pop a sample on that page to draw their attention to it.
2. Share the offer with customers on WhatsApp and mention how easy it is to unlock this amazing price.
3. Post a photo or video on social media, showcasing the removable mirror and the make-up products included in the case.
4. Share why you love it and why you think it makes the perfect gift.



Be sure to share these fab features with customers when demoing the Vanity Case.

- 3 light modes, slots for make-up brushes and a removeable tray
- a stylish way to stow beauty basics and skincare staples perfect for a tidy vanity and glamming on the go
- removable mirror that folds out to prop up



### SET INCLUDES:

- Glimmerstick Eyeliner
- Lash Genius Multitask & Multiply Mascara | 10ml |
- Ultra Colour 60 Seconds Express Nail Enamel | 10ml |
- Hydramatic Shine Hyaluronic Lipstick
- Luxury Vanity Case with Light-Up Mirror

## LEVEL UP YOUR LIP KIT SALES

Want to see your lip kit sales soar? Customers will love the look of these beautiful limited edition lipsticks, in gorgeous packaging. Demo your fave shade so they can see the product colour and share your application tips to boost orders.

### ULTRA CREAMY LIP SETS

Choose your shade for this pack.



set contains:  
 • Ultra Creamy Lipstick  
 • Glimmerstick Lip Liner

**JUST £7.35**  
**WORTH £15**

ULTRA CREAMY	GLIMMERSTICK
Blush Nude	Blushed Nude
ORDER USING	<b>93393</b>
Cappuccino	Nude
ORDER USING	<b>89920</b>
Chic	Cherry Jubilee
ORDER USING	<b>69807</b>
Frostiest Mauve	In The Moment
ORDER USING	<b>68379</b>
Iced Coffee	Simply Spice
ORDER USING	<b>89169</b>

### ULTRA MATTE LIP SETS

Choose your shade for this pack.



set contains:  
 • Ultra Matte Lipstick  
 • Glimmerstick Lip Liner

**JUST £7.35**  
**WORTH £15**

ULTRA MATTE	GLIMMERSTICK
Berry Blast	Cherry Jubilee
ORDER USING	<b>68767</b>
Blush	Pink Cashmere
ORDER USING	<b>69963</b>
Marvellous Mocha	Simply Spice
ORDER USING	<b>69989</b>
Nude Suede	Mystery Mauve
ORDER USING	<b>89656</b>
Posh Petal	Pink Cashmere
ORDER USING	<b>69922</b>



## HYDRAMATIC HEAVEN

No need to choose between Matte or Shine with these gorgeous gift sets that give customers the best of both worlds. Explain how the hyaluronic core hydrates instantly and over time and demo the lipsticks to boost sales.



Pink Hydramatic Matte & Shine Set  
 43778

**JUST £9.80**  
**WORTH £21**



Red Hydramatic Matte & Shine Set  
 43638

**JUST £9.80**  
**WORTH £21**

## BESTSELLING EYE HEROES

Show off this fab gift set featuring two eye-conic bestsellers, Lash Genius Mascara & Glimmerstick Eyeliner. Use social media to show how easy it is to create a gorgeous eye look and don't forget to share your application tips and tricks.

★★★★★  
**BESTSELLER**



**Lash Genius Eye Gift Set**  
Includes:  
• Lash Genius Multitask & Multiply Mascara in Blackest Black | 10ml |  
• Glimmerstick Eyeliner\* in Blackest Black  
• Gift box

15412

**JUST £9.10**  
**WORTH £17.50**

\*Packaging may vary.



## MUST-HAVE MAKE-UP GIFTS

Build the festive buzz by sharing these sales-boosting sets on social media and at parties. Showcase the gorgeous packaging and intense colour pay off.

**Bronze On The Glow Gift Set**

Includes:

- Bronzing Pearls in Medium | 28g |
- Kabuki Brush
- Cotton drawstring pouch, approx. 7 x 4 x 15 cm

27730

**JUST £11.20**  
**WORTH £18**



**Ultra Go Glossy Gift Set**

Includes Ultra Lip Gloss 7ml in:

- Pony Blush
- Forbidden Fig
- Gleaming Guava
- Decorative gift box

27961

**JUST £11.90**  
**WORTH £21**

**EXCLUSIVE SNEAK PEEK AVAILABLE  
IN YOUR DECEMBER BROCHURE**



-  FLORAL
-  ORIENTAL
-  GOURMAND

**Far Away Glamour Gift Set**  
 Set includes:  
 • Body Lotion | 125 ml |  
 • FA Glamour EDP | 50 ml |  
 • Purse Spray | 10 ml |  
 • Gift box

**27771**  
**JUST £15.40**  
**WORTH £28.25**



-  ORIENTAL
-  FLORAL

**Far Away Beyond The Moon Gift Set**  
 Set includes:  
 • FA Beyond The Moon Parfum | 50 ml |  
 • Body Lotion | 125 ml |  
 • Gift box

**27797**  
**JUST £13.30**  
**WORTH £23.25**

**RUB HERE TO TRY THE SCENT**

# BESTSELLING FAR AWAY GIFT SETS

Looking to maximise your earnings from gifting? Don't miss the opportunities from our top fragrance gift sets. Customers love Far Away, so let them know about your fave scents. Take them along to events and parties and stock up on samples to drive your sales.

**VIP & PLATINUM REPS**  
**40% OFF\***  
 BROCHURE PRICE

★★★★★  
**BESTSELLER**



-  ORIENTAL
-  FLORAL

**RUB HERE TO TRY THE SCENT**

**Far Away Original Gift Set**  
 Set includes:  
 • Far Away Original EDP | 50 ml |  
 • Purse Spray | 10 ml |  
 • Body Soufflé | 75 ml |  
 • Gift Box

**27763**  
**JUST £15.40**  
**WORTH £28.25**

## BOOST YOUR FRAGRANCE SALES WITH CHERYL'S TOP TIPS

"During Q4, I use fragrance gift sets to increase my sales by 25% by:

1. Sharing unboxing videos on Facebook, where I discuss the fragrance notes, how it makes me feel and the benefits of layering with a body lotion to make the scent last all day.
2. I wear the scent during deliveries. When customers ask about it, I highlight the offer in brochure.
3. I make sure every customer receives a sample, with a note attached to the gift set page saying: "I thought you might like this."



Cheryl Elliott, Training ambassador



FLORAL

EXCLUSIVE SNEAK PEEK AVAILABLE IN YOUR DECEMBER BROCHURE

### TTA Everlasting Gift Set

Set includes:

- TTA Everlasting EDP | 50 ml |
- Hand Cream | 30 ml |
- Necklace. Length: 42 + 9 cm. Zine, brass, steel, glass stone.
- Gift box

06247

**JUST £15.40**

**WORTH £29.25**



FLORAL



WOODY

RUB HERE TO TRY THE SCENT

### Eve Privé Gift Set

Set includes:

- Eve Privé EDP | 50 ml |
- Body Lotion | 125 ml |
- Purse Spray | 10 ml |
- Gift box

27813

**JUST £15.40**

**WORTH £28.25**

## ATTRACTION

Fragrance makes the ideal gift and customers will love this limited edition Attraction. The gorgeous packaging makes it really special so showcase this to customers and let them know it's the scent they love, beautifully presented especially for Christmas.



WOODY



FRUITY



MUSK

RUB HERE TO TRY THE SCENT



FOR HER

*blackberry, magnetic musk, vanilla amber*

Attraction For Her Eau de Parfum - Special Edition

27995

**JUST £8.75**

**WORTH £16**

Elevate your gifting sales even further by sharing what's in each gift set and highlighting the amazing 'worth' prices, so customers can see how much they're saving. Encourage them to buy one as a gift and treat themselves to one too.



# SCENT-SATIONAL GIFTS

Get your customers shopping by posting these gift sets and their gorgeous packaging on social media. Remember to showcase all the products inside the sets.



**EXCLUSIVE SNEAK PEEK AVAILABLE  
IN DECEMBER BROCHURE**



FLORAL MUSK

**Pur Blanca Gift Set**  
Set includes:  
• Pur Blanca EDT [50 ml]  
• Body Lotion [125 ml]  
• Gift box

27821

**JUST £8.40**  
**WORTH £15.25**



FLORAL

**Perceive For Her Gift Set**  
Set includes:  
• Perceive For Her EDP [50 ml]  
• Body Lotion [125 ml]  
• Gift box

27847

**JUST £9.80**  
**WORTH £17.25**



FLORAL FRUITY

**Celebre For Her Gift Set**  
Includes:  
• Eau de Toilette [50 ml]  
• Hand cream [30 ml]  
• Gift box

27748

**JUST £9.80**  
**WORTH £15.25**



FLORAL



ORIENTAL

**Little Black Dress Gift Set**

Set includes:  
• LBD EDP [50 ml]  
• Body Lotion [125 ml]  
• Gift box

27938

**JUST £9.80**  
**WORTH £17.25**

Exclusive shower gel,  
available only in this gift set!



FLORAL

**Rare Pearls Gift Set**  
Set includes:  
• Rare Pearls EDP [50 ml]  
• Shower Gel [150 ml]  
• Body Lotion [125 ml]  
• Gift box

27805

**JUST £9.80**  
**WORTH £17.25**

## BOOST YOUR FRAGRANCE SALES WITH PAUL'S TOP TIPS

"Selling more fragrance is a simple way to boost your earnings and fragrance makes the perfect festive gift. I've managed to **increase my sales from £50 to £250 a month** through following these simple steps:

1. Buy the gift sets from Focus Magazine and use them to spray a fragrance tester strip. I then use this to bookmark the page where the gift set is selling so my customers won't miss it.
2. Add post-it notes on gift set pages with personalised messages like: "It's never too early to start your gift shopping" or "I bet you'll know someone who'd love this."
3. At events I display all the fragrances and add labels to explain the fragrance notes, so customers can understand the scent."

**Paul King, Training ambassador**



★★★★★  
**BESTSELLER**



WOODY  
AMBER

ginger root, magnetic musk, smoky woods

### Attraction For Him Gift Set

Set includes:

- Attraction for him EDT [75 ml]
- Hair & Body Wash [100 ml]
- Aftershave Conditioner [100 ml]
- Gift box

27904

**JUST £14**

**WORTH £26.50**

## A SIMPLE WAY TO AMPLIFY SALES

Did you know a Silver level Rep could earn up to £4.40 for every Black Suede Gift Set sold?\* That's the same as selling 17 shower gels!\*\* Ready to boost your earnings the easy way? Showcase gift sets to customers at parties and on social media to drive your earnings.

VIP & PLATINUM REPS

**40% OFF\***  
BROCHURE PRICE



ORIENTAL  
LEATHERY

★★★★★  
**BESTSELLER**

RUB HERE  
TO TRY  
THE  
SCENT

### Black Suede Gift Set

Set includes:

- Black Suede EDT [100 ml]
- Hair & Body Wash [250 ml]
- Roll On Deodorant [50 ml]
- Gift box

27953

**JUST £15.40**

**WORTH £28.25**

\*Earnings based on a Silver Rep at the average reward level selling a gift set for £22.

\*\*Shower gel earnings are based on the average price of a 250ml shower gel.

# FRAGRANCE GIFTS FOR EVERY BUDGET

Get them ticking off their gift list by showcasing these sets on social media and when you're out and about. Their fab packaging adds to their appeal.



The TTA For Him Gift Set is displayed on a wooden surface. It includes a black gift box with gold and white text and graphics, a white tube of hair and body wash with a gold cap, and a clear glass bottle of EDT. The background features a blurred Christmas tree with gold and blue ornaments.

neroli, vanilla, vetiver

**TTA For Him Gift Set**  
Set includes:

- TTA for him EDT [75 ml]
- Hair & Body Wash [200 ml]
- Gift box

27862

**JUST £12.60**  
**WORTH £23.25**



The Full Speed Surfer Gift Set is shown on a wooden surface. It includes a blue gift box, a clear glass bottle of EDT, and a blue tube of hair and body wash. The background features a blurred Christmas tree with gold and blue ornaments.

ozonic notes, peppermint, vetiver

**Full Speed Surfer Gift Set**  
Set includes:

- FS Surfer EDT [75 ml]
- Hair & Body Wash [250 ml]
- Gift box

27854

**JUST £10.50**  
**WORTH £20.50**



FOUGERE



WOODY

### Full Speed Surfer Gift Set

Set includes:

- FS Surfer EDT [75 ml]
- Hair & Body Wash [250 ml]
- Gift box

27854

**JUST £10.50**

**WORTH £20.50**



The Individual Blue Gift Set is shown on a wooden surface. It includes a blue gift box with a stylized illustration of a man, a clear glass bottle of EDT, and a blue tube of hair and body wash. The background features a blurred Christmas tree with red and blue ornaments.

bergamot, lavender, soft musk

**Individual Blue Gift Set**  
Set includes:

- Individual Blue EDT [100 ml]
- Hair & Body Wash [250 ml]
- Gift box

27920

**JUST £8.40**  
**WORTH £15.25**



FOUGERE



FRESH

### Individual Blue Gift Set

Set includes:

- Individual Blue EDT [100 ml]
- Hair & Body Wash [250 ml]
- Gift box

27920

**JUST £8.40**

**WORTH £15.25**

**VIP & PLATINUM REPS**  
**40% OFF\***  
BROCHURE PRICE

**NOVA**

ice ball for cooling under-eye massage  
**STEP 1:** fill with water  
**STEP 2:** freeze  
**STEP 3:** glide over your face in circular motions

## SKINCARE SAVIOURS

### Anew Power Eye Cool & Reset Gift Set

- Set includes:
- Renewal Power Eye Cream | 15ml |
  - Cooling Facial Massager, silicone, approx. 5m diameter
  - Drawstring Pouch, 100% recycled polyester, approx. 11cm x 5cm x 2cm

05132

**JUST £15.40**  
**WORTH £25**

**HA + PRO VITA-D TECHNOLOGY**

HA + PVD 72h0

**3.5% HA COMPLEX**

HA

Quenches thirsty skin and locks in hydration for up to 72 hours\*

### Anew Spa at Home Gift Set

- Set includes:
- Hydrate & Plump Concentrate | 30ml |
  - Hydrate & Plump Water Cream | 50ml |
  - Reusable Face Mask, silicone, approx. 14cm x 22cm (folded).
  - Gift Box

59584

**JUST £17.50**  
**WORTH £29**

\*Based on a clinical efficacy study with 24 participants.

## SALES WINNER

Get set to amplify your earnings with THE top skincare gift of the season. The Platinum Gift Set is worth £60 and a Silver level Rep will earn an amazing £7.60 from each set sold.\* Secure your orders by letting customers know about the benefits of each product and highlighting the saving they can make.

★★★★★  
**BESTSELLER**

**PLATINUM**  
IDEAL FOR AGE  
50+

helps to lift, smooth and contour the look of skin leaving it feeling firmer and with increased elasticity

replenishing night cream that leaves skin firm, plump and radiant

helps tighten the upper-eye area and hydrate the under-eye area

lifting day cream that leaves skin firm, smooth and hydrated

**Anew Platinum Lift & Tighten Gift Set**

Set includes:

- Day Cream | 15ml |
- Night Cream | 15ml |
- Dual Eye System | 20ml |
- Serum | 30ml |
- Gift Box

59907

**JUST £26.60**  
**WORTH £60**

\*Earnings based on a Silver Rep at the average reward level selling a Platinum gift set for £38.

**STOCKING FILLERS UNDER £10**

Introduce customers to this selection of pampering stocking fillers, all under £10 and available in your November brochure. Encourage them to add these to their order – it's a great way to boost your sales.

**Senses Essence Room Spray Set**

- Set includes:
- Lemongrass & Coconut Room Spray [100 ml]
  - Geranium Leaf & Orange Room Spray [100 ml]
  - Gift Box

**54528**  
brochure price: £7  
**demo: £4.90**



**Planet Spa Get Handy Gift Set**

- Set includes:
- Planet Spa Aromatherapy Hand Cream [30 ml]
  - Planet Spa Blissfully Nourishing Hand Cream [30 ml]
  - Reusable Gift Pouch. 100% Recycled Polyester. 11 x 5 x 21 cm.

**11528**  
brochure price: £9  
**demo: £6.30**



**Planet Spa Mini Body Butter Trio**

- Set includes:
- Tranquility Body Butter [75 ml]
  - Heavenly Hydration Body Moisturiser [75 ml]
  - Radiance Body Butter [75 ml]
  - Gift Box

**12690**  
brochure price: £10  
**demo: £7**



**Avon Care Festive Kisses Gift Set**

- Set includes:
- Cranberry Spice Scented Lip Balm [4 g]
  - Butterscotch Scented Lip Balm [4 g]
  - Sugar Cookie Scented Lip Balm [4 g]
  - Gift Box

**13318**  
brochure price: £6  
**demo: £4.20**



**Advance Techniques Shine Bright Gift Set**

- Set includes:
- Ultimate Shine Shampoo [250 ml]
  - Ultimate Shine Conditioner [250 ml]
  - Ultimate Shine Serum [30 ml]
  - Foldable Brush. ABS, Synthetic rubber, nylon. Glass mirror. 9,7 x 5,7 cm (when closed).
  - Gift Box

**11502**  
brochure price: £10  
**demo: £7**



**Avon Kids Girls Wash & Body Gift Set**

- Set includes:
- Eau de Cologne [30 ml]
  - Body Wash [200 ml]
  - 2-in-1 Shampoo & Conditioner [200 ml]
  - Gift Box

**62927**  
brochure price: £8.50  
**demo: £5.95**



**Avon Kids Boys Wash & Body Gift Set**

- Set includes:
- Cologne Spritz [150 ml]
  - 2-in-1 Shampoo & Body Wash [200 ml]
  - Hair Gel [50 ml]
  - Gift Box

**54635**  
brochure price: £8.50  
**demo: £5.95**



**A SWEET SELECTION FOR CHRISTMAS**

**Easy-to-sell** products with the scent of freshly baked gingerbread **that everyone loves during the festive season.**

**Festive Gingerbread Shower Cream**  
250ml

**Festive Gingerbread Body Mist**  
100ml

**Festive Gingerbread Liquid Soap**  
250ml



**FIND US IN YOUR C11 BROCHURE.**

**LOOKING FOR THE IDEAL STOCKING FILLERS?**

Your customers will adore these gorgeously **moisturising hand creams** - the perfect addition to any Christmas gifts.

**Avon Care Jasmine Scented Glycerine Soothing Hand Cream**  
30ml

**Avon Care Coconut Oil Hydrating Hand Cream**  
30ml

**Avon Care Avocado Oil Replenishing Hand Cream**  
30ml



**THE SCENTS OF CHRISTMAS JOY**

**Berries in chocolate** or **sweet vanilla** - perfect for self-care and stocking fillers.



**Berries in Chocolate Bubble Bath**  
250ml

**Berries in Chocolate Body Lotion**  
150ml

**FIND US IN YOUR C11 BROCHURE.**



**Delightful Vanilla Bubble Bath**  
250ml

**Delightful Vanilla Body Lotion**  
150ml

**HOLIDAY SPIRIT VANILLA & CARAMEL**

Sounds like their favourite dessert, but we are talking zero calories **bath and shower heaven**. Step this way for our **sweetest collection yet**.

**Holiday Spirit Shower Gel**  
250ml

**Holiday Spirit Hand Soap**  
250ml

**Holiday Spirit Shower Gel**  
500ml

**Holiday Spirit Bubble Bath**  
500ml

**Holiday Spirit Body Mist**  
100ml



**FIND US IN YOUR C11 BROCHURE.**



AVAILABLE IN BROCHURE NO.12



**FESTIVE APPLE & BLACK CHERRY**

This season, your customers are seeking super **seasonal, warming scents** - and we're here with our festive pamper pack of **winter-inspired treats!**

**Festive Apple & Black Cherry Body Lotion**  
720ml

**Festive Apple & Black Cherry Body Lotion**  
400ml

**Festive Apple & Black Cherry Hand Cream**  
75ml

**Festive Apple & Black Cherry Multipurpose Cream**  
400ml

**Festive Apple & Black Cherry Body Wash**  
500ml



**FIND US IN YOUR C11 BROCHURE.**

**HOW TO ORDER DEMO PRODUCTS**

Place orders from this Focus in Campaign 10, October 2024. You can order just 1 of each demo product but the good news is you can order as many samples and clearance items as you like, unless stated otherwise or as part of a free offer. Remember, demo products aren't for resale.

Products with a charity donation are not limited to 1 per Rep, so buy as many as you like to support the amazing work of our charity partners.

If stock runs out we may offer you a substitute product of equal or greater value.

All worth prices are based on normal brochure selling prices.

**THE NEED TO KNOW**

- If you want to return something that came with a free gift, make sure you return all items for a full refund.
- All claims are supported with clinical and/or consumer studies and/or surveys.



All of our home fragrance products comply with the Classification, Labelling and Packaging Regulation and carry all the necessary warnings. To find out more, check out the individual product descriptions on our website: [avon.uk.com](http://avon.uk.com).

- The planet is important to us, so all our electrical products are compliant to the Waste, Electrical and Electronic Equipment Act 2005 (as amended) and Avon are members of Electrolink Compliance Scheme.
- Please keep sleepwear away from fire. Slippers are for indoors only, unless we say otherwise.
- Any extra contents you see in images are not included, unless we say otherwise.
- Diagrams are for illustrative purposes only, unless we say otherwise.

- All of our watches have a replaceable button cell battery and a 2-year warranty, unless we say otherwise.
- All of our watches have a replaceable button cell battery and a 2-year warranty, unless we say otherwise.
- Our earrings are all designed for pierced ears, unless we say otherwise. They can't be returned if the sealed bag is open.
- All our sunglasses comply with British Standard EN ISO 12312-1:2013.

- Once you've found the shade you want to buy, you'll find its order code next to it. No code? Sorry you can't buy it this time but keep an eye out as it may be a sneak peek or available again soon!
- Sometimes we get a bit creative and add more pearls for visual impact. Pearls containers will only include the weight as stated.
- For hygiene reasons, a replacement or refund can't be given if the gusset label is removed from our lingerie.
- Sharp blades shouldn't be sold to people under the age of 18.



## MATCHY MATCHY PJS

*It's that time of year again...*

### Womens' Family Christmas PJs

Red and green. 100% cotton.

Small 8-10	<b>08326</b>
Medium 12-14	<b>14894</b>
Large 16-18	<b>15875</b>
Extra Large 20-22	<b>16071</b>

brochure price: £22

**demo: £15.40**

### Mens' Family Christmas PJs

Red and green. 100% cotton.

Small	<b>14589</b>
Medium	<b>58677</b>
Large	<b>54726</b>
Extra Large	<b>13441</b>

brochure price: £25

**demo: £17.50**



### 2 Pack of Womens' Christmas Socks

Red and green. Includes 2 pairs. 98% polyester, 2% elastane. One size: foot length approx. 22cm.

**21873**

brochure price: £7.50

**demo: £5.25**



### 3 Pack of Mens' Christmas Socks

Red and green. Includes 3 pairs. 98% polyester, 2% elastane. One size: foot length approx. 24cm.

**00406**

brochure price: £9

**demo: £6.30**



◆  
NOW IN  
EVEN MORE  
KIDS SIZES

### Older Kids' Family Christmas PJs

Red and green. 100% cotton.

9-10	<b>18531</b>
11-12	<b>02568</b>
13-14	<b>02584</b>

brochure price: £18

**demo: £12.60**

### Younger Kids' Family Christmas PJs

Red and green. 100% cotton.

3-4	<b>02220</b>
5-6	<b>06593</b>
7-8	<b>24570</b>

brochure price: £16

**demo: £11.20**

## SLEEP & LOUNGEWEAR

New PJs are a festive non-negotiable and this huge selection of cosy comfies from festively fun to fashion forward is the simple way for every customer to get these must have gifts sorted for the whole family. Customers are more likely to buy when they see you wearing them, so why not post a style a day as a Christmas countdown?

◆ cuffed leg bottoms



# COSY NIGHTS IN & cuddle time

matching mum & mini-me PJs



**Adults' Night Sky PJs**  
Dark blue. 100% cotton.  
Small 8-10 **11767**  
Medium 12-14 **11874**  
Large 16-18 **11924**  
Extra Large 20-22 **12039**  
brochure price: £22  
**demo: £15.40**

**Kids' Night Sky PJs**  
Dark blue and light blue. 100% cotton.  
3-4 **12062**  
5-6 **23036**  
7-8 **54411**  
9-10 **54460**  
brochure price: £15  
**demo: £10.50**

cuffed leg bottoms



cosy-feel fleece



cuffed leg bottoms

**Leopard Print Fleece Twosie**  
Dark blue. Polyester.  
S **01891**  
M **15339**  
L **15347**  
XL **15354**  
brochure price: £25  
**demo: £17.50**



- padded design
- non-wired for extra comfort
- easy front fastening

**Lace Overlay Bra**  
Lace: 90% nylon, 10% elastane, lining: 92% polyester, 8% elastane, pad: polyester.  
Small 8-10 **00778**  
Medium 12-14 **00224**  
Large 16-18 **00232**  
Extra Large 20-22 **00240**  
brochure price: £14  
**demo: £9.80**

# STARRY NIGHTS

& sweet dreams



luxury satin feel

straight leg bottoms

**Burgundy Satin PJs**  
Burgundy. 97% polyester, 3% elastane.  
Small 8-10 **15446**  
Medium 12-14 **15487**  
Large 16-18 **15529**  
Extra Large 20-22 **55772**  
brochure price: £34  
**demo: £23.80**



luxury satin feel

straight leg bottoms

**Abstract Satin PJs**  
Green and blue. 95% polyester, 5% elastane.  
Small 8-10 **23887**  
Medium 12-14 **24075**  
Large 16-18 **22491**  
Extra Large 20-22 **11734**  
brochure price: £34  
**demo: £23.80**



cosy-feel fleece

FIND ME ON P.28 OF YOUR GIFT GUIDE

# SNUGGLE STYLE

join the cosy club

slippers are the perfect cosy finishing touch



**Velour Knot Slippers**  
Grey. TPR, polyester. Indoor sole.  
Small (UK 3-4 / EU 36-37) **00737**  
Medium (UK 5-6 / EU 38-39) **17178**  
Large (UK 7-8 / EU 40-41) **16816**  
brochure price: £15  
**demo: £10.50**



**Gila Scarf**  
 Pink. Polyester. Approx.  
 50cm x 180cm.  
 Green **11312**  
 Pink **28092**  
 brochure price: £18  
**demo: £12.60**



## COSY COUTURE

Winter warmers are great stocking fillers and also a great choice if they are looking to send their love long distance so help them tick another 1 (or 2) off their list by sharing these with all your customers.

## WARM WISHES

*baby, it's cold outside*

**Lestari Mini Me Hat & Mittens 2-Piece Set**  
 Light brown and cream. Includes hat, acrylic, and mittens, 88% acrylic, 11% polyester, 1% elastane.  
 Set 3-6 years **26534**  
 Set 7-10 years **06130**  
 brochure price: £14  
**demo: £9.80**

**Lestari Scarf**  
 Light brown and cream. Acrylic.  
 Approx. 180cm x 25cm.  
**26559**  
 brochure price: £12  
**demo: £8.40**

**Lestari Beanie Hat**  
 Light brown and cream. Acrylic.  
**26542**  
 brochure price: £8  
**demo: £5.60**



✦  
 cosy knitted  
 ribbed fabric



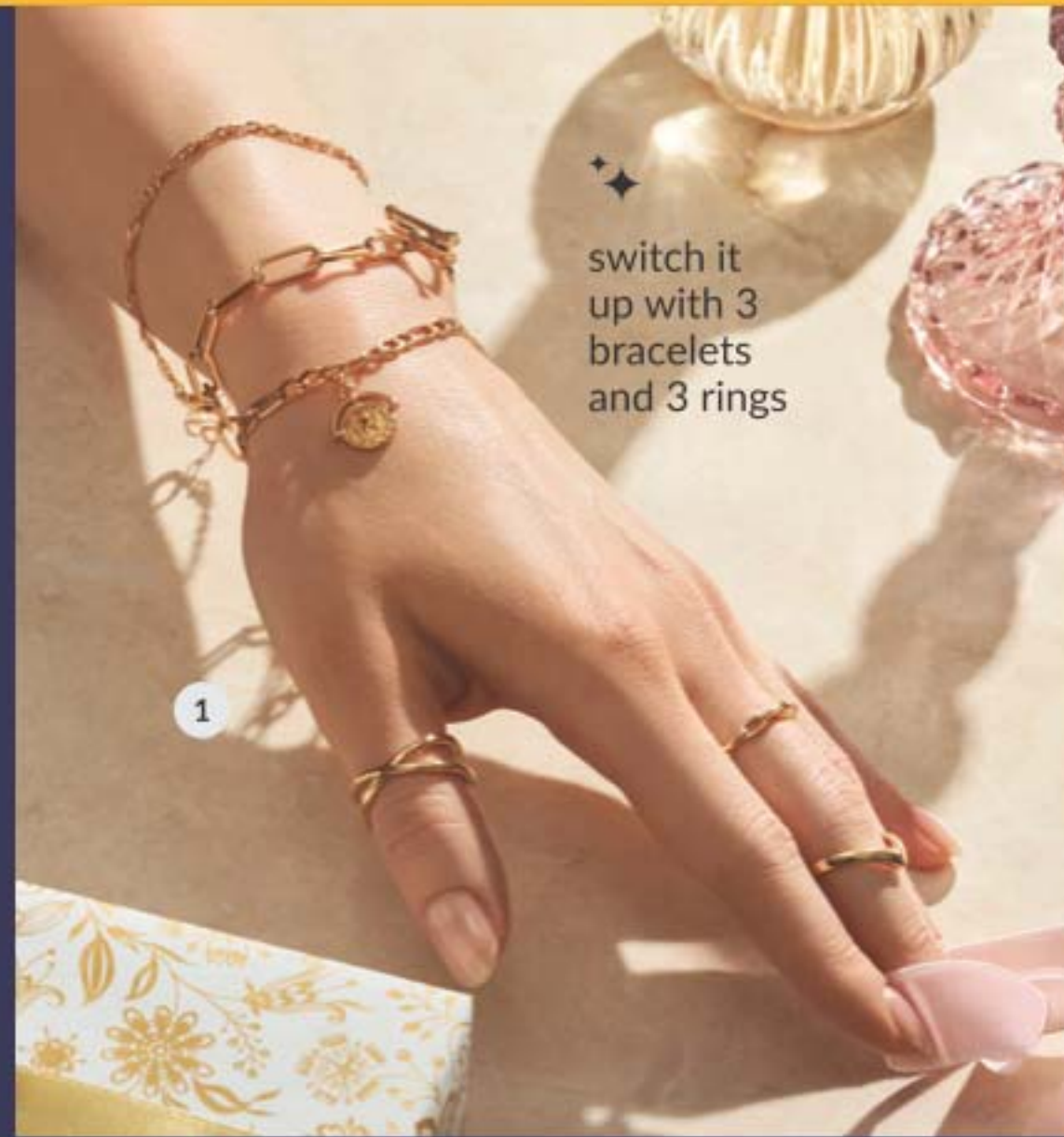
✦ neutral tones  
 that go with  
 just about  
 anything

# JEWELLERY & WATCHES

Demoing beauty products on your social media, at a Beauty Adviser consultation or with a group of friends? Wherever you're sharing, make sure you're wearing some of our wish-list-worthy jewellery and watches to tempt customers with a touch of sparkle.



**ANCHORCERT: SUITABLE FOR SENSITIVE SKIN**  
Our jewellery is tested for 16 metal allergens and certified by AnchorCert to be suitable for sensitive skin.



switch it up with 3 bracelets and 3 rings



a stunning statement piece

Tempt them to treat themselves or gift this with an unboxing video of a gift a day on social media.

25  
TREATS



**Lestari 25-Piece Jewellery Advent Calendar**  
25-piece gold-tone jewellery gift set. Includes 1 necklace, approx. 42cm + 9cm extension chain, 1 bracelet, approx. 18.5cm + 2.5cm extension chain, 10 pendants and 13 pairs of earrings. Steel, zinc, glass, plastic.

**28001.**  
brochure price: £16  
demo: £11.20



set of 3 drop earrings with stand-out style

**1. Mia Bracelet & Rings 6-Piece Set**  
Includes 3 bracelets, each approx. 18.5cm + 2.5cm extension chain, and 3 rings, size 6, 8 and 10. Gold tone. Steel, brass, zinc.

**28027**  
brochure price: £10  
demo: £7

**2. Ayla 3-Piece Earrings Set**  
Includes 3 pairs of silver-plated and gold-tone earrings. Plastic, brass, zinc, glass, steel, stainless steel, aluminium.

**28019**  
brochure price: £10  
demo: £7

**3. Holly Statement Necklace**  
Silver plated and gold tone. Steel, plastic, zinc. Approx. 42cm + 9cm extension chain.

**28043**  
brochure price: £12  
demo: £8.40

# ACCESSORIES

We know you don't need an excuse to sprinkle extra sparkle into your life, but wearing these gorgeous accessories out and about is a great way to bag extra seasonal sales.



- ◆ delicate faux jewelled stones
- ◆ removeable strap
- ◆ zip top



- ◆ front zip pocket
- ◆ adjustable, full-length strap
- ◆ stylish stud trim



**Gila Shoulder Bag**  
Silver colour. Zinc and acrylic outer, polyester lining. Approx. 23cm x 2cm x 14cm.

**28076**  
brochure price: £18  
**demo: £12.60**



**My Everyday Mini Cross-Body Bag**  
PU outer, polyester lining. Approx. 24cm x 17cm.

**28084**  
brochure price: £10  
**demo: £7**



**WALLET**  
classic colour and streamline design

**Craig Wallet**  
Black. PU outer, polyester lining. Approx. 11cm x 9cm.

**26575**  
brochure price: £8  
**demo: £5.60**



**WASHBAG**  
features a main compartment with inner open pockets and front zippered pocket

**Levi Travel Wash Bag**  
Grey. Polyester. Approx. 27cm x 13cm x 16cm.

**26583**  
brochure price: £14  
**demo: £9.80**

## GIFTS FOR THE GUYS

Help customers turn tricky gift shopping for guys into stocking winners by folding down the pages of the Gift Guide or sending them a link to your digital brochure. There's stylish wash bags, cosy PJs and lots more.



## RELAX TO THE MAX

they've earned it

**Scott Scarf**  
Blue and green. Acrylic.  
Approx. 40cm x 160cm.

**26591**  
brochure price: £12.50  
**demo: £8.75**

perfect for keeping them snug and stylish on that Boxing Day stroll



remind them that PJs are perfect for the guy who has it all



**Oatmeal PJs**  
Beige and black.  
100% cotton.  
Small **01578**  
Medium **01651**  
Large **01834**  
Extra Large **01859**  
brochure price: £26  
**demo: £18.20**

**Herringbone Slippers**  
Grey and black. TPR, polyester. Indoor sole.  
Small **16824**  
Medium **16832**  
Large **16840**  
brochure price: £15  
**demo: £10.50**



30  
machine washable

# FESTIVE HOME & WELLBEING

Perfect for stocking fillers, self-treats and finishing touches, if you're hosting an Avon Christmas party be sure to tempt customers by filling your space with these irresistible seasonal scents, décor and wellbeing treats to help loved ones relax and unwind.



ORIENTAL



FLORAL

**Far Away Home Fragrance Gift Set**  
Includes 70g candle, burns for up to 22.5 hours, and 80ml reed diffuser, lasts for up to 8 weeks.

**04481**  
brochure price: £15  
**demo: £10.50**



freesia, jasmine and  
Madagascar vanilla

✦ **SPECIAL EDITION  
CAR DIFFUSER**  
perfect for  
customers driving  
home for Christmas

**Limited Edition Car Diffuser**  
Gold tone. Aluminium, PP. Approx.  
1.5cm x 8cm. Fragrance refill not included.

**06544**  
brochure price: £5  
**demo: £3.50**



windows into  
**FESTIVE JOY**

**BUY THIS ON  
PAGE 54 OF YOUR  
C11 BROCHURE**

**12  
TREATS**



**WITH OUR BESTSELLING FESTIVE SPICE, PLUS 2 NEW FRAGRANCES**

**12-Piece Home Fragrance Advent Calendar**  
Includes 3 wax melts, 3 tea lights, 1 tea light holder,  
2 fragrance oils, 2 votive candles, burn for up to  
12 hours, and 1 reed diffuser, lasts up to 5 weeks.



All home fragrance items in this brochure have a hazard classification under the Classification, Labelling of Packaging Regulation. Please see product details at [enter market website] for full hazard details.

## GOOD VIBES ONLY

*fill their stockings with chill*

Noticed a customer with seasonal stress? Show them our **chakra balancing gifts** to help them and their loved ones **feel the joy of balance this season.**



- ✦ MOONSTONE light and hope
- AMETHYST peace and unification
- BLUE KYANITE communication and self-expression
- AVENTURINE opportunity and wellbeing



**Chakra Mood Stone Chain**  
Semi-precious stones, aluminium.  
Approx. 1.5m.

**61598**  
brochure price: £12  
**demo: £8.40**



- ✦ harnesses the mindful properties of rose quartz and white quartz
- create an ambience in your home with beautiful hues of white and pink
- the USB cable means it's easy to switch up the position

 colour changing

**Gemstone Mood Lamp**  
Transparent. Glass, white quartz, rose quartz.  
Approx 7.5cm x 7cm x 8.5 cm. Powered by USB cable (included).

**50187**  
brochure price: £22  
**demo: £15.40**





- oversized hair scrunchie
- detangling brush
- eye patches to enhance the effect of their eye cream

## PAMPER PARTY

*aka a night in for 1*

### 3-Piece Indulgent Night In Gift Set

- Set includes:
- Reusable Eye Treatment Patches, TPU, silicone gel, approx. 9cm x 6cm each.
  - Hair Scrunchie, polyester, elastic, approx. 7cm (relaxed), 16cm (stretched).
  - Detangling Hair Brush, PS, approx. 14cm x 5.5cm x 2.5cm.

**20453**

brochure price: £12

**demo: £8**



with a gua sha tool crafted from genuine white quartz stone

### 3-Piece Time For Me Gift Set

Beige. White quartz, silicone, polyester, plastic. Includes headband, approx. 62.5cm x 8.5cm, facial cleansing brush, approx. 16cm x 2.5cm and gua sha tool, approx. 8cm x 5.5cm.

**16030**

brochure price: £16

**demo: £11.20**



- cooling therapy is a great addition to self-care routines
- just pop in the in fridge for to 2 hours to chill before soothing tired muscles

### Cooling Therapy Pack

Pink. PU, polyester. Approx 19cm x 12cm.

**62810**

brochure price: £7

**demo: £5**



with reusable microfibre pads for eco-conscious cleansing

### 3-Piece Make-Up Removal Gift Set

Pink. Polyester, PP. Includes headband, approx. 17.5cm x 16.5 cm, and 2 reusable cleansing pads, approx. 9cm diameter.

**26385**

brochure price: £12

**demo: £8.40**



SET OF 4 STAR NAME CARD HOLDERS

## DECK THOSE HALLS

*after all 'tis the season to be jolly*

### Star Name Card Holders 4-Piece Set

Gold tone. Set of 4. Wood.  
Approx. 5cm x 2cm x 5cm.

**21808**

brochure price: £8

**demo: £5.60**



SET OF 3 STAR WINDOW DECALS

### Set of 3 Star Window Decals

Pack of 3. PE, paper. Approx.  
29cm x 21cm.

**22939**

brochure price: £6

**demo: £4.20**



fits our 120g candles – simply pop it on, light the wick and watch it spin

### Candle Spinner

Fits Avon 120g candles. Gold tone. Aluminium, iron. Approx. 8.5cm x 12cm. Candle jar and tealight not included. Not suitable for children.

**09373**

brochure price: £10

**demo: £7**

Take your business to the next level with our **brand new sales tools** collection.

Unless stated, contents are not included. Products available whilst stocks last.



**Tote Bag**  
**28712**  
Off-white and pink. Approx. 38cm x 40cm.  
**£5**



**Water Bottle**  
**28662**  
Pink. AS. BPA-free. Capacity approx. 700ml.  
**£8**



**Fragrance Demonstration Case**  
**28647**  
Pink. Polyester. Approx. 10cm x 13cm. Contents not included.  
**£5**



**Fragrance Tester Strips**  
**28738**  
Pink. Paper. Booklet approx. 14cm x 5cm. Each strip approx. 12cm x 1cm. Includes 60 strips.  
**£1.50**



**Pen**  
**28720**  
Pink. Stainless steel. Approx. 14cm.  
**£4**



**Travel Mug**  
**28670**  
Pink. PP. Approx. 18cm. Capacity approx. 500ml.  
**£7**



**Notebook**  
**28704**  
Pink. PP. Paper. Approx. 21cm x 15cm.  
**£5**



**Lipstick Demonstration Case**  
**28621**  
Pink and clear. PS. Approx. 8cm x 4.5cm x 6.5cm. Contents not included.  
**£5**

**Small Paper Delivery Bags**  
**PACK OF 50**  
**85p**  
Order using **92502**

**Medium Paper Delivery Bags**  
**PACK OF 50**  
**£1.10**  
Order using **92478**

**Large Paper Delivery Bags**  
**PACK OF 50**  
**£1.45**  
Order using **92486**

**Brochure Bags**  
**PACK OF 50**  
**£1.25**  
Order using **76935**

**Large Plastic Bag with Handle**  
**30p**  
**10x FOR £2.70**  
**20x FOR £5.25**  
**50x FOR £12.75**  
**100x FOR £24**  
Order using **92536**

**FREE TO ORDER**

**Customer Order Slips\***  
**PACK OF 50**  
Order using **87197**

**Avon Returns Bag - Large\*\***  
Order using **90472**

**Avon Returns Bag - Small\*\***  
Order using **90480**

\*Bronze, Silver & Gold 1 FREE pack per order, Platinum & VIP 3 FREE packs per order, any extra packs will be charged at 20p.  
\*\*Bronze, Silver & Gold 2 FREE Bags per order, Platinum & VIP 5 FREE Bags per order

Let your customers try before they buy so they can discover their new **must-haves** and **can't-live-withouts**. It's an easy way to **drive repeat orders** and **increase your customers' spend**.

**The icons. The heroes.**  
**The Avon products that sell more than any others.** Help your customers get hooked on a new favourite by sharing a **bestseller sample** in their next order. Look out for the star ★ that signifies a **bestseller!**



\*One of our bestselling products across Europe & UK, based on 2023 full year internal sales data.



**TESTER VIALS**

**NEW**



**Attraction Closer For Her Tester Vial**  
**59915**  
0.6ml  
Normally £1

juicy pears, honey nectar, skin-to-skin accord

**1 FOR £0.70**  
**5 FOR £1.75**



**Attraction Closer For Him Tester Vial**  
**59923**  
0.6ml  
Normally £1

pears, pink peppercorns, tonka beans, skin-to-skin accord

**1 FOR £0.70**  
**5 FOR £1.75**

**FRAGRANCE FOR HER**  
**EAU DE COLOGNE**  
**19935** Avon Joyful  
**19943** Avon Delightful  
**51102** Avon Blissful

**SINGLE SAMPLE VIALS**

<b>20875</b> Attraction for Her ★	<b>19265</b> Absolute by Elite Gentleman
<b>26880</b> Attraction Awaken for Her	<b>01248</b> Attraction for Him ★
<b>15453</b> Attraction Game for Her	<b>27029</b> Attraction Awaken for Him
<b>01164</b> Attraction Intense for Her	<b>12856</b> Attraction Game for Him
<b>19760</b> Avon Luck for Her	<b>59618</b> Attraction Intense for Him
<b>05736</b> Avon Luck Summer Sparkle	<b>19752</b> Avon Luck For Him
<b>19513</b> Cherish	<b>27425</b> Black Suede
<b>23606</b> Eve Become	<b>27433</b> Black Suede Dark
<b>24323</b> Eve Confidence	<b>27391</b> Black Suede Real Intense
<b>28399</b> Eve Prive	<b>27409</b> Black Suede Real for Him
<b>25882</b> Eve Truth	<b>27441</b> Black Suede Secret
<b>15826</b> Far Away ★	<b>27466</b> Black Suede Touch
<b>15685</b> Far Away Beyond	<b>19240</b> Elite Gentleman
<b>15776</b> Far Away Beyond The Moon	<b>19232</b> Elite Gentleman In Black
<b>15818</b> Far Away Glamour ★	<b>21600</b> Elite Gentleman Quest for Him
<b>15974</b> Far Away Rebel ★	<b>23549</b> Full Speed Boost
<b>17723</b> Far Away Shine	<b>08094</b> Full Speed ★
<b>16063</b> Far Away Splendoria	<b>18366</b> Full Speed Electric
<b>19422</b> Little Black Dress	<b>01149</b> Full Speed Pulse for Him
<b>19471</b> Little Black Dress Lace	<b>14647</b> Full Speed Surfer
<b>17392</b> Little Black Dress Summer Party	<b>00364</b> Full Speed Quantum
<b>19430</b> Incandessence	<b>19364</b> Individual Blue
<b>19497</b> Incandessence Lotus	<b>19323</b> Musk Air
<b>00471</b> Incandessence Summer Glow	<b>19356</b> Musk Instinct
<b>04036</b> Lov U for Her	<b>19315</b> Musk Marine
<b>10215</b> Lov U Connected	<b>22004</b> Musk Metropolitan
<b>19547</b> Perceive	<b>19372</b> Musk Mineralis
<b>19554</b> Rare Gold	<b>19273</b> Perceive For Him
<b>19505</b> Rare Pearls	<b>06254</b> TTA Today for Him
<b>06718</b> TTA Always for Her	<b>56275</b> Wild Country ★
<b>09043</b> TTA Everlasting	
<b>15438</b> Today for Her ★	
<b>26864</b> This Love for Her	
<b>16204</b> Tomorrow for Her	
<b>27235</b> Wonder for Her	
<b>27755</b> Imari Corset	
<b>02253</b> Imari Eclipse	
<b>14126</b> Imari Naturelle	
<b>50120</b> Imari Queen	
<b>19380</b> Pur Blanca	
<b>19398</b> Pur Blanca Elegance	
<b>19414</b> Pur Blanca Hope	

**MIX & MATCH 1 FOR £0.70 | ANY 5 FOR £1.75**

CHOOSE ANY 5 MAKE-UP, SKINCARE AND FRAGRANCE SAMPLES ACROSS PAGES 53-55\*  
\*Offer excludes Anew Trial Sizes and Anew Skin Reset Plumping Shots.

MAKE-UP

Got customers forever searching for the perfect shade of foundation or lipstick? Let them try these and find their perfect match.

LIPSTICK 0.6g

- |  |                                      |   |  |
|--|--------------------------------------|---|--|
|  | <b>★ Ultra Matte Lipstick Sample</b> |  | <b>★ Ultra Shimmer Lipstick Sample</b> |
| 54361  | Adoring Love                         | 22665   | Amber Embers                           |
| 03426  | Au Naturelle                         | 22632   | Bronze Glow                            |
| 01909  | Berry Blast                          | 22608   | Copper Sparkle                         |
| 04317  | Blush                                | 22640   | Latte Glimmer                          |
| 07278  | Coffee Date                          | 22707   | Razzle Dazzle                          |
| 54627  | Coral Fever                          | 11775   | Rosy Lumos                             |
| 57117  | Electric Pink                        | 22681   | Ruby Glitz                             |
| 02675  | Ideal Lilac                          | 22731   | Spring Bling                           |
| 02121  | Marvellous Mocha                     | 11759   | Stellar Magenta                        |
| 03350  | Mauve Matters                        | 11882   | Violet Sparks                          |
| 01776  | Nude Suede                           |   |  |
| 04457  | Peach Flatters                       |   |  |
| 03491  | Pink Passion                         |   |  |
| 22962  | Posh Petal                           |   |  |
| 22699  | Pure Pink                            |   |  |
| 01156  | Ravishing Rose                       |  | <b>★ Revival Serum Lipstick Sample</b> |
| 07310  | Rosy Chic                            | 23861   | Awakening Coral                        |
| 01354  | Red Supreme                          | 25296   | Perky Peony                            |
| 54593  | Ruby Kiss                            | 26104   | Refreshing Petal                       |
| 07377  | Sunkissed Grape                      | 24224   | Reviving Mauve                         |
| 11601  | Superb Wine                          | 24315   | Uplifting Berry                        |
| 07328  | Terracotta Rouge                     |   |  |
| 58230  | Truest Red                           |   |  |
| 02659  | Vibrant Melon                        |   |  |

- |  |                                      |   |                                 |
|--|--------------------------------------|---|---------------------------------|
|  | <b>★ Ultra Satin Lipstick Sample</b> |  | <b>★ Tinted Lip Balm Sample</b> |
| 10272  | Blush Nude                           | 00984   | Bare                            |
| 02766  | Cappuccino                           | 20958   | Nude                            |
| 11361  | Carnation                            | 21048   | Papaya                          |
| 11791  | Chic                                 | 13631   | Pink                            |
| 20479  | Country Rose                         | 21139   | Plum                            |
| 02691  | Dream Fuchsia                        | 21089   | Red                             |
| 20420  | Frostiest Mauve                      |   |                                 |
| 57968  | Frozen Rose                          |   |                                 |
| 02683  | Iced Coffee                          |   |                                 |
| 22012  | Hibiscus                             |   |                                 |
| 11387  | Latte                                |   |                                 |
| 02733  | Lava Love                            |   |                                 |
| 02709  | Pink Dream                           |   |                                 |
| 09837  | Pout                                 |   |                                 |
| 05835  | Proper Pink                          |   |                                 |
| 20404  | Red 2000                             |   |                                 |
| 02758  | Ripe Papaya                          |   |                                 |
| 01008  | Rose Mauve                           |   |                                 |
| 21170  | Toasted Rose                         |   |                                 |
| 09902  | Twinkle Pink                         |   |                                 |

FOUNDATION 1ml

- |   |                                       |   |  |   |   |
|---|---------------------------------------|---|--|---|---|
|  | <b>★ PowerStay 24-Hour Foundation</b> |  | <b>★ Flawless Match Natural Finish Foundation Sample</b> |  | <b>★ Make-Up + Care Serum Foundation - sample</b> |
| 59691   | 115P Pale Pink                        | 08904   | 115P Pale Pink   | 25635   | 115P Pale Pink                                    |
| 57307   | 120N Porcelain                        | 54114   | 120N Porcelain   | 25726   | 120N Porcelain                                    |
| 57315   | 125G Warm Ivory                       | 54239   | 125G Warm Ivory  | 24109   | 125G Warm Ivory                                   |
| 57331   | 130N Alabaster                        | 23622   | 130N Alabaster   | 24364   | 140P Light Ivory                                  |
| 33068   | 140P Light Ivory                      | 25908   | 140P Light Ivory   | 24653   | 215P Ivory  |
| 57588   | 145P Ivory Pink                       | 08169   | 145P Ivory Pink  | 24687   | 228G Nude   |
| 28126   | 210N Light Beige                      | 28944   | 210N Light Beige   | 13029   | 230N Creamy Natural                               |
| 28134   | 215P Ivory                            | 24182   | 215P Ivory   | 13094   | 235P Shell  |
| 28142   | 220G Light Nude                       | 26625   | 220G Light Nude  | 13169   | 245N Natural Beige                                |
| 28159   | 225G Soft Beige                       | 17764   | 225G Soft Beige  | 13185   | 310N Medium Beige                                 |
| 28175   | 228G Nude                             | 26039   | 228G Nude  | 13193   | 320G Sun Beige                                    |
| 28209   | 230N Creamy Natural                   | 24133   | 230N Creamy Natural                                      | 24711   | 330P Honey Beige                                  |
| 28225   | 235P Shell                            | 26476   | 235P Shell   | 23648   | 345N Soft Honey                                   |
| 28233   | 245N Natural Beige                    | 26484   | 245N Natural Beige                                       | 12518   | 355G Light Caramel                                |
| 28241   | 250N Cream Beige                      | 03186   | 250N Cream Beige   | 01990   | 410P Spice  |
| 28258   | 260G True Beige                       | 20214   | 260G True Beige  | 02071   | 420G Caramel                                      |
| 28266   | 310N Medium Beige                     | 24778   | 310N Medium Beige  | 02170   | 430N Deep Tan                                     |
| 28274   | 315N Pure Beige                       | 20461   | 315N Pure Beige  | 23804   | 435N Warm Deep Tan                                |
| 28282   | 320G Sun Beige                        | 18432   | 320G Sun Beige   | 23978   | 510N Walnut                                       |
| 28332   | 330P Honey Beige                      | 15313   | 330P Honey Beige   | 23994   | 515N Bronze                                       |
| 28357   | 340N Light Tan                        | 24729   | 340N Light Tan   | 24067   | 525N Dark Cocoa                                   |
| 28381   | 345N Soft Honey                       | 24737   | 345N Soft Honey  | 22541   | 535P Espresso                                     |
| 28423   | 348P Toasted Praline                  | 24752   | 348P Toasted Praline                                     |   |   |
| 28431   | 355G Light Caramel                    | 24786   | 355G Light Caramel                                       |   |   |
| 17095   | 410P Spice                            | 24885   | 410P Spice   |   |   |
| 17152   | 420G Caramel                          | 23317   | 420G Caramel   |   |   |
| 17236   | 430N Deep Tan                         | 23358   | 430N Deep Tan  |   |   |
| 17384   | 435N Warm Deep Tan                    | 23515   | 435N Warm Deep Tan                                       |   |   |
| 17483   | 438P Chocolate                        | 23598   | 438P Chocolate   |   |   |
| 17517   | 510N Walnut                           | 23655   | 510N Walnut  |   |   |
| 17533   | 515N Bronze                           | 23697   | 515N Bronze  |   |   |
| 17541   | 520P Rich Sienna                      | 23713   | 520P Rich Sienna   |   |   |
| 17558   | 525N Dark Cocoa                       | 12302   | 525N Dark Cocoa  |   |   |
| 17582   | 530N Maple                            | 12336   | 530N Maple   |   |   |
| 17590   | 535P Espresso                         | 12385   | 535P Espresso  |   |   |

SKINCARE

Take the headache out of choosing new skincare with samples of our skin-loving moisturisers, serums and treatments.

ANEW 2ml

- |   |   |   |   |   |  |
|---|---|---|---|---|--|
|    | Anew Hydrate & Plump Concentrate Sample<br><b>17772</b>               |    | ★ Anew Renewal Power Serum Sample<br><b>03657</b>                   |    | ★ Radiance Maximising Serum Sample<br><b>27615</b>                 |
|    | Anew Skin Renewal Power Cream Sample<br><b>08763</b>                  |    | ★ Anew Reversalist Plump & Smooth Day Cream Sample<br><b>19828</b>  |    | Hydrate & Plump Water Cream Sample<br><b>17806</b>                 |
|    | Anew Skin Renewal Power Eye Cream Sample<br><b>55889</b>              |    | Anew Reversalist Plump & Smooth Night Cream Sample<br><b>55863</b>  |    | Hydrating Overnight Mask Sample<br><b>17798</b>                    |
|  | Anew Sensitive+ Dual Collagen Cream Sample<br><b>56259</b>            |  | ★ Anew Ultimate Firm & Supple Day Cream Sample<br><b>19836</b>      |  | Anew Even Texture & Tone Day Cream Sample<br><b>54742</b>          |
|  | Anew Sensitive+ Dual Collagen Eye Cream Sample<br><b>56267</b>        |  | Anew Ultimate Firm & Supple Night Cream Sample<br><b>55871</b>      |  | Anew Even Texture & Tone Serum Sample<br><b>55053</b>              |
|  | ★ Anew Platinum Lift & Tighten Dual Eye System Sample<br><b>19869</b> |  | ★ Anew Platinum Lift & Tighten Day Cream Sample<br><b>19851</b>     |  | Anew Smoothing Serum Sample<br><b>55210</b>                        |
|   |   |  | Anew Platinum Lift & Tighten Night Cream Sample<br><b>55897</b>     |  | Anew Radiance Maximising Micro Dermabrasion Sample<br><b>55186</b> |
|   |   |  | Anew Platinum Lift and Tighten Lifting Serum Sample<br><b>55913</b> |  | Radiance & Dark Circle Correct Eye Cream Sample<br><b>26146</b>    |

ANEW TRIAL SIZES

15ml Normally £10 **£7**  
£46.67/100ml

-  ★ Anew Reversalist Plump & Smooth Day Cream Trial Size **71852**
-  Anew Reversalist Plump & Smooth Night Cream Trial Size **65524**
-  ★ Anew Ultimate Firm & Supple Day Cream Trial Size **19570**
-  Anew Ultimate Firm & Supple Night Cream Trial Size **19588**
-  ★ Anew Platinum Lift & Tighten Day Cream Trial Size **19653**
-  Anew Platinum Lift & Tighten Night Cream Trial Size **19661**

ANEW TRIAL SIZES

10ml Normally £10 **£7**

-  **NEW LOOK**  
Anew Radiance Maximising Serum Sample **05314**
-  ★ Anew Renewal Power Serum Trial Size **07260**
-  Anew Renewal Power Cream Trial Size **20966**
-  Anew Platinum Lift & Tighten Lifting Serum Trial Size **19687**

ANEW 2ml **£0.70**

-  Anew Skin Renewal Power Plumping Shots Sample **07286**

MIX & MATCH

1 FOR £0.70 | ANY 5 FOR £1.75

CHOOSE ANY 5 MAKE-UP, SKINCARE AND FRAGRANCE SAMPLES ACROSS PAGES 53-55\*

\*Offer excludes Anew Trial Sizes and Anew Skin Reset Plumping Shots Sample.

# OUTLET

Offers are valid whilst stocks last. Net prices are inclusive of VAT.  
 Products are non-refundable and cannot be returned.  
 Products available are limited to this selection only.



**Moments Of Rest Gift Set**

- Includes:
- Purple Cosmetics Bag. Polyester.
  - Purple Shower Scrunchie. Recycled PE Mesh with polyester ribbon.
  - Planet Spa Sleep Ritual Pillow Mist | 100ml |
  - Lavender Delight Bubble Bath | 250ml |

**63420**  
 Normally £25  
**£15**



**250ML**

makes skin feel oh-so soft,  
 oh-so-smooth and  
 oh-so-hydrated

**#Girls Rule Body Lotion Verbena & Green Tea**

**58594**  
 250ml | £0.60/100ml  
 Normally £2.50  
**£1.50**



Infused with Moisture Lock Complex for 24-hour hand and nail moisturisation.

**Derma Recovery+ Repairing Hand Cream**

**55715**  
 75ml | £2/100ml  
 Normally £2.50  
**£1.50**



Strawberry-scented hand cream for kids.

**Lama Dude Hand Cream**

**63529**  
 75ml | £1.33/100ml  
 Normally £2  
**£1**



Strawberry-scented body spray for kids.

**Lama Dude Body Mist**

**61085**  
 100ml  
 Normally £2.50  
**£1.75**

**250ML**



Strawberry-scented hand wash for kids.

**Lama Dude Liquid Hand Soap**

**60475**  
 250ml | £0.50/100ml  
 Normally £2  
**£1.25**



Fresh salty sea and warm solar flowers scent transports their senses to their happiest holiday moments

1 LITRE

500ML

**Senses Getaway Dreams Bubble Bath**

**60939**

1 litre  
Normally £3

**£2.25**

**Senses Getaway Dreams Bubble Bath**

**62067**

500ml | £0.30/100ml  
Normally £2.50

**£1.50**



vibrant mango

**Joy in Me Bubble Bath**

**63511**

250ml | £0.60/100ml  
Normally £4

**£2**



juniper, cypress, musk

**Full Speed Grooming Set & Wash Bag**

Includes:

- Full Speed EDT | 30ml |
- Hair & Body Wash | 250ml |
- Mens Razor with Interchangeable Head. Set of 1 handle and 5 razor cartridges. ABS, stainless steel. 14.5 x 4.5 cm.
- Cosmetic Bag. Polyester, PU. 20 x 12 x 10 cm.

**61234**

Normally £25

**£17.50**



**Full Speed Gift Set**

Includes: Full Speed EDT 75ml, Hair & Body Wash 250ml and Roll-On Anti-Perspirant Deodorant 50ml in a gift box.

**60020**

Normally £15

**£12**



500ML

white lily & musk

**Floral Burst Shower Cream**

**54213**

500ml | £0.30/100ml  
Normally £2

**£1.50**



apple & lily of the valley

**Senses Delicate Moment Shower Cream**

**60111**

250ml | £0.40/100ml  
Normally £1.25

**£1.05**



grapefruit & cedarwood

**Senses Extreme Limits Hair & Body Wash**

**55699**

250ml | £0.40/100ml  
Normally £1.25

**£1.05**



Lime, peppermint and Indonesian patchouli oil.

**Full Speed Surfer Body Spray**

**63842**

150ml | £1.67/100ml  
Normally £3.25

**£2.50**



**4-in-1 Grooming Set**

Includes nail clippers, nail scissors, nail file and comb. Stainless steel, PU, PP. Approx. 12cm x 7.5cm x 2cm.

**57919**

Normally £7

**£5**



**Black Suede Gift Set**

Includes:

- Black Suede EDT | 75ml |
- Hair & Body Wash | 250ml |
- Roll-On Anti-Perspirant Deodorant | 50ml |

**54387**

Normally £16

**£12**



**Clearskin Pore & Shine Purifying Charcoal Jelly Cleanser**

**55285**

125ml | £2.20/100ml  
Normally £3.75

**£2.75**



**Clearskin Blemish Clearing AHA Treatment Cream**

**55301**

50ml | £5.50/100ml  
Normally £3.75

**£2.75**



**Sweet Indulgence Gift Set Trio**

Includes:

- Pouch. 100% Cotton. 11x5x21 cm.
- Chocolate & Orange Bubble Bath |100 ml|
- Cocoa Butter Nourishing Body Lotion |100 ml|
- Chocolate & Berries Bubble Bath |100 ml|
- Bath Scrunchie. 100% Polyester.

**61739**

Normally £8.50

**£6.95**



**Hydramatic Red Lipstick Gift Set**

Includes:

- Hydramatic Matte Lipstick in Siren Red.
- Glimmerstick Lip Liner in Ruby Shock.
- Cotton drawstring pouch.

**58248**

Normally £12.50

**£7.50**



**Planet Spa Heavenly Hydration Neck & Chest Serum**

**57992**

50ml | £5/100ml

**£2.50**



**Advance Techniques Loss Control Conditioner**

**63354**

250ml | £0.86/100ml  
Normally £3.25

**£2.15**



**Naturals Kids Detangling Comb**

Plastic. Approx. 21cm x 6cm.

**60202**

Normally £2

**£1.50**



**Rose Gold Cuticle Nippers**

Stainless steel with PVC cap. Tidies cuticles and hangnails. Approx. 9.4cm x 5cm x 1cm.

**57349**

Normally £5

**£2.75**



**Rose Gold Double-Ended Cuticle Pusher**

Stainless steel. Flat end and pointed end. Approx. 12.6cm x 0.8cm x 0.5cm.

**62992**

Normally £2.50

**£1.45**



**Rose Gold Tweezers**

Stainless steel slanted tips. Approx. 9.5cm x 1cm.

**58537**

Normally £3.50

**£1.35**



Blackest Black  
**61036**

**Unlimited Drama Instant Lift Mascara**  
10ml  
Normally £9.50  
**£4.50**

Blackest Black <b>60095</b>
Brown Black <b>60129</b>

**Unlimited Instant Lift Mascara**  
10ml  
Normally £9.50  
**£4.50**



Lime Icon <b>56754</b>	Copper Courage <b>61911</b>
Lilac Power <b>62687</b>	Gold Rush <b>56903</b>

**Powerstay Long Lasting Liquid Eyeliner**  
3.5ml  
Normally £8.50  
**£4.75**



Hydra Viola Grey <b>58875</b>	Hydra Purple <b>55178</b>
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**Hydramatic Matte Lipstick**  
3.6g  
Normally £10.50  
**£3.55**



125G (Warm Ivory) <b>60574</b>	215P (Ivory) <b>61044</b>	235P (Shell) <b>60152</b>
320G (Sun Beige) <b>61648</b>	330P (Honey Beige) <b>63057</b>	515N (Bronze) <b>58644</b>
510N (Walnut) <b>57059</b>	535P (Espresso) <b>58180</b>	

**Serum Foundation**  
30ml | £1.50/10ml  
Normally £12  
**£4.50**



**Make-Up Sponge**  
Non-latex PU, approx. 4cm x 5.7cm.  
**60970**  
Normally £5  
**£3**



Silver Lights <b>62190</b>
Fuchsia <b>61804</b>
Black Bioux <b>54759</b>
Sugar Plum <b>60186</b>
Aqua Sparkle <b>60079</b>

**Glimmerstick Diamond Eyeliner**  
0.28g  
Normally £6.50  
**£2.45**



Fearless Sapphire <b>56184</b>
Wild Malachite <b>63552</b>
Savage Jade <b>61622</b>
Bold Amethyst <b>55541</b>
Fierce Amber <b>56077</b>
Daring Citrine <b>59154</b>
Cosmic Obsession <b>58222</b>

**Glimmerstick Eyeliner**  
0.28g  
Normally £6.50  
**£2.45**



Sparkly Fawn  
**56648**

**Sunset Beats Crushed Crystals Nail Enamel**  
10ml  
Normally £5.50  
**£2.45**



Beaming Moon <b>56630</b>	Silver Solstice <b>56960</b>
Constellations <b>56655</b>	

**Dream To Shine Nail Polish Effect**  
10ml  
Normally £4.50  
**£2.45**



Eternal <b>62752</b>	True Calling <b>62745</b>
My Rules <b>62711</b>	

**Power Stay Gel Nail Enamel**  
10ml  
Normally £5.50  
**£2.45**



Violet <b>62158</b>	Red <b>62208</b>	Lime <b>56788</b>
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**Your Power Eyeshadow Trios**  
4.8g | £10.31/10g  
Normally £8  
**£4.95**



Moves Melon <b>62414</b>	Dynamite Cherry <b>61754</b>	Resilient Red <b>63297</b>
Nighthawk <b>62471</b>	Downtown Pink <b>60277</b>	
Barely Baked <b>56911</b>		

**Power Stay Lip Colour**  
7ml | £5.64/10ml  
Normally £9  
**£3.95**



Brownie for Dessert <b>62513</b>	Peachy Sunrise <b>62000</b>
Bloody Mary <b>62562</b>	

**Ultra Colour Lip Paint Hydrating Matte**  
7ml | £5.64/10ml  
Normally £8  
**£3.95**



**Black Storage Box**  
PP. Approx. 22cm x 11cm x 10.5cm.  
**61820**  
Normally £14  
**£6.25**



**Double Pencil Sharpener**  
Double sharpener, perfect for chubby and skinny pencils.  
**62778**  
Normally £2.50  
**£1.25**



**Set of 2 Nail Files**  
Set of 2.  
**61655**  
Normally £3.25  
**£1.35**







**Perceive for Her Gift Set**  
Includes: Perceive EDT 50ml  
and Perceive Body Lotion 150ml  
in a gift box.

**63339**  
Normally £13.50  
**£9.50**

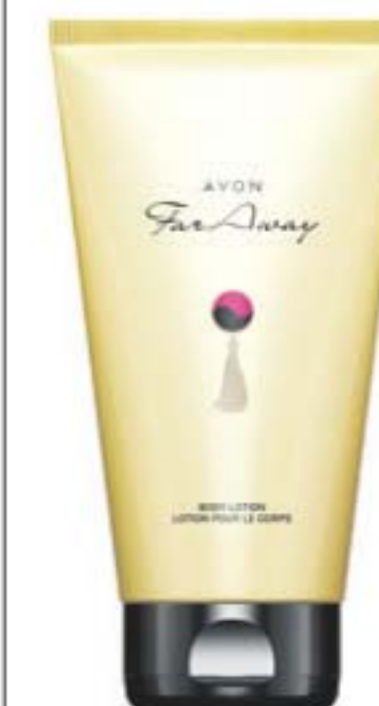
neroli,  
butterfly  
blossom,  
silk musk



**TTA Today for Her Eau de Parfum  
- Special Edition**

**54981**  
50ml | £23.50/100ml  
Normally £18

**£13**



freesia, jasmine,  
vanilla musk

**Far Away  
Body Lotion**  
**60988**  
150ml |  
£1.33/100ml  
Normally £5.25  
**£2.50**

velvet peaches,  
poppy flower,  
amber



**Far Away Endless Sun EDP**  
**62372**  
50ml | £17.10/100ml  
Normally £16 **£9**

**Far Away Endless Sun EDP Purse Spray**  
**63313**  
10ml  
Normally £7 **£3**

**Far Away Endless Sun Body Lotion**  
**62430**  
150ml | £1.33/100ml  
Normally £5.25 **£2.50**



**Pur Blanca Gift Set**  
Includes: Pur Blanca EDT 50ml and  
Body Lotion 150ml in a gift box.

**60038**  
Normally £11.50  
**£8.50**



**Far Away Beyond  
The Moon Parfum  
Purse Spray**

**60053**  
10ml  
Normally £7  
**£3**



**Attraction  
Awaken for Her  
Body Lotion**

**61838**  
150ml |  
£1.33/100ml  
Normally £5  
**£2.50**



**Textured Wash Bag**  
PU outer, polyester lining. Approx. 26cm x 16cm x 10cm.

**61051**  
Normally £12  
**£8**



**Leilani Cosmetics Bag**  
Polyester. Approx. 20cm x 13cm x 9cm.

**XXL**

**55038**  
Normally £10  
**£7.50**



**Contrast Wallet**  
PU outer, polyester outing. Approx. 11.5cm x 9.5cm.

**61069**  
Normally £8  
**£4.50**

includes radio frequency technology to help prevent theft

with note pockets, side pockets and 6 card holders



**Pink Quilted Loungewear Set**  
60% cotton, 40% polyester. Normally £32

**£25**

Small 8-10 **62497**  
Large 16-18 **62331**  
Extra-Large 20-22 **63446**

Size table applies to body measurements given in cm

SML	bust	waist	hips
S	82-86	65-69	90-94
M	91-96	74-79	99-104
L	101-106	84-89	109-114
XL	112-118	95-101	120-126



**Love for Everyday Bracelet**  
Silver-plated zinc. 18cm + 3cm. extension chain. Pendant drop approx. 1.6cm. Normally £5

**£2.50**



**Colour-Block Nightwear Gift Set**  
Cotton.

Small 8-10 **63248**  
Medium 12-14 **63073**  
Large 16-18 **63560**  
Extra Large 20-22 **63909**

Normally £25  
**£18**



ANCHORCERT: SUITABLE FOR SENSITIVE SKIN  
Our jewellery is tested for 16 metal allergens and certified by AnchorCert to be suitable for sensitive skin.



**Luna 20-Piece Earring Gift Set**  
20 pairs of gold-tone and silver-tone earrings.

**57075**  
Normally £10  
**£5**

S **62299**  
M **62281**  
L **62109**



**Cross-Over Sliders**  
Polyester and TPR. Normally £15  
**£8.50**

SIZE	INSOLE LENGTH (approx.)
S	24cm
M	26cm
L	27.5cm

HELP ALLEVIATE PRESSURE WITH THIS EXTRA-LARGE COOLING EYE MASK

filled with a gel that cools in the fridge

**Cold Compression Eye Mask**  
88% polyester, 12% elastane. Approx. 23cm x 13.5cm.

**54015**  
Normally £12  
**£7.50**



**Ayla Star Stud Earrings**  
Aluminium, titanium, zinc. Gold tone. Approx 1cm x 0.5cm.

**63255**  
Normally £3  
**£1.50**

**MEET THE MINERAL POWDER THAT BOOSTS SKIN'S RADIANT LOOK, EVEN AFTER YOU TAKE IT OFF\***

Introduce customers to our new **Mineral Loose Powder** that helps to even the look of skin tone\*\* for a luminous, healthy-looking glow.

**PERFECTS**

Gives skin a luminous, healthy glow with sheer-light buildable coverage that perfectly harmonises with skin for the most natural look.

**TREATS**

After 1 week of use, skin looks healthier and more radiant, even after you take it off.\*

**PROTECTS**

Formula with Zinc PCA and Calcium PCA to help maintain skin's suppleness and to help even skin tone.\*\*



**Make-Up + Care Mineral Loose Powder**  
6g | £8.75/10g  
brochure price: £9.50  
**demo: £5.25**

**NEW & IMPROVED FORMULA**



If customers liked our Loose Mineral Powder, they'll love our new Make-Up+ Care Mineral Loose Powder.

\*\*Based on testing in skin cells.

**NEW MAKE-UP BAG ESSENTIALS**

- sets brows and lashes in place
- enhances natural shape of brows
- leaves lashes looking glossy
- with panthenol



ENHANCES LASHES



SETS BROWS

**Avon Clear Brow & Lash Mascara**  
**27623**  
8ml | £5.62/10ml  
brochure price: £4.50  
**demo: £3.15**

- nourishing formula
- helps soothe chapped lips and lock in hydration
- sweetly scented

**ALL 3 FOR £6**

set contains:  
• Avon Lip Balm  
**69013**  
**demo: £6**



**Avon Lip Balm**  
brochure price: £3.50  
**demo: £2.45**

# THEIR ATTRACTION FAVES JUST £8.75 EACH

Amplify your fragrance sales by sharing these Attraction favourites with customers. Ratings and reviews sell products, so share reviews with customers and offer customers a sample or two so they can try the scents out.



Attraction for Her  
Eau de Parfum

**44016**  
50ml | £16/100ml  
brochure price: £16  
demo: £8.75



Attraction for Him  
Eau de Toilette

**44057**  
75ml | £10.67/100ml  
brochure price: £12.50  
demo: £8.75



Attraction Awaken  
for Her EDP

**44123**  
50ml | £16/100ml  
brochure price: £16  
demo: £8.75



Attraction Awaken  
for Him EDT

**44149**  
75ml | £10.67/100ml  
brochure price: £16  
demo: £8.75



## SCENT-SATIONAL SAMPLES

**50 FOR £9.50**  
**SAVE £40.50\*\***

that's just 19p a sample  
order using **16436**



**set contains:**

- Attraction Closer For Him Tester Vial | 0.6ml |
- Attraction For Her Tester Vial | 0.6ml |
- Attraction Awaken For Her Tester Vial | 0.6ml |
- Attraction Closer For Her Tester Vial | 0.6ml |
- Attraction For Him Tester Vial | 0.6ml |
- Attraction Awaken For Him Tester Vial | 0.6ml |

\*\*Based on regular Brochure sample prices.

# INTRODUCING NEW ATTRACTION CLOSER

Meet the brand new scents in the Attraction family and introduce them to customers as perfect Christmas gifts or a treat to themselves for the party season.

**NEW**

**JUST £8.75**

**EACH**

**VIP & PLATINUM  
REPS**

**40% OFF\***  
BROCHURE PRICE



ORIENTAL



WOODY



SPICY



ORIENTAL



GOURMAND

**Attraction Closer For  
Him Eau de Toilette**

**16238**

75ml | £10.67/100ml

brochure price: £12.50

**Attraction Closer For  
Her Eau de Parfum**

**04507**

50ml | £16/100ml

brochure price: £12.50



recycle me

Paper used in the production of this brochure is sourced from responsibly managed forests and other controlled sources.

UK 1 5 4 5 7 6 3