

3

IN THIS EDITION

6 TTA COLLECTION

12 MAKE-UP

20 SKINCARE

22 MOTHER'S DAY

SALES TOOLS & SAMPLES

OUTLET

FASHION & HOME

AVON VS PREMIUM BEAUTY

### VIP & PLATINUM REPS 40% OFF BROCHURE PRICE

VIP & Platinum Reps get 40% off selected products. Look out for this logo! Your discount will be automatically applied.







### AVON DOES NOT TEST COSMETICS ON ANIMALS ANYWHERE IN THE WORLD

For more detail about our commitment to animal welfare and the Leaping Bunny Programme, visit avonworldwide.com/ responsible-business/animal-welfare.

### NOTE

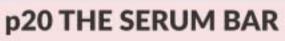
Discounts are referenced against the lowest brochure price in the last campaign, unless we let you know otherwise. If we have to cancel or change an offer, deal or promotion we'll keep you in the loop.

# THIS MONTH'S TOP PICKS



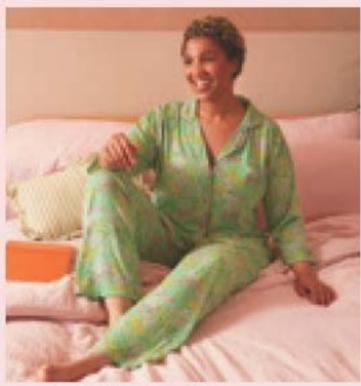


p6 TTA RADIANCE







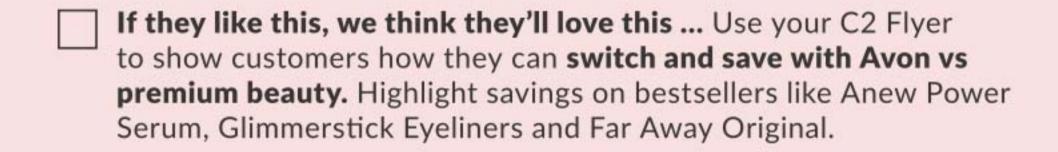


p44 SPRING PJS

# **MAXIMISE YOUR CAMPAIGN** WITH OUR HANDY CHECKLIST:

Radiance. It's the perfect fragrance for spring and a fabulous  Mother's Day gift.	
Amplify your TTA sales by sharing the FREE Legendary Lengths  Mascara offer in your C3 Brochure. See page 6 of your C3 Brochure	re

$\neg$	Boost your gifting sales with the Mother's Day section in your
	Brochure. From scent-sational fragrances and iconic skincare to the
	new pampering Lavender collection, there's something for everyone.
	Check out page 24 for all the details on how to win this Mother's Day!



Seeing is believing: Continue to boost Ultra Lipstick sales by sharing samples—once customers try, they'll buy! Find sample packs on page 12.



for details.

### **EXCLUSIVE Q1 REP INCENTIVE**

Want to unlock FREE rewards? Scan the QR code to find out more.

### LOVE FOCUS AND WANT TO ORDER **EXTRA COPIES?**

Use order number 96008 on your Rep website and order the quantity you'd like.\*

1 for 25p | 5 for £1 | 10 for £1.50



\*While stocks last. Demo rules apply. If you order additional copies, you cannot place further orders for Demo products. You can only order more than 1 of the same product for Samples, Sales Tools and Outlet products.

# DID YOU KNOW BRONZE AND SILVER REPS WHO ARE BEAUTY ADVISERS EARN 35% MORE?\*

Ready to level up your beauty game?

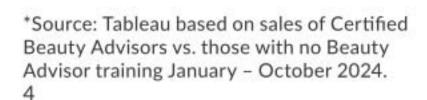
Whether you're into fragrance, make-up or skincare - or you're itching to master social media for your business - we've got you covered. Our goals are to boost your knowledge, strengthen your bond with customers and help your business thrive.



### WHERE CAN YOU ACCESS TRAINING?

Scan the QR code to access your Beauty Adviser training on Avon Academy.

# BE AN AVON BEAUTY ADVISER AND SEE YOUR BUSINESS THRIVE





# BEAUTY ADVISER TRAINING BENEFITS THE WHOLE TEAM

Sales Leader Cathy Magee explains how Beauty Adviser training has impacted her own sales, and those of her team:



"Becoming a Beauty Adviser is one of the **best decisions I've made** in my business.

For the last two years I've achieved Hall of Fame, thanks to my **increased knowledge** and **confidence**, which have resulted in a **huge boost to our sales**.

We've also seen our team members who completed Beauty Adviser training grow in confidence, increase their sales and improve the way they run their business. It's something I now feel very passionate about and I'd encourage everyone to start on their Beauty Adviser journey today."

Cathy Magee, Certified Beauty Adviser





# INTRODUCING TODAY TOMORROW ALWAYS

# NEW

Introduce customers to this radiant

and luxurious new scent, featuring

and orange blossom.

LASTS ALL DAY\*

of a flower-blended with strawberry

precious Rose Absolute—the purest essence

It's perfect for loyal TTA fans, new fragrance

customers, or as a gorgeous Mother's Day gift.

# **EMBRACE YOUR RADIANCE**

TTA SET JUST £16.45 WORTH £31.25

### SET OF 3

### set contains:

- EDP | 50ml |
- EDP Purse Spray | 10ml |
- Body Cream | 125ml |

### 68676

brochure price: £23.50

### VIP & PLATINUM REPS

40% OFF BROCHURE PRICE

\*VIP & Platinum price only applies to TTA set of 3.



TOMORROW

radiance

FLORAL



### TTA Radiance Eau de Parfum strawberry

delight, rose bouquet, orange blossom

### 24240

50ml | £26.60/100ml brochure price:

demo: £13.30



TTA Radiance Purse Spray

### 22582

10ml brochure price:

demo: £2.45

### TTA Radiance Body Cream

### 24281

125ml | £2.92/100ml brochure price: £5.25

demo: £3.65

\*Tested & proven to last up to 8 hours during a Consumer Use test with 30 people. Applies to Edp.

RUB HERE TO TRY THE

SCENT



# AN EVERLASTING SCENT THAT LASTS ALL DAY

Demo this gorgeous scent featuring a unique blend of almond milk & blossoms. Plus, let customers know they can order a FREE Legendary Lengths Mascara when they buy any product from pages 4-9 of the C3 Brochure.

LASTS ALL DAY\*

# TTA SET JUST £16.45 **WORTH £31.25**

### SET OF 3

### set contains:

- EDP | 50ml |
- Body Soufflé | 125ml |
- EDP Purse Spray | 10ml |

### 68775

brochure price: £23.50

**VIP & PLATINUM** REPS

40% OFF BROCHURE PRICE

\*VIP & Platinum price only applies to TTA set of 3.

\*Tested & proven to last up to 8 hours. Applies to EDP.



**TTA Everlasting Purse Spray** 

64634

10ml brochure price: £7

demo: £2.45



0

FLORAL

**TTA Everlasting Body Soufflé** 

64667

125ml | £2.92/100ml brochure price: £5.25

demo: £3.65

TODAY. TOMORDOWN

ALWASS

**RUB HERE** TO TRY THE SCENT



**TTA Everlasting** Eau de Parfum almond milk and blossoms, neroli oil, musk

### 64600

50ml | £26.60/100ml brochure price: £19

demo: £13.30



# SAMPLE, SELL & EARN

Did you know 50 samples could lead to **16 full-size fragrance sales?\*** If you're a Silver Rep, that's an EXTRA £60 in earnings\*\*. Interested?

Ignite your TTA sales today, with this mega sample pack. Pop samples in with brochures and orders - and remember: the fortune is in the follow up.



TTA Radiance Tester Vial

TTA Everlasting Tester Vial

TTA This Love Tester Vial



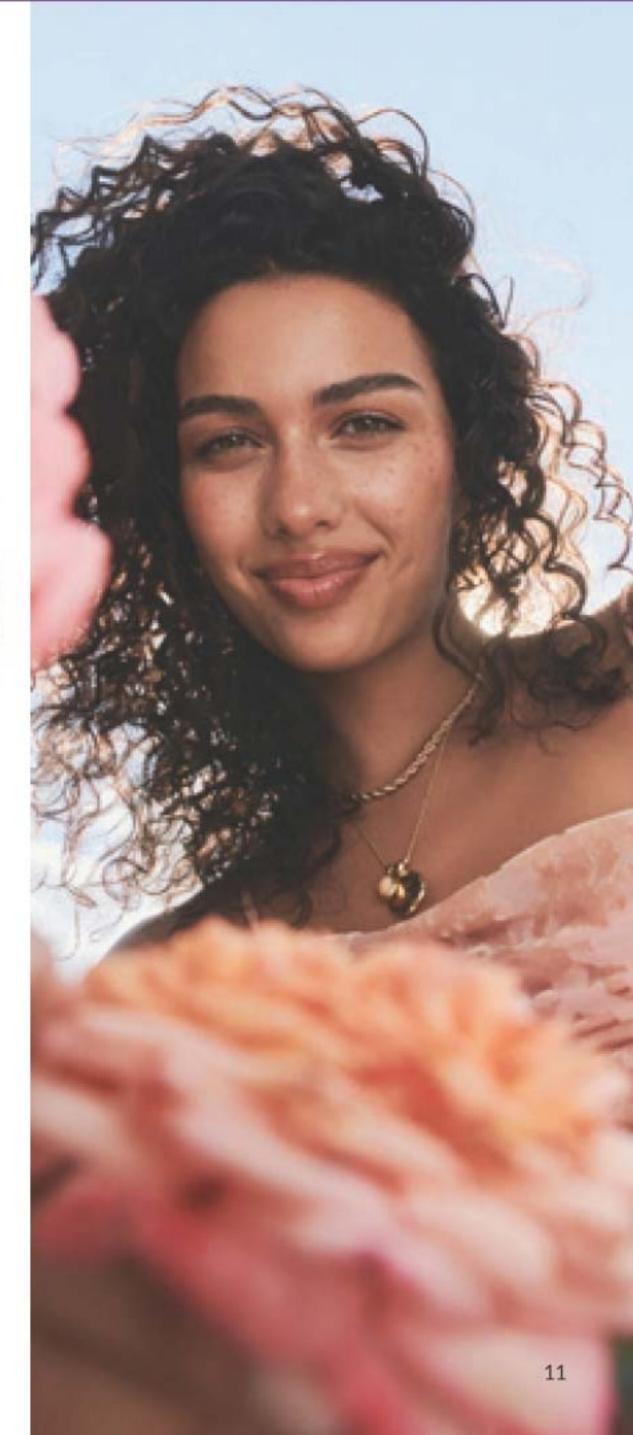
TTA Tomorrow Tester Vial

TTA Today Tester Vial

75 FOR £15.75 SAVE £59.25\*\*\*

that's just 21p a sample order using **26112** 

<sup>\*\*</sup>Earnings based on regular TTA EDP Brochure prices at £19.
\*\*\*Saving based on regular brochure prices.



<sup>\*</sup>Based on internal analytics

# ULTRA LIPS = **ULTRA SALES**

Introduce customers to their new spring must-have - this ultra-shiny gloss! Snap a selfie, share it on social media and let customers know they can grab it for JUST £5.50 in the C3 Brochure.

學的學家的自然 Gleaming Guava

**有限的现在分词** 

- 3 multidimensional finishes
- · nourishing oils for a cushiony soft and sumptuously smooth feel
- · high-impact shine, non-sticky feel

Crystal Of Pink Clear 65466 65425

Luminous 65490

Crushed 48728

65581 65557

Peony Blush 65623

Punch

Pomegranate 67355

Cotton 65839

Rusty

Luster

65656

Wisteria Glow 64923

Cherry Pick

64881

Twist 65714



# DEMO THE

# **ULTRA SUN KISSED LOOK**

Show customers how to nail the sun-kissed trend. Brush shimmering highlighter over brows, cheekbones, nose and chin for a radiant finish.

Top Tip: Pair with a make-up brush to boost their spend!



**Angled Blush Brush** Length: 16.5 cm, with synthetic PBT bristles.

47399

· multi-tonal,

buildable blush

matte bronzer

ultimate glow

brochure price: £5

demo: £3.50

Palette 3.8g brochure price: £8

Ultra 3-in-1 Face

AVAILABLE **IN 2 SHADES** 

demo: £5.60



\*Like any A Lister, our Ultra 3-in-1 Face Palette is running fashionably late. Please allow up to 4 weeks for delivery.

# THE 5 MOST WANTED LASH BENEFITS **IN 1 GENIUS MASCARA**

Introduce customers to our bestselling Lash Genius Mascara.



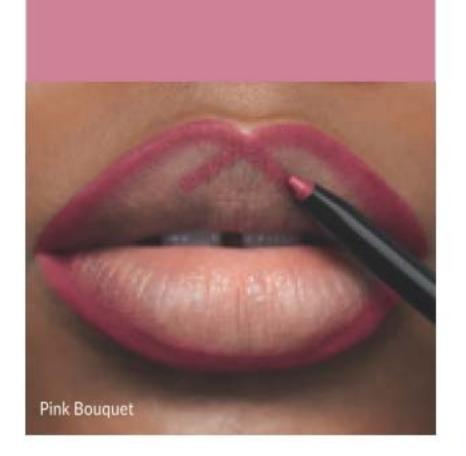




# MIX & MATCH ANY 3 FOR £8.40\* | SAVE £11.10\*\*

Sharing these Glimmerstick must-haves is an easy way to boost orders. Hosting a party or beauty consultation? Demo how to apply Glimmerstick Eyeliners and Lip Liners and share the product benefits.

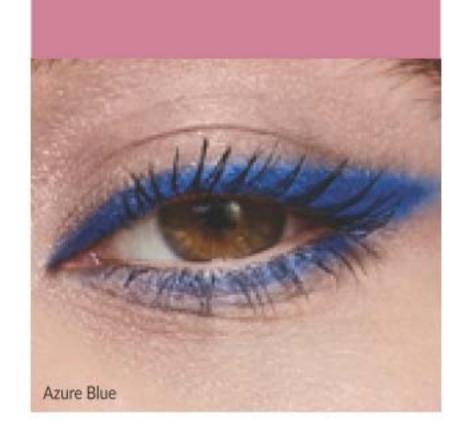
Let customers know this lip liner not only defines and contours, it'll stop their lippy from feathering and will last for hours.





Seal the sale by letting customers know this eye-conic liner delivers high impact, waterproof colour.

It's so easy to apply – simply twist and glide on for smudge and flake-free precise lines that last all day.



\* \* \* \* \*

BESTSELLER

1 SOLD EVERY
MINUTE<sup>†</sup>

Glimmerstick Diamond Eyeliner

Ultra Glimmerstick Metallic Eyeliner 0.35g

Glimmerstick Eyeliner 0.28g

<sup>†</sup>Based on total units sold for Glimmerstick Original, Diamonds and Metallic shades from 01.01.2024 – 31.08.2024.

17

LIP LINER



Demo the ombre lip trend - it's an easy way to sell a lip look. The secret lies in choosing colours that blend well.

Step 1. Outline: Define and shape lips with the liner.

Step 2. Fill in: Blend the liner into the centre for a soft ombre effect.

**Step 3. Apply lipstick:** Layer your fave Ultra Colour lipstick and blend for a seamless finish.

**Step 4. Finish with gloss:** Add Ultra Colour Lip Gloss for extra volume and shine.

\*Reps are limited to one of each shade. Choose three different shades for £8.40. \*\*vs regular Brochure prices.

### HI METAL EYELINER



### **EYELINER**



# **ULTRA SAMPLES = ULTRA SALES**

Introduce your customers to colours that come alive with samples of our entirely reinvented Ultra Lipstick, with 25% more pigment.\*

The best way to show customers our most pigmented lipstick ever\*\* is for them to try it for themselves. Save big with these mega sample packs and get sampling. Remember to follow up to get customers' thoughts and secure full-size orders.

### **ULTRA SHIMMER LIPSTICK SAMPLE PACK**

# **50 SHIMMER SAMPLES**

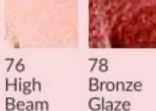
# **ONLY £8 SAVE £42**

Just 16p a sample! order using 23275



18









Sparks

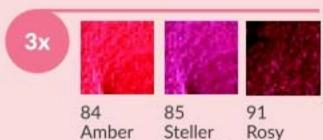


Flash



Starlet

Nude



Magenta Lumos

### **AMY'S SAMPLING TOP TIPS:**

- Existing customers and potential customers love a sneak peek. This is a simple way to build relationships and bag pre-orders.
- Speak to your skincare and fragrance customers, and offer them a sample to help find their shade.
- Reviews sell products. I encourage customers to share their thoughts with me, and I use these on social media. Remember to ask for permission before sharing reviews.

**Amy Agnew, Training Ambassador** 



### \*Compared to previous formulas of Ultra Creamy & Ultra Matte Lipsticks.

100 MATTE **SAMPLES** 

**ONLY £12.50 SAVE £87.50** 

Just 12p a sample! order using 16428





Au Suede Naturale











Coffee Date

Pure Pink



Pink

Nude

Blush Passion



Ideal Lilac

Posh

Petal

Power

Pink



Maiden Mauve



Berry

Electric

Pink

Ravishing Mauve

Coffee

Chic

Matters Fever





Red Supreme

**ULTRA CREAMY** LIPSTICK **SAMPLE PACK** 

**100 CREAMY SAMPLES** 

**ONLY £12.50 SAVE £87.50** 

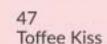
Just 12p a sample! order using 58958

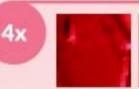




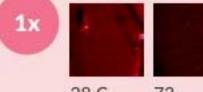
55 Blush Nude







26 C Coral Red 2000 Fever



Wine With Supreme Everything







Cappuccino Dusky







52 Pinched Pink Dream



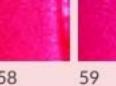


Romance Rose

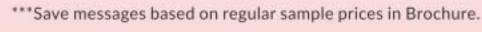


Mauve





Country Hibiscus Rose



<sup>\*\*74%</sup> or women agree for Matte finish and 56% women agree for Creamy finish. Blind home-use test, 121 consumers, UK,7th August - 3rd September 2023.

# **FADE DARK SPOTS** & DISCOLOURATION



# **SMOOTH** & RESURFACE



demo: £10.85

# **CUSTOMERS LOOKING TO HYDRATE & PLUMP THEIR SKIN?**

Recommend the serum powered by 3.5% Hyaluronic Acid Complex for instant hydration and plumped-looking skin, helping to reduce the look of wrinkles over time.



"Hyaluronic acid is vital for plumping your skin, and Avon's 3.5% hyaluronic acid complex provides multi-depth hydration for double the plumping effect."

Zoe Hyde, Avon Skincare Expert

**VIP & PLATINUM** REPS 40% OFF **BROCHURE PRICE** 

46300

brochure price: £14.50

20

& Tone Serum

30ml | £38.30/100ml

brochure price: £11.50

demo: £8.05

# 3 WAYS TO MAKE THE MOST OF MOTHER'S DAY

# 1. PROMOTE MOTHER'S DAY GIFTS ON SOCIAL MEDIA

It's easy to create a buzz around Mother's Day gifting by sharing assets on your social media platforms. We'll post offer assets on Avon On and Avon Academy during the campaign. These can also be shared on your VIP customer groups.

### **TOP TIP**

Use your caption to share your personal endorsement of a gift and a reminder that Mother's Day is on 30th March.

### 2. SELL GIFTS AT EVENTS

Why not check out www.stallfinder.com or contact your local schools or Facebook groups to see whether they have any fetes or fayres this month? Lots of people need to buy for Mother's Day and it's the perfect chance to showcase some of our gorgeous gifts. Join our Facebook Group, 'Power Up Your Retail Parties and Events' for more tips on creating your own attractive retail display that doesn't cost the earth.

### **TOP TIP**

Create a simple sign in a frame, including the message 'PERFECT GIFTS FOR MOTHER'S DAY' and a reminder that Mother's Day is on 30th March.



### 3. HOST A PARTY

Have you ever hosted your own party, coffee morning or get together showcasing your Avon products?

It's such a great way to **meet new customers** or **connect more with existing customers** - and March is a brilliant time to give it a try.

Each quarter our Training Ambassador Maria Pagonis reaches VIP Star Rewards level by hosting Avon parties.

She says: "Last year I invited 10 guests to a 2-hour party themed around Anew Power Cream. I sold £497 worth of products, plus earned £46 through fun party games. As a VIP Star Level Rep, my total profit was £176 from just 2 hours"

### **PARTY IMPACT**

Through hosting this party I achieved my Power Cream incentive target, so I earned an additional £30.

### **TOP PARTY TIP**

A theme makes party planning easier. I hope the photos from my Anew Power Cream party give you inspo for your **next party or retail display.** 

Scan the QR code and you'll find training, assets and everything you need to host a party on Avon Academy











Far Away Beyond The Moon Parfum wild cherry, Belle de Nuit, sandalwood

40436

50ml | £27/100ml brochure price: £13.50

demo: £9.45



Far Away Eau de Parfum freesia, jasmine petals, Madagascan vanilla

53082

50ml | £24/100ml brochure price: £12

demo: £8.40

Far Away Splendoria Eau de Parfum

black splendor plum, exclusive white oud, golden amber

53090

50ml | £24/100ml brochure price: £12

demo: £8.40



Far Away Beyond Parfum pear, jasmine, upcycled Madagascan vanilla

36434

50ml | £27/100ml brochure price: £13.50

demo: £9.45

Far Away Glamour Eau de Parfum

blackcurrant buds, Madagascan vanilla, black musk

52852

50ml | £24/100ml brochure price: £12

demo: £8.40



Far Away Shine Eau de Parfum pink pepper, Ispahan rose, golden musk

52936

50ml | £24/100ml brochure price: £12

demo: £8.40







# MIX & MATCH

**Imari Corset** Eau de Toilette blackcurrant,

rose, cocoa butter

42275

50ml | £36/100ml Imari Queen Eau de Toilette blackberry, royal rose

accord, anise musk

65136 50ml| £36/100ml

Imari Eclipse Eau de Toilette pink pepper,

tuberose, sandalwood

72967

50ml | £36/100ml Imari Naturelle Eau de Toilette upcycled

£36/100ml

rosewater, peaches, musk

65284 72108 50ml | 50ml |

Eau de Parfum

Rare Pearls

magnolia,

rosewood,

£36/100ml

sandalwood

Rare Gold Eau de Parfum orange flower, bergamot, precious amber

43463 50ml |

£36/100ml

Avon Cherish Eau de Parfum

cherry blossom, precious musks, creamy sandalwood

£36/100ml

72066 50ml|

Perceive for Her Eau de Parfum pear, freesia,

musk 72116

50ml| £36/100ml Perceive Dew Eau de Toilette freesia, marine mist, golden amber

65292 50ml | £36/100ml Little Black **Dress Lace** Eau de Parfum citrus, jasmine,

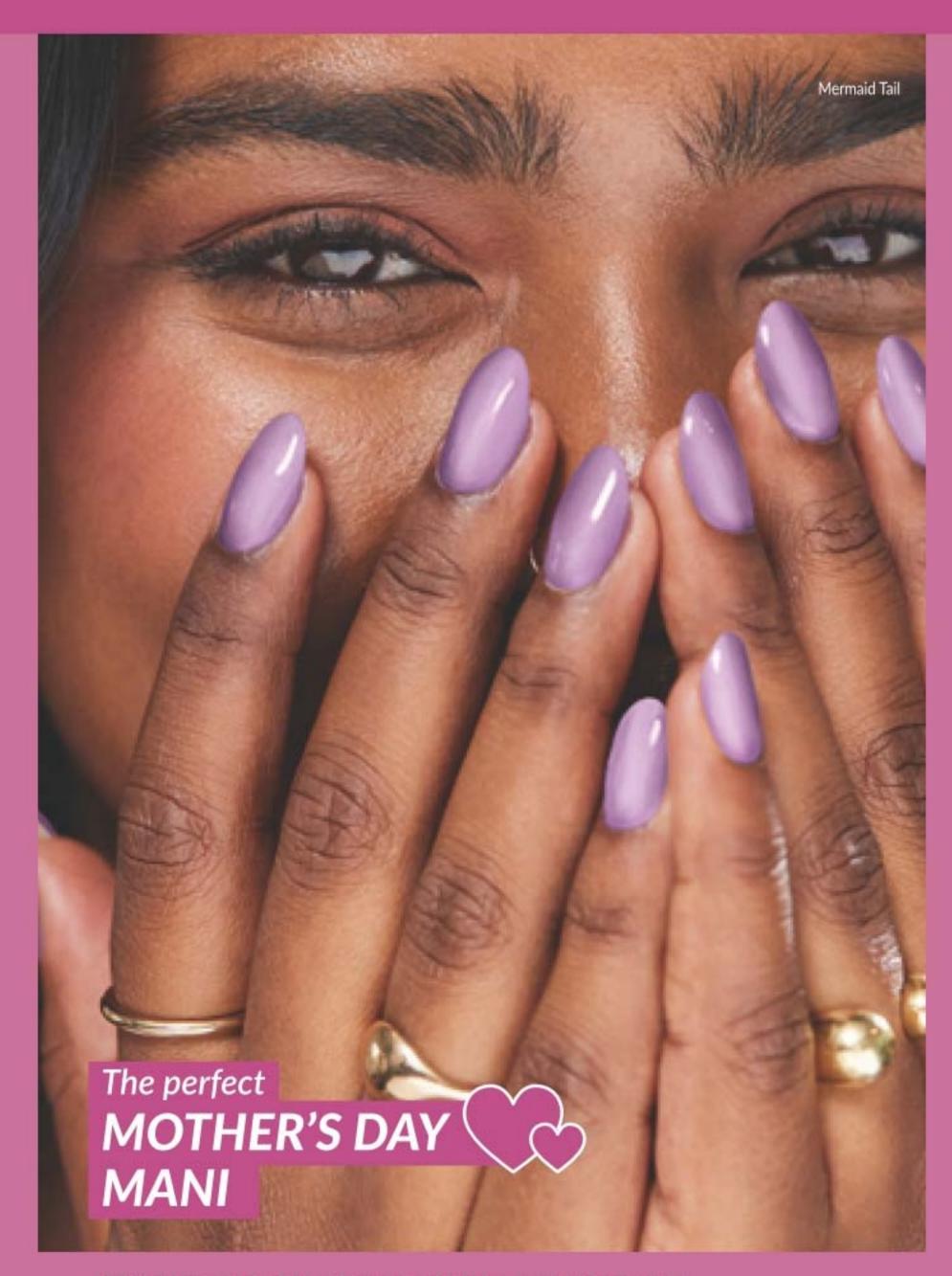
liquid amber 73270 50ml | £36/100ml

Little Black Dress Eau de Parfum honeysuckle,

ylang-ylang, milkwood

29348 50ml | £36/100ml

<sup>\*</sup>Saving based on regular brochure prices.



Ultra-fast and ultra-pigmented, share how this dreamy mani is ready in 60 seconds.

# 1 FOR £3.15 | ANY 2 FOR £4.90

### Ultra Colour 60 Seconds Express Nail Enamel

10ml brochure price: £4.50

Wow White **32201** Think Fast

Secret

53157

51482 Bitten Apple

**50443 51706** Nude

Ultraviolet 39685

> Grape Escape

64378

36947

34967

Mad-Arin

53637

In No

Blue My Mind

Tweed

30676

33001

Cheers In

33076

The Sea

Power Black

30411

Once Upon A Lime

Mauve It **50211** 

Pom Pom Macaron 50336

In Mauve With U 64071 Mermaid

Getting Bare 50047

Brownie 50351

Bubblegum 67645

Strawberry Margarita **42085** 

Pink Squad

Fun N Fuchsia **62505** 

Baby Marmalade **39131** 

Dashing Red **51557** 

\*Based on a consumer science study with 129 participants.



- colour, base and top coat in 1
- dries in 60 seconds\*
- now with more colour in every drop

\*\*Reps are limited to one of each shade. Choose two different shades for £4.90.

# Skincare FOR THE ICONIC





### **Anew Ultimate Mini Set**

Set includes:

- Ultimate Day Cream | Trial Size |
- Ultimate Night Cream | Trial Size |
- Renewal Power Serum | Trial Size |
- Box

### 74815

brochure price: £14

demo: £9.80

### **Anew Platinum Mini Set**

Set includes:

- Platinum Day Cream | Trial Size |
- Platinum Night Cream | Trial Size |
- Platinum Lift & Tighten Serum | Trial Size |
- Box

### 74898

brochure price: £14

demo: £9.80



Take your business to the next level with our sales tools collection.

Unless stated, contents are not included. Products available whilst stocks last.



**Tote Bag** 28712 Off-white and pink. Approx. 38cm x 40cm. £5



Water Bottle 28662 Pink, AS, BPAfree. Capacity approx. 700ml. £8



Fragrance Demonstration Case

28647

Pink. Polyester. Approx. 10cm x 13cm. Contents not included.

£5



Lipstick **Demonstration Case** 28621

Pink and clear. PS. Approx. 8cm x 4.5cm x 6.5cm. Contents not included.

£5



Pen 28720

Pink. Stainless steel. Approx. 14cm.

£4



**Travel Mug** 28670

Pink. PP. Approx. 18cm. Capacity approx. 500ml.

£7

**Small Paper Delivery Bags** 

PACK OF 50

Order using 92502

**Medium Paper Delivery Bags** 

PACK OF 50

£1.25

Order using 92478

Large Paper Delivery Bags

PACK OF 50

£1.65

Order using **92486** 

**Brochure Bags** PACK OF 50

£1.40

Order using 76935

Large Plastic Bag with Handle

30p

10x FOR £2.70

20x FOR £5.25 50x FOR £12.75

100x FOR £24

Order using 92536

# FREE TO ORDER

Customer Order Slips\* PACK OF 50

Order using 87197

**Avon Returns Bag** - Large\*\*

Order using 90472

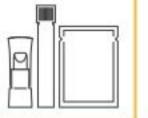
Avon Returns Bag - Small\*\*

Order using 90480

\*Bronze, Silver & Gold 1 FREE pack per order, Platinum & VIP 3 FREE packs per order, any extra packs will be charged at 20p.

\*\*Bronze, Silver & Gold 2 FREE Bags per order, Platinum & VIP 5 FREE Bags per order

Let your customers try before they buy so they can discover their new must-haves and can't-live-withouts. It's an easy way to drive repeat orders and increase your customers' spend.





\*One of our bestselling products across Europe & UK, based on 2024 full year internal sales data.

### BOOST SALES WITH BESTSELLERS

Share a bestseller sample in their next order to help them discover a new favourite. Look for the \* star to spot our bestsellers.

### **TESTER VIALS**



rose absolute, succulent strawberry, sunny orange blossom

**TTA Radiance Tester Vial** 21113

NEW

0.6ml Normally £1



lemon heart, rice flowers, cedarwood oil

Lov U Together **Tester Vial** 11353

0.6ml Normally £1



Guatemalan cardamom, upcycled\* sandalwood, soft suede

Black Suede Charm **Tester Vial** 28811 0.6ml

Normally £1

\*An upcycled ingredient is one that contains >=50% of its carbon from a material that was a waste or side



19398

19414

Attraction for Her 26880 Attraction Awaken for Her 59915 Attraction Closer 15453 Attraction Game for Her Attraction Intense for Her 01164 19760 Avon Luck for Her 19513 Cherish 23606 Eve Become 24323 Eve Confidence 28399 Eve Prive 25882 Eve Truth 35840 Far Away 🛊 32482 Far Away Beyond 36871 Far Away Beyond The Moon 35550 Far Away Glamour \* Far Away Rebel \* 50450 Far Away Shine 35717 Far Away Splendoria 69955 19422 Little Black Dress 19471 Little Black Dress Lace 19430 Incandessence 19497 Incandessence Lotus 41491 Incandescence Summer Glow 04036 Lov U for Her 10215 Lov U Connected 19547 Perceive 19554 Rare Gold 19505 Rare Pearls TTA Always for Her 06718 14142 TTA Celebrate 09043 TTA Everlasting 15438 Today for Her 26864 This Love for Her 16204 Tomorrow for Her 27235 Wonder for Her 27755 Imari Corset 02253 Imari Eclipse 14126 Imari Naturelle 50120 Imari Queen Pur Blanca

Pur Blanca Elegance

Pur Blanca Hope

19265 Absolute by Elite Gentleman Attraction for Him \* 40345 27029 Attraction Awaken for Him 59923 Attraction Closer 12856 Attraction Game for Him 59618 Attraction Intense for Him 19752 Avon Luck For Him 38372 Black Suede 37937 Black Suede Dark 66324 Black Suede Real Intense Black Suede Real for Him 38323 35386 Black Suede Secret 54296 Black Suede Touch 19240 Elite Gentleman 19232 Elite Gentleman In Black 21600 Elite Gentleman Quest for Him Full Speed Boost 23549 Full Speed \* 08094 Full Speed Electric 70060 01149 Full Speed Pulse for Him 41228 Full Speed Surfer 00364 Full Speed Quantum 19364 Individual Blue 19323 Musk Air 19356 Musk Instinct 19315 Musk Marine Musk Metropolitano 22004 19372 Musk Mineralis

Perceive For Him

Wild Country \*

TTA Today for Him

33

19273

06254

56275

stream from a process either internal or external.

# MIX & MATCH

# 1 FOR **£0.70** | **ANY 5 FOR £1.75**

CHOOSE ANY 5 MAKE-UP, SKINCARE AND FRAGRANCE SAMPLES ACROSS PAGES 33-35\* \*Offer excludes Anew Trial Sizes and Anew Skin Reset Plumping Shots Sample.

### MAKE-UP

Got customers forever searching for the perfect shade of foundation or lipstick? Let them try these and find their perfect match.

> LIPSTICK 0.6g FOUNDATION 1ml

### NEW NEW **Ultra Shimmer** Ultra Matte **Lipstick Sample Lipstick Sample** 10165 76 High Beam 27599 1 Au Naturale 17780 3 Nude Suede 01024 77 Sparkle Nude 11411 6 M Marvellous Mocha 01032 78 Bronze Glaze 16576 7 Coffee Date 01255 84 Amber Embers 63701 12 Ravishing Rose 01305 85 Stellar Magenta 67744 13 M Mauve Matters 01297 86 Spring Bling 56770 14 Maiden Mauve 01172 87 Fire Flash 56945 15 Pure Pink 01180 88 Scarlet Starlet 23580 17 Pink Passion 01487 90 Violet Sparks 07880 19 Blush 01495 91 Rosy Lumos 24661 20 Posh Petal 20511 21 Electric Pink 26898 24 Power Pink 12211 25 Peach Macaron 17145 26 M Coral Fever 23879 28 M Red Supreme Revival Serum 21766 30 Ruby Kiss **Lipstick Sample** 11429 33 Fiercely Red 26971 36 Berry Blast 23861 Awakening Coral 26955 40 Ideal Lilac 25296 Perky Peony 26104 Refreshing Petal 24224 Reviving Mauve 28423 348P Toasted Praline 02717 Uplifting Berry 28431 355G Light Caramel NEW 17095 410P Spice 17152 420G Caramel 17236 430N Deep Tan Ultra Creamy 17384 435N Warm Deep Tan **Lipstick Sample** 17483 438P Chocolate 17517 510N Walnut 23739 26 C Coral Fever 17533 515N Bronze 20990 28 C Red Supreme 17541 520P Rich Sienna 14761 43 Cappuccino 06767 44 Peachy Nude 17558 525N Dark Cocoa 17582 530N Maple 26260 46 Iced Coffee 17590 535P Espresso **Tinted Lip Balm** 26278 47 Toffee Kiss 25189 48 Universal Nude Sample 02063 52 Pinched Pink 00984 Bare 02394 53 Chic 20958 Nude **02444** 54 Dusky Mauve 21048 Papaya 02337 55 Blush Nude 13631 Pink 02055 56 Carnation 21139 Plum 22558 57 Pink Dream 21089 11916 58 Country Rose 12070 59 Hibiscus 23812 62 Pout 12104 63 Lilac Romance





Flawless Match

**Natural Finish** 

Foundation

125G Warm Ivory

140P Light Ivory

24786 355G Light Caramel

410P Spice

23515 435N Warm Deep Tan

23317 420G Caramel

23358 430N Deep Tan

23598 438P Chocolate

23713 520P Rich Sienna

12302 525N Dark Cocoa

23655 510N Walnut

23697 515N Bronze

12336 530N Maple

12385 535P Espresso

24885

Sample

Make-Up+ Care Serum Foundation sample

25635 115P Pale Pink 25726 120N Porcelain 24109 125G Warm Ivory 24364 140P Light Ivory 24653 215P Ivory 24687 228G Nude 13029 230N Creamy Natural 13094 235P Shell 13169 245N Natural Beige 13185 310N Medium Beige 13193 320G Sun Beige 24711 330P Honey Beige 23648 345N Soft Honey 12518 355G Light Caramel 01990 410P Spice 02071 420G Caramel 02170 430N Deep Tan 23804 435N Warm Deep Tan 23978 510N Walnut 23994 515N Bronze 24067 525N Dark Cocoa 22541 535P Espresso

### SKINCARE

ANEW

Anew Skin Renewal

**\*** 69294

55863

**70110** 

70128

55913

Day Cream Sample

Night Cream Sample

Anew Platinum Lift and

Anew Sensitive+ Dual

Eye Cream Sample

ANEW 2 x 2ml

39040

Collagen Cream Sample

Tighten Lifting Serum Sample

Anew Sensitive+ Dual Collagen

Anew Platinum Lift

Eve System Sample

& Tighten Dual

55871

Power Cream Sample

Anew Reversalist Plump &

Smooth Day Cream Sample

Anew Reversalist Plump

& Smooth Night Cream

Anew Ultimate Firm

& Supple Day Cream

Anew Ultimate Firm &

Supple Night Cream Sample

Anew Platinum Lift & Tighten

Anew Platinum Lift & Tighten

40014

Take the headache out of choosing new skincare with samples of our skin-loving moisturisers, serums and treatments.



**\*** 70037 Anew Renewal Power Serum Sample

ANEW 2ml



55889 Anew Skin Renewal Power Eye Cream Sample

NEW LOOK 08680 new Radiance Maximising

rk Circle Correcting Eye Cream

Anew Radiance Maximising Lightweight Cream Sample

**27615** Radiance Maximising Serum Sample

55186 Anew Radiance Maximising Micro Dermabrasion Sample

57000 Anew Hydrate & Plump 10 Minute Mask Sample

17798

Hydrating Overnight Mask Sample

Anew Hydrate & Plump Concentrate Sample

Hydrate & Plump Water Cream Sample

54742 Anew Even Texture & Tone

55053 Anew Even Texture

& Tone Serum Sample

Day Cream Sample

55210 Anew Smoothing Serum Sample

1 sachet = 1 plumping shot 07286

ANEW 2ml

Anew Skin Renewal Power Plumping Shots Sample \*Excluded from offer.

### TRIAL SIZES

With up to 2 weeks use, trial sizes mean customers can feel confident that a product suits their skin type. Plus they'll really start to see results. Once they've had a trial size for a few days, check back with them to see whether they're ready to purchase the full size.

**ANEW TRIAL SIZES** 

£0.70



Anew Renewal Power



Anew Platinum Lift & Tighten Lifting Serum Trial Size



20966 Anew Renewal Power Cream Trial Size



Anew Radiance Maximising Serum Sample

**ANEW TRIAL SIZES** 

**★**70854 Anew Reversalist Plump & Smooth Day Cream Trial Size

71183

Anew Reversalist Plump & Smooth Night Cream Trial Size

**★ 19570** 

Anew Ultimate Firm & Supple Day Cream Trial Size

19588

Anew Ultimate Firm & Supple Night Cream Trial Size



**\*19653** Anew Platinum Lift & Fighten Day Cream Trial Size

19661

Anew Platinum Lift & Tighten Night Cream Trial Size

# **MIX & MATCH**

CHOOSE ANY 5 MAKE-UP, SKINCARE AND FRAGRANCE SAMPLES ACROSS PAGES 33-35\* \*Offer excludes Anew Trial Sizes and Anew Skin Reset Plumping Shots Sample.

24539 68 Red 2000

02667 75 Toasted Rose

02741 73 Wine With Everything

# OUTLET

Offers are valid whilst stocks last. Net prices are inclusive of VAT. Products are non-refundable and cannot be returned. Products available are limited to this selection only.





1. Clearskin Blackhead **Clearing Liquid Extraction Strip** 

60954

30ml | £8.33/100ml Normally £4.25

£2.50

2. Clearskin Blackhead **Clearing Soothing Exfoliating Cleanser** 

60905

Normally £4

125ml | £2/100ml £2.50



1. Floral Burst Body Mist

60814

100ml Normally £3 £1.75

### 2. Floral Burst Shower Cream

63958

500ml | £0.30/100ml Normally £2

£1.50

### 3. Floral Burst Bubble Bath

60392

250ml | £0.50/100ml £1.25 Normally £1.75

Delightful Vanilla Body Lotion 59352

150ml | £1.17/100ml Normally £2.25



1. Festive Gingerbread Body Mist

56028

100ml Normally £3 £2.25

2. Festive Gingerbread Shower Cream

56192

250ml | £0.38/100ml Normally £1.25

£1

3. Festive Gingerbread Liquid Soap

60459

250ml | £0.46/100ml Normally £1.50

£1.15

500ML

Tropical Mexicana Shower Gel 58412 500ml |

£0.30/100ml Normally £2

£1.50



1000ML

Tropical

57398

1000ml

Normally £3

£2.25

Mexicana

**Bubble Bath** 



500ML

Senses **Dancing Skies Bubble Bath** 56879 500ml

£0.31/100ml Normally £2.50 £1.55



Senses Delicate Moment **Shower Cream** 

61465 720ml | £0.35/100ml Normally £3.25

£2.50



**Naturals Kids** Amazing Apple 2-in-1 Shampoo & Conditioner

61093 250ml| £0.60/100ml

Normally £2

£1.50



#Girls Rule **Body Lotion** Verbena & **Green Tea** 63800

250ml | £0.60/100ml Normally £2.50 £1.50

Refreshing **Foot Spray** Coconut & Lime Scent 57232 100ml

£2.50

Normally £3.75



100ML

**Eve Truth EDP** 

Normally £28

£19.60

Pepper, Egyptian

geranium and

veramoss.

60822

100ml

Pomegranate, peony and cedarwood.



Scent Mix

**Elegant Rose** 

EDT

Red apple, rose

and vanilla.

55392 30ml | £11.83/100ml Normally £8.50

£5.95



lemon, hops note, Music Accord



Full Speed Pulse Hair & **Body Wash** 56580

250ml | £0.90/100ml Normally £5

£3.50



**Avon Works** Silky Stay Shave Gel

57489 150ml| £1.33/100ml

Normally £2.75



**Water Cream** 

60368

50ml | £11.98/100ml Normally £14

£8.40



**Black Suede** 

Real Eau De Toilette 56101

30ml | £15/100ml Normally £10

£4.50



**Black Suede** Real EDT 59659

75ml | £9.32/100ml Normally £14

£9.80



leather accord and warm woods.

Fresh greens,

**Black Suede** EDT

58487 75ml |

£9.32/100ml Normally £14

£9.80





Far Away **Beyond The** Moon Body Lotion

55681

125ml | £1.80/100ml Normally £5.25

£3.70



BLACKSLIEDE Dark **Black Suede Dark** Anti-Perspirant **Roll-On Deodorant** 58339 50ml | £3.10/100ml Normally £3.25 £2.30

Elite Gentleman **Absolute Santal** Hair & Body Wash

60848 250ml £0.90/100ml Normally £5.25

£3.70



Elite Gentlema Absolute Santal EDT ELITE LINES 57547 £17.98/100ml Normally £16

Rise Up 60889

Peach Protector 61762

Thriving 61077

Overdrive Orchid 61788

Soaring Scarlet 60731

**Power Stay Liquid Lip** 6ml | £7.08/10ml Normally £10 £4.25

**Ultra Go Glossy Gift Set** 

· Peony Blush

58776

40

• Forbidden Fig

• Gleaming Guava

Decorative gift box

Includes Ultra Lip Gloss 7ml in:









60855
61630
60061
61606
61176
61440
60517
60947
60442
61275
61283
61390
61713
60871
60426







Matte & Metal Liquid Eye Duo £12.50/10ml £5.60



Lime Icon 56754 Gold Rush Lilac Power 62687 56903

Powerstay Long Lasting **Liquid Eyeliner** 3.5ml Normally £9.50

£4.50



Lash Genius Eye Gift Set Lash Genius Multitask & Multiply Mascara in Blackest Black | 10ml | Glimmerstick Eyeliner\* in Blackest Black Gift box Packaging may vary. 62620

Normally £13

£8



**Black Storage Box** PP. Approx. 22cm x 11cm x 10.5cm.

61820 Normally £14

To Shine Eyeshadow **Palette** 55343 13.3g | £4.50/10g Normally £12

Alter Ego

55954

Dream

£8.40

£9.80



Your Power

Normally £8

£3.25

**Eyeshadow Trios** 

Glimmerstick **Diamond Eyeliner** 0.28g Normally £6.50



62208



Smoked White Cloud 54007 54023 Charcoal 57034

1ml

Pusher Stainless steel. Flat end and pointed end. Approx. 12.6cm x 0.8cm x 0.5cm. **Graphic Liner** 60418 Normally £5

Normally £2.50 £1.35

41

Rose Gold Double-

**Ended Cuticle** 

£10 £2.45 £4 Normally £17 Normally £16





All home fragrance items in this brochure have a hazard classification under the Classification, Labelling of Packaging Regulation. Please see product details at avon. uk.com for full hazard details.



Add a few drops of oil to the volcanic stones to create a calming aromatherapy scented experience.

### Sleep Stones

Volcanic stone-filled decorative jar. Approx. 8cm x 5cm. Fragrance oil 10ml.

57323 Normally £17

£11



**Papillon Candle** Burns for up to 26 hours.

59337 Normally £10

£5.50

### Pink Zebra Hair Towel Wrap

Pink and mauve. Polyester. One size, approx. 24cm x 60cm.

54288 Normally £7

£4.50

- elasticated top
- adjustable hook and loop closure
- super-soft microfibre

### Pink Zebra Wrap Towel

Pink and mauve. Polyester. S/M approx. 71.5cm x 140cm. L/XL approx. 71.5cm x 150cm. Normally £15

£12

S/M

54429

L/XL 54197

### THE NEED TO KNOW

- If you want to return something that came with a free gift, make sure you return all items for a full refund.
- · All claims are supported with clinical and/or consumer studies and/or surveys.



All of our home fragrance products comply with the Classification, Labelling and Packaging Regulation and carry all the necessary warnings. To find out more, check out the individual product descriptions on our website: avon.uk.com.



56002

ultra-soft fabric

### Rhea Essentials Pashmina

Polyester, Approx. 180cm x 70cm. Normally £12

£7



 The planet is important to us, so all our electrical products are compliant to the Waste, Electrical and Electronic

Equipment Act 2005 (as amended) and Avon are members of Electrolink Compliance Scheme.

- Please keep sleepwear away from fire. Slippers are for indoors only, unless we say
- Any extra contents you see in images are not included, unless we say otherwise.
- · Diagrams are for illustrative purposes only. unless we say otherwise.



aluminium. Necklaces approx. 42cm + 9cm extension SENSITIVE SKIN chain. Earrings approx. 2.5cm x 1cm. 63107 £5.50

Normally £10

Our jewellery is tested for 16 metal allergens and certified by AnchorCert to be suitable for sensitive skin.



### Olive Leopard Wallet Polyester, PU. Approx. 13cm x 3cm x 10.5cm. Normally £8.50

£6

- All of our watches have a replaceable button cell battery and a 2-year warranty, unless we say otherwise.
- All of our watches have a replaceable button cell battery and a 2-year warranty, unless we say otherwise.
- Our earrings are all designed for pierced ears, unless we say otherwise. They can't be returned if the sealed bag is open.
- All our sunglasses comply with British Standard EN ISO 12312-1:2013.



Leticia Statement Necklace Gold-tone. Zinc, steel. Approx. 47cm + 9cm extension chain.

54106 Normally £12

- Once you've found the shade you want to buy, you'll find its order code next to it. No code? Sorry you can't buy it this time but keep an eye out as it may be a sneak peek or available again soon!
- · Sometimes we get a bit creative and add more pearls for visual impact. Pearls containers will only include the weight as stated.
- · For hygiene reasons, a replacement or refund can't be given if the gusset label is removed from our lingerie.
- Sharp blades shouldn't be sold to people under the age of 18.

### **HOW TO ORDER DEMO PRODUCTS**

Place orders from this Focus in Campaign 2, February 2025. You can order just 1 of each Demo product, but the good news is you can order as many samples and outlet items as you like, unless stated otherwise or as part of a free offer. You are limited to just 1 size of any clothing or footwear product ordered. Remember Demo products aren't for resale.

Products with a charity donation are not limited

to 1 per Rep, so buy as many as you like to support the amazing work of our charity partners. If stock runs out, we may offer you a substitute product of equal or greater value.

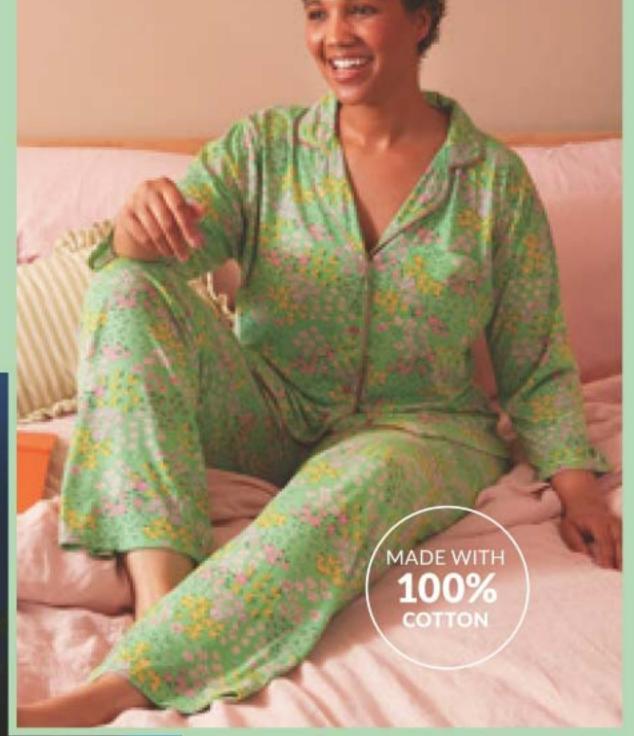
All worth prices are based on normal brochure selling prices.

42

# FLOWER POWER

Whether your customers prefer heading to bed in a **nightie** or lounging all evening in **pyjamas**, this ditsy print nightwear ticks all the boxes. Showcase it to bag pre-orders ahead of March, highlighting the **gorgeous print** and **super soft comfy material**.





Bright Ditsy Button Down PJs

Green. 65% polyester, 35% viscose. brochure price: £24

demo: £16.80

Small 8-10 Medium 12-14

04176 15594

Large 16-18 Extra Large 20-22 14530

**Bright Ditsy Night Dress** 

Green. 65% polyester 35%, viscose. brochure price: £14

demo: £9.80

Small 8-10 Medium 12-14

**58420 55988** Extra Large 20-22

26369





Customers will want to bag this season's fabulous blue colourway and they'll love the same comfort and confidence they can depend on in their favourite everyday bra.

Small 8-10 Medium 12-14

07278

D7310

5-18 Extra Large 20-22 07328

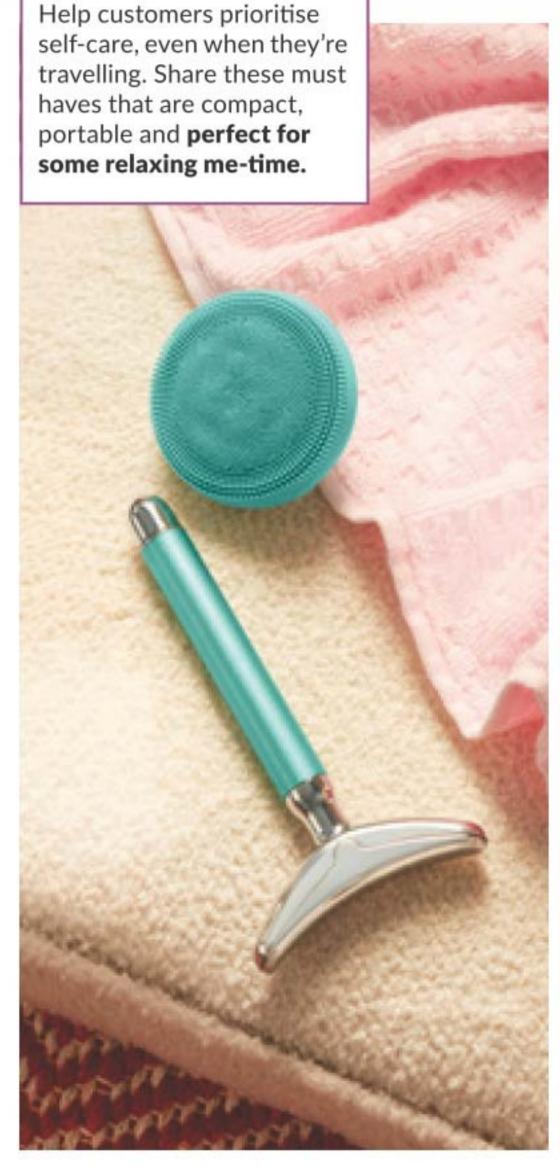
The One Bra

00679

96% nylon 96%, 4% elastane. brochure price: £14

demo: £9.80

### SELF-CARE, **ANYWHERE**





Blue and silver tone. Zinc alloy, aluminium. Approx. 15.5cm x 8cm x 1.5cm. Powered by 1 x AA 1.5V battery (not included).

26427

brochure price: £18

demo: £12.60



Silicone Face Mask Clear. Silicone. Approx. 14cm x 22 cm (folded).

64105

brochure price: £6

demo: £4.20

### **BAGS OF STYLE**

With an adjustable strap and space for on-the-go essentials, this chic mini bag is your customers' new spring style partner. Get them exclted by sharing a 'What's in My Bag' video and explaining what you love about this bag.









Multicolour 47423



My Everyday Mini Cross-Body Bag PU outer, polyester lining. Approx. 24cm x 17cm. brochure price: £10 demo: £7

### **SELF-CARE ON-THE-GO**

This compact, wipe-clean cosmetics bag is perfect for stashing their self-care essentials. It opens out into a deep tray so there's no need for rummaging.



### **SHOW CUSTOMERS HOW TO STYLE** THIS SCARF

Whether they tie it in their hair, wrap it around their neck or loop it over their bag, this versatile scarf is a must-have for effortless style.



41848 brochure price: £8

demo: £5.60



### MEET SEREN: EVERYDAY ELEGANCE

Introduce your customers to Seren jewellery—crafted with 18-carat gold plating and semi-precious stones. Perfect for adding a touch of elegance to any day, this capsule collection also makes a thoughtful gift.

Share the unique properties of each precious stone to inspire your customers.

NEW GREEN AVENTURINE compassion

earrings

02592

brochure price: £15

demo: £10.50

necklace

10397

brochure price: £20

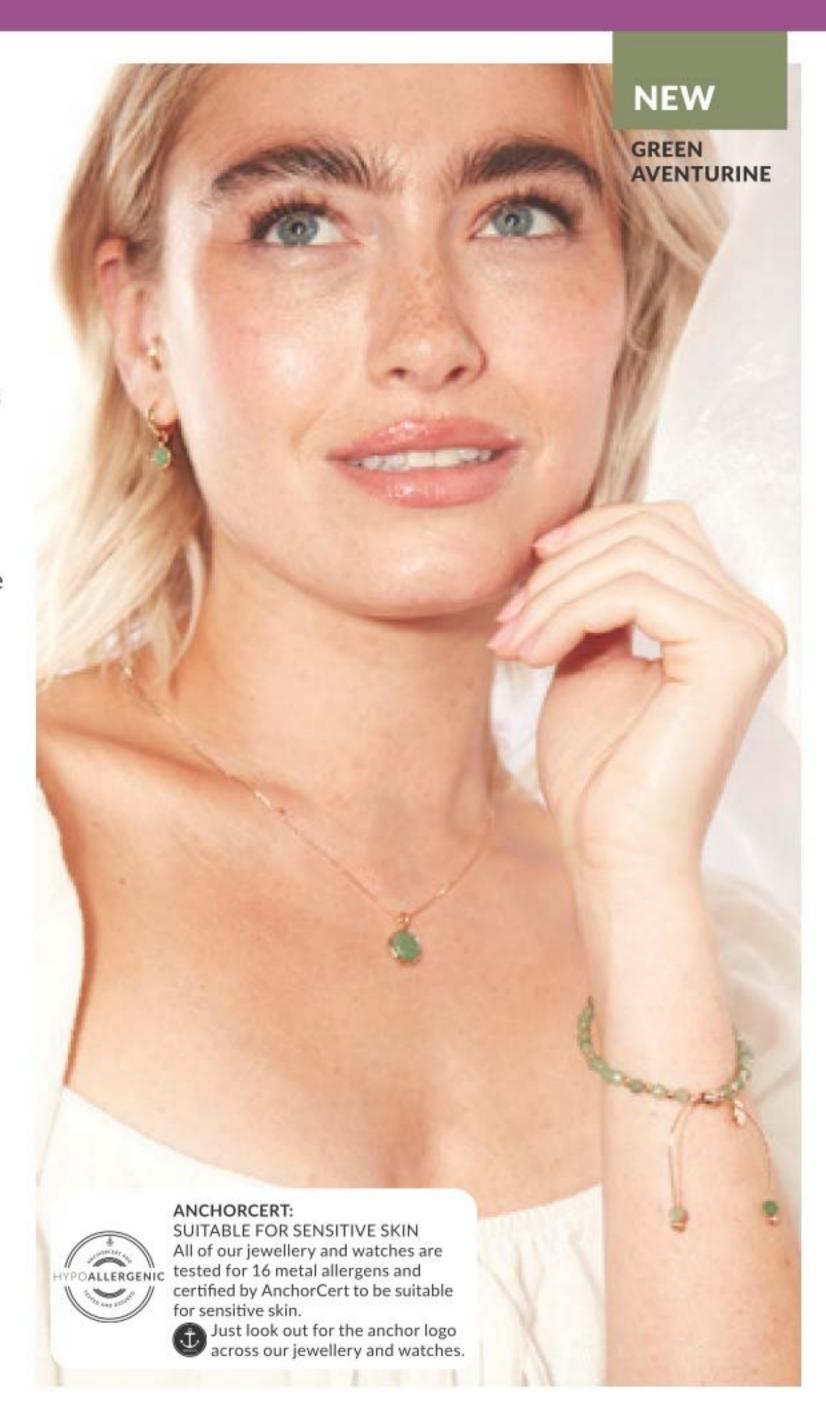
demo: £14

bracelet

22426

brochure price: £20

demo: £14





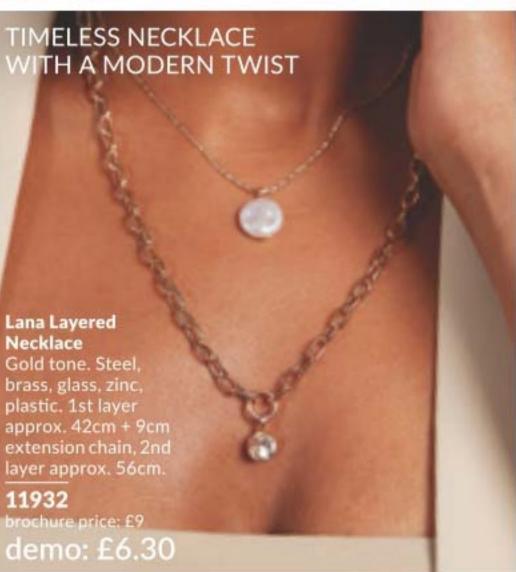


### THEIR STYLE SAVIOURS

Show customers how switching up their look can be as easy as **rethinking their accessories.** Share this stunning collection that adds a stylish finishing touch to any outift.







# AVON PREMIUM BEAUTY

Spending less and saving more doesn't mean compromising on quality. We've made it simple for customers to see how they can save with Avon, by curating a selection of our most loved products in your C2 Flyer.

You'll receive 1 Flyer for every C2 Brochure you order. Inspire customers to **switch & save** with our top tips:

- Talk to customers about products they love and share the Avon alternative by saying 'if you like this, I think you'll love this.'
- Share the Flyer with customers when delivering Brochures & orders.
- Looking to grow your customer base? This Flyer
  is a fab canvassing tool to connect with new and
  lapsed customers. It's packed with savings vs
  premium brands that customers won't be able
  to resist.
- Share your Digital Flyer with customers over WhatsApp and highlight the big savings they can make vs premium brands.
- Keep customers engaged with a daily social media post. Find free content on Avon On or Avon Social and let customers know they can shop with you.
- Post a haul style video on social media and share 'if you like this, I think you'll love this' for each product, so customers are clear on what to switch.

IF CUSTOMERS LIKE...

# WE THINK THEY'LL LVVE...



### ROC®

Derm Correxion®

Dual Eye Cream,

20ml

PRICE PER 10ML £20

£39.99\*\*



### AVON

Anew Platinum Lift & Tighten Dual Eye System, 10ml gel & 10ml cream PRICE PER 10ML £4.75

£9.50



BOTH ARE EYE CREAMS WITH INSTANTLY VISIBLE RESULTS, OURS SAVES THEM £30.49

\*Based on consumer study SE21-002 with 127 people.

\*\*Price sourced www.boots.com on 09.12.2024.

Anew Platinum
Lift & Tighten
Dual Eye System
65367

20ml | £33.25/100ml brochure price: £9.50 **demo: £6.65**  VIP & PLATINUM REPS

40% OFF

BROCHURE PRICE

<sup>\*</sup>Saving based on prices sourced on 09.12.2024

# IF CUSTOMERS LIKE...





## **ESTĒE LAUDER**

Advanced Night Repair
Serum Synchronized
Multi-Recovery
Complex, 30ml
PRICE PER 10ML £17.33

£52\*\*

### AVON

Anew Skin Renewal
Power Serum, 30ml
PRICE PER 10ML £5.67

£17

BOTH ARE BESTSELLING, AGE-DEFYING SERUMS, OURS SAVES THEM £35



- with Protinol<sup>™</sup> power to help restore years of collagen loss
  - reduces fine lines and wrinkles
  - hydrates, firms and strengthens†

AVON

ANEW

SKIN

RENEWAL

POWER

SERUM



Anew Skin Renewal Power Serum

51334

30ml | £56.67/100ml brochure price: £17

demo: £11.90



Based on those that expressed an opinion in a consumer perception study.

\*Strength and firmness based on a consumer study with 127 participants.

"Price sourced from www.esteelauder.co.uk on 09.12.2024.



